

Ad-Hoc Meeting - Ad-Hoc Meeting

#69764 Ad-Hoc Meeting

[] VST

[] VANDAGRAPH

[x] VIAMED

[] Catherine Spence	[x] Catrin Nird Ad-Hoc	[] Daniel Lear	[x] Derek Lamb	[] Emily Hanson
[] Emma Clark	[] Ethan Sanderson	[] Helen Lamb	[] Human Med	[] Jean Lamb
[] John Lamb	[] Jonathan Connor	[] Karen Park	[] Katie Evans	[] Linda Shearing
[] Martina Austermann	[] Michael Green	[] Michael Lamb	[] Philip Crossley	[] Robert Connor
[] Ryan Swaine	[] Sarah Hawker	[] Sarah Walton	[x] Steve Hardaker	[x] Steve Nixon
[] Tom Ladds	[] Training	[] Xhibition		

UK Exhibitions

Neonatal

Neo Sim - No leads come to fruition ^{possible Smartsat}
 Reason - But 1 may be valid for Smartsat

Armstrong circuit NO DOING.

ES

- Life Connections - No buying power - end users
 (Oct) - Market stall approach may work
 SH - Mailshot leads for end users
- ESS (sept) - Full time exhibition - Main show
 good foot fall
 - High level buyers and influencers
 - Private amb owners (rather than ^{their} paediatrics)
 - Valuable leads

MD300 - Paediatric Mailing

Emergency Services Show. September

Advertising → (Emergency Services Times)

- Mailshot (6 weeks before)
- Website
- Sales Calls

Come visit us at stand

* Training (Internal)

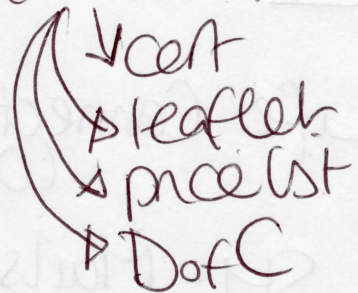
L:\ - can send stuff.

Introduction

Where information can be found:

- leaflets
- compatibles
- queries

Process Flowchart.



- * Set format for all training
- * Verified training program
- * Validating training

FAQs

Do/dont/warnings

? Posey Training Materials (100%)
? Checklist of competency (assessment) (4 or 5 sel used other than)

Cover: Use hazards