

29/09/14-01/10/14

Ambulance Forum - Norway

Company: Jacomedic

Meeting with:

- Oivin - MD
- Morten - Sales

Jacomedic had a stand at the conference, which was displaying the VM-2160 and VM-2500 monitors amongst other items. The conference was aimed at the emergency services. A very sociable event involving live music and a buffet on the first night and a gala dinner on the second evening.

We had some interest on the Capnograph monitors and we had the opportunity to discuss the new tender for 30-40 Capnograph monitors for the Air Ambulance and some other road vehicles. It is also believed that some of the more remote areas will follow the results of the tender.

- They have 17 Air Ambulance in Norway, according to one of the Policy makers, who I sat with at the Gala Dinner.
- There were no other handheld capnograph monitors on display.
- Oivin has been asked to enter the tender, on the quiet.
- There may be some of the accreditation requirements that we cannot meet, but it may be that other companies are in the same position.
- Discussed that some of the consumable items have expired dates, this has made them hesitant to supplying O2 sensors¹