

Dear Olly

Please find pricing proposal 13/07/2012 as discussed with Brian today.

We have extended some special pricing for BASICS as we support BASICS groups across the UK.

We have also included the Nomo filter which is required with all side stream devices

If you have any questions please contact us

VAT is not including in the pricing – as BASICS are a charity we can ZERO rate the VAT if you can provide a charitable trust certificate with your the purchase order.

SIDESTREAM Capnography Solutions:

CapnoTrue – ASP		Sidestream NDIR > ETCO₂, FICO₂, Respiratory Rate, SpO₂ and BPM SoftCap SpO ₂ probe adult, user configurable alarms, trending capabilities, data store, patient ID, Neonate mode; plus protective device sleeve, power charge pack, pc data download software, Nomo filter, sampling line, USB cable, cd operator manual. Warranty 24 months (device)	
Pricing (Customer £1895.00 excl vat & delivery)			Payment terms
Volume Order Qty	8 devices	BASICS Discounted price £1,795.00 each plus Vat & delivery	30 days
MOQ per device		Each order for CapnoTrue ASP must include as a minimum ONE box of filters. Please see Filter details & prices below	

Paediatric SoftCap SpO₂		Paediatric SoftCap SpO₂ <i>For use with CapnoTrue ASP > REUSABLE</i>	
Pricing (Customer £150.00 excl vat & delivery) each			Payment terms
MOQ	8 pcs	BASICS Discounted price £105.00 each plus Vat & delivery	30 days

NOMO Filters-NOMO		Nomo Filters > box of 10 individually sealed adapters <i>For use with CapnoTrue ASP > DISPOSABLE consumable.</i>	
Pricing (Customer £400.00 excl vat & delivery) box of 10 individually sealed filters			Payment terms
MOQ	1 box	BASICS Discounted price £340.00/box plus Vat & delivery	30 days

PE Sampling line		Sampling line> box of 25 individually sealed <i>For use with CapnoTrue ASP > DISPOSABLE consumable.</i>	
Pricing (Customer £60.00 excl vat & delivery) box of 25 individually sealed			Payment terms
MOQ	1 box	BASICS Discounted price £48.00/box plus Vat & delivery	30 days

Sample Adapter		Sample Adapter> box of 25 individually sealed adapters <i>For use with CapnoTrue ASP > DISPOSABLE consumable.</i>	
Pricing (Customer £60.00 excl vat & delivery) box of 25 individually sealed adapters			Payment terms
MOQ	1 box	BASICS Discounted price £48.00/box plus Vat & delivery	30 days

Nasal Cannula Adult		Nasal cannula Adult > box of 25 individually sealed <i>For use with CapnoTrue ASP > DISPOSABLE consumable.</i>	
Pricing (Customer £85.00 excl vat & delivery) box of 10 individually sealed filters			Payment terms
MOQ	1 box	BASICS Discounted price £75.00/box plus Vat & delivery	30 days

Nasal Cannula Paediatric		Nasal cannula Paed > box of 25 individually sealed <i>For use with CapnoTrue ASP > DISPOSABLE consumable.</i>	
Pricing (Customer £95.00 excl vat & delivery) box of 10 individually sealed filters			Payment terms
MOQ	1 box	BASICS Discounted price £85.00/box plus Vat & delivery	30 days

Kind regards
Denise

Denise Roake
Operations Director



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