

Meeting Lasted 91 Minutes

☒ VIAMED

~~Flow chart~~ ~~Diagram~~ ~~Flow chart~~ Arrow diagram PC on ABS

PRICING OF APC

- COST £1 EXTRA PER SPOON

- ~~ALREADY~~ ALL HAPPY TO CHANGE TO SPIRITURE A (PC)

- PC VERSION ~~AVOIDS~~ AVOIDS HAZARDS OF CLEANING WITH ALCOHOL,
DOES NOT EXTEND LIFE.

- RS + SN AGREED TO RUN WITH BOTH + MAYBE PHASE OUT
STANDARD SPIRITURE A.

- SP + RS AGREED TO HIGHER PRICE ON A(PC)

- IF WE CANNOT TWO PRICES WE MUST TO DROP 250 + PRICE

- NEED TO OBTAIN FEED BACK WITH REGARDS TO PRICING.

	List GBP	Dist 1-24	Dist 25-99	Dist 100-249	Dist 250+
A	£57.00	£49.50	£45.00	£40.50	£36.00
A (PC)	£62.00	£54.50	£50.00	£45.50	£41.00 £45.50 £41.00
H	£57.00	£49.50	£45.00	£40.50	£36.00

	List EUR	Dist 1-24	Dist 25-99	Dist 100-249	Dist 250+
	€63.27	€55.00	€50.00	€45.00	€40.00
	€68.82	€60.50	€55.50	€50.50	€45.50 €50.50 €45.50
	€63.27	€55.00	€50.00	€45.00	€40.00

	List USD	Dist 1-24	Dist 25-99	Dist 100-249	Dist 250+
	\$88.35	\$77.00	\$70.00	\$63.00	\$56.00
	\$96.10	\$84.50	\$77.50	\$70.50	\$63.50 \$70.50 \$63.50
	\$88.35	\$77.00	\$70.00	\$63.00	\$56.00

Viamed P/N	Old description	New description 'A'	New description 'B'
4310001	Flowsensor A	Flowsensor SpiroTrue A	SpiroTrue A
4310002	Flowsensor APC	Flowsensor SpiroTrue A (PC)	SpiroTrue A (PC)
4310003	Flowsensor H	Flowsensor SpiroTrue H	SpiroTrue H