

Internal Audit Check list
Vandagraph Sensor Technologies Ltd
Contract Review and Sales Order Processing

Created:	17/May 1995	Audit No 02	VOP12
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Audit Date	2-9-25	Auditor <i>Helen Lamk</i>	

Company / ISO Section	Criteria of ISO Section	Auditor Comments / Issues
VST Ltd ISO9001:2015 5.1.2	<p>Customer focus 5.1.2 Customer focus Top management shall demonstrate leadership and commitment with respect to customer focus by ensuring that: a) customer and applicable statutory and regulatory requirements are determined, understood and consistently met; b) the risks and opportunities that can affect conformity of products and services and the ability to enhance customer satisfaction are determined and addressed; c) the focus on enhancing customer satisfaction is maintained.</p>	<i>Management review</i> <i>PMS</i> <i>QA</i> <i>External parties</i>
VST Ltd ISO9001:2015 8.2.1	<p>Customer communication Communication with customers shall include: a) providing information relating to products and services; b) handling enquiries, contracts or orders, including changes; c) obtaining customer feedback relating to products and services, including customer complaints; d) handling or controlling customer property; e) establishing specific requirements for contingency actions, when relevant.</p>	<i>Roles + tasks</i> <i>Doc index</i> <i>Feedback</i>
VST Ltd ISO9001:2015 8.2.2	<p>Determining the requirements for products and services When determining the requirements for the products and services to be offered to customers, the organization shall ensure that: a) the requirements for the products and services are defined, including: 1) any applicable statutory and regulatory requirements; 2) those considered necessary by the organization; b) the organization can meet the claims for the products and services it offers.</p>	<i>Doc index</i> <i>Route map</i> <i>marketing index</i> <i>Roles + tasks</i>
VST Ltd ISO9001:2015 8.2.3.1	<p>The organization shall ensure that it has the ability to meet the requirements for products and services to be offered to customers. The organization shall conduct a review before committing to supply products and services to a customer, to include: a) requirements specified by the customer, including the requirements for delivery and post delivery activities; b) requirements not stated by the customer, but necessary for the specified or intended use, when known; c) requirements specified by the organization; d) statutory and regulatory requirements applicable to the products and services; e) contract or order requirements differing from those previously expressed.</p> <p>The organization shall ensure that contract or order requirements differing from those previously defined are resolved.</p> <p>The customers requirements shall be confirmed by the organization before acceptance, when the customer does not provide a documented statement of their requirements.</p> <p>NOTE In some situations, such as internet sales, a formal review is</p>	<i>Procedures</i> <i>Roles + tasks</i> <i>Doc index</i> <i>Feedback</i> <i>Route Map</i>

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	impractical for each order. Instead, the review can cover relevant product information, such as catalogues.	
VST Ltd ISO9001:2015 8.2.3.2	The organization shall retain documented information, as applicable: a) on the results of the review; b) on any new requirements for the products and services.	Doc index QA system feedback
VST Ltd ISO9001:2015 8.2.4	Changes to requirements for products and services The organization shall ensure that relevant documented information is amended, and that relevant persons are made aware of the changed requirements, when the requirements for products and services are changed.	Doc index Required reading.

	QUESTION:		Y/N
1	Review Last years Audit Are all follow on Issue resolved satisfactory?	Nothing outstanding No Non Conformance Issues	Y
2	Are Telephone orders being logged in the call log correctly.		Y
3	Are Contact Details being updated in the system correctly and fully. Check 6 of this weeks Invoices, different companies. Check the Invoice, customer paperwork and CRM are correct. 1. 157007 2. 158264 3. 156151 4. 157218 5. 157454 6. 156352		Y
4	Check contacts match to Accounts package. Review the same as question 3. 1. Checked 2. as above 3. 4. 5. 6.		Y

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5	<p>Check 6 invoices match between Intrastats and Accounts package. Use the same as Question 3. Address, stock, totals, VAT.</p> <p>1. 2. 3. 4. 5. 6.</p> <p><i>checked same as Q3</i></p>		Y
6	<p>Paperwork – All is now digital but double check in the sales office and around both buildings for paperwork that should be disposed of securely. Ensure it is processed as per GDPR, not left lying around and when finished with shredded or archived correctly.</p> <p>Review Tasks ID1087, ID1086, ID508, ID509</p> <p><i>x x ✓ ✓</i></p>	<p><i>x this issue is related to longer credit card - done</i></p>	Y
7	<p>Quotes and proformas – check 4 of each, check the addresses, stock, and quantities to the customer paperwork.</p> <p>Check any over the limit set in VM3COP03 have been approved by a director.</p> <p>Quotes</p> <p>1. 2. 3. 4.</p> <p><i>VST Does not seem to do Quotes + proformas.</i></p> <p>Proformas</p> <p>1. 2. 3. 4.</p> <p><i>so few customers</i></p>		N/A
8	<p>Quotes and proformas – check these are being reviewed regularly. Note any that have not been reviewed within the last 2 months. Note these below and issue the person responsible.</p>		N/A

Sub Processes Linked to Audit 02

Review the below processes tasks and audits and ensure they are completed in a timely manner.

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List Processes Per Title

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ISO Controller						
Process Scope	Roll Task Roll Audit	Risk	Action	*	Notes	
PROCESSID 7941 Check Leaflets, Letterhead and other paperwork to see if the correct BSI logo is in use. Remove and dispose of all old items if found. Ask Catrin to review the website for old leaflets.	Task: 1005 371479 ✓ Managing Director Audit :	Freq 1 Risk 3 Overall 3	Task 12M			
PROCESSID 8027 To make sure the pricing on the Shopify web shop is updated when the prices are updated in the companies. Regular checks to ensure all prices are correct.	Task: 1204 374210 X Marketing Processes in terms Audit :1215 371682 ✓ Company Secretary	Freq 1 Risk 1 Overall 1	Task 1W Audit 6M			
IT Controller						
Process Scope	Roll Task Roll Audit	Risk	Action	*	Notes	
PROCESSID 8028 Export the Viamed Shopify Sales transaction Report	Task: 1212 374056 X Marketing Processes in terms Audit :1216 371495 ✓ Company Secretary	Freq 1 Risk 1 Overall 1	Task 1M Audit 6M			
Product Controller						
Process Scope	Roll Task Roll Audit	Risk	Action	*	Notes	
PROCESSID 5905 Check we have consistent pricing across the different databases.	Task: 418 371620 X Director 3 (Steve) Audit :71 366081 ✓ Managing Director	Freq 3 Risk 1 Overall 3	Task 1M Audit 3M			
PROCESSID 7697 To review the current pricing and impact of increases	Task: 501 362971 ✓ Director 3 (Steve) Audit :502 365310 ✓ Managing Director	Freq 1 Risk 2 Overall 2	Task 12M Audit 12M			
PROCESSID 7893	Task: 822 370964 X	Freq 1	Task 3M			

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To confirm the Document index Price Lists	Director 3 (Steve) Audit :	Risk 1 Overall 1			
Humanmed Controller					
Process Scope	Roll Task Roll Audit	Risk	Action	*	Notes
PROCESSID 7670 Review of Humanmed sales and orders and clear any duplicates or problems.	Task: 611 Audit :	Freq 3 Risk 1 Overall 3			
PROCESSID 7782 Remove Started But Not Used Order Numbers from intrastats. Process no longer required with end of Opera	Task: 770 Audit :	Freq 2 Risk 1 Overall 2			
Sales Controller					
Process Scope	Roll Task Roll Audit	Risk	Action	*	Notes
PROCESSID 7801 To review the current pricing and impact of increases	Task: 653 349108✓ Director 3 (Steve) Audit : 654 350597✓ Managing Director	Freq 1 Risk 2 Overall 2	Task 12M Audit 12M		
PROCESSID 8033 Filling in any outstanding sales forecasts, Intrastats - Sales - Sales - Stock Sales Forecasts Look at the Sales Warnings Intrastats - Sales - Sales - Sales Warnings	Task: 56 372658✓ Director 3 (Steve) X Audit :	Freq 2 Risk 1 Overall 2	Task 1M		
PROCESSID 8086 Does the customer have climate change as a criteria for choosing suppliers	Task: 1270 351377✓ Director 3 (Steve) Audit :	Freq 1 Risk 1 Overall 1	Task 12M		
Accounts Controller					
Process Scope	Roll Task Roll Audit	Risk	Action	*	Notes
PROCESSID 8020 Check Proformas And Quotes for Vandagraph To The Bank. To see if any have paid, if they have turnm to order.	Task: 1200 373892✓ Office Processes Audit : 1201 370716✓ Company Secretary	Freq 1 Risk 1 Overall 1	Task 1W Audit 3M		

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UK Sales Force					
Process Scope	Roll Task Roll Audit	Risk	Action	*	Notes
PROCESSID 5871 Review the Sale or Return list in intrastats. Ensure it is up to date.	Task: 292 365840 Managing Director ✓ Audit :293 366753 Managing Director	Freq 2 Risk 1 Overall 2	Task 1M Audit 3M		
PROCESSID 5876 To Collect E.Commerce Cardea And Multiquote Orders	Task: 361 Audit :	Freq 1 Risk 1 Overall 1			
PROCESSID 7971 Chase outstanding Quotes and Proformas put on by Steve H or that he is responsible for.	Task: 1091 371921 Marketing Processes ✓ Audit :1092 371343 Office Processes	Freq 3 Risk 1 Overall 3	Task 1M Audit 6M		
EX Sales Force					
Process Scope	Roll Task Roll Audit	Risk	Action	*	Notes
PROCESSID 5872 Review the Sale or Return list in intrastats. Ensure it is up to date.	Task: 291 371610 EX Sales Controller ✓ Audit :293 366753 Managing Director	Freq 2 Risk 1 Overall 2	Task 1M Audit 3M		
PROCESSID 7970 Chase outstanding Quotes and Proformas put on by Ryan or that he is responsible for.	Task: 1089 371926 EX Sales Controller ✓ Audit :1090 371342 Office Processes	Freq 3 Risk 1 Overall 3	Task 1M Audit 6M		
OEM Sales Controller					
Process Scope	Roll Task Roll Audit	Risk	Action	*	Notes
PROCESSID 7808 To find and Tag any sales that are removed from commissions, as they are break even products for relationships purposes	Task: 670 374019 Managing Director ✓ Audit :704 369066 Director 3 (Steve)	Freq 3 Risk 1 Overall 3	Task 1M Audit 3M		
PROCESSID 7894 To check the Current Customer Agreements are still Valid	Task: 823 362656 Director 3 (Steve) ✓ Audit :1067 359926 X	Freq 1 Risk 1 Overall 1	Task 6M Audit 12M		

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		Managing Director					
Vandagraph							
Process Scope	Roll Task Roll Audit	Risk	Action	*	Notes		
PROCESSID 7791 Changing of the prices lists. Issue to check these are current	Task: 636 371910 ✓ EX Sales Controller Audit :	Freq 1 Risk 2 Overall 2	Task 1M				
*Vandagraph is not an ISO company							
Repairs Controller							
Process Scope	Roll Task Roll Audit	Risk	Action	*	Notes		
PROCESSID 8005 Check relevant information is being fully entered correctly on SRS system. Check 5 SRS in the system, make sure, there is customer contact details, including email address, serial numbers, part numbers.	Task: 1156 363126 ✓ Office Processes Audit :1157 374053 ✓ Managing Director	Freq 1 Risk 1 Overall 1	Task 12M Audit 12M				
Audits							
Process Scope	Roll Task Roll Audit	Risk	Action	*	Notes		
PROCESSID 7715 To carry out Audit 02 Contract Review Viamed	Task: Audit 373964 ✓ Audit :36 373964 ✗ Company Secretary	Freq 1 Risk 2 Overall 2	Audit 12M				
PROCESSID 7763 To carry out Audit 02 Contract Review VST	Task: Audit 373972 ✓ Audit :187 373972 ✗ Company Secretary	Freq 1 Risk 2 Overall 2	Audit 12M				
Accounts Processes							
Process Scope	Roll Task Roll Audit	Risk	Action	*	Notes		
PROCESSID 7872 To review with the banks any embargo countries	Task: 794 361885 ✓ Company Secretary Audit :	Freq 1 Risk 3 Overall 3	Task 6M				

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Office Processes		Roll Task Roll Audit	Risk	Action	*	Notes
Process Scope						
PROCESSID 2 Office Answering taking calls and either dealing with the enquiry or passing the call onto someone who can, or making a call log for someone to return a call		Task: Audit :668 374199 ✓ Office Processes	Freq 2 Risk 1 Overall 2	Audit 3M		
PROCESSID 7 Process to check customer orders and enable picking		Task: Audit :901 3741204 Office Processes	Freq 1 Risk 1 Overall 1	Audit 1W		
PROCESSID 14 Ensuring that fax reports have been generated for both sent and received faxes and ensuring there is paper in the fax machine		Task: 367 Audit: 411	Freq 1 Risk 1 Overall 1			
PROCESSID 36 Invoices are emailed to customers		Task: 430 374179 Office Processes Audit: 362 373854 Company Secretary	Freq 2 Risk 1 Overall 2	Task 1D Audit 1W		
PROCESSID 37 Viamed has a consignment stock with West Yorkshire Ambulance, We scan stock to a shelf, then send them the consignment stock As and when they use stock each week we do a rational and invoice them for the used stock and replenish the consignment stock. WYA Stock check via the website.		Task: 348 Audit: 349	Freq 1 Risk 1 Overall 1			
We can now check their stock agrees with ours.						
PROCESSID 5875 Checking the PayPal website for payments from customers that may have been missed or not emailed to the main inbox		Task: 239 373750 Office Processes Audit: 401 372883 Office Processes	Freq 2 Risk 1 Overall 2	Task 1W Audit 1M		
PROCESSID 5882 Humanedmed post is received, it needs to be forwarded to Humanmed UK Sales Manager HumanMed has Gone, tasks no longer required		Task: 382 Audit: 383	Freq 4 Risk 1 Overall 4			
PROCESSID 5891		Task:	Freq 3			

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To process the Repair Quotes And Orders as they come in.		Audit 536	Risk 1 Overall 3		
PROCESSID 5892 Checking the eBay and Amazon accounts for orders that have not been emailed to the main inbox and checking to see if there are messages or questions.		Task: 397 374176 Office Processes Audit :398 373978✓ Office Processes	Freq 2 Risk 2 Overall 4	Task 1D Audit 1W	
PROCESSID 5893 Answering any questions that are asked via the website from within Intrastats		Task: 643 Audit 396	Freq 1 Risk 1 Overall 1		
PROCESS NO LONGER REQUIRED Web QUESTIONS NOW COME IN VIA shopify, and Email					
PROCESSID 5894 Check the Active Back orders ensure no orders get missed		Task: 896 374036 Office Processes Audit :897 371476✓ Office Processes	Freq 1 Risk 1 Overall 1	Task 1W Audit 2M	
PROCESSID 5895 Ensuring that the allocated tasks are being completed		Task: 776 374027✓ Managing Director Audit :777 373177✓ Office Processes	Freq 3 Risk 1 Overall 3	Task 1W Audit 1M	
PROCESSID 5897 Task to Frank outgoing Mail		Task: 564 Goods Out 374191✓ Audit :568 361069✓ Office Processes	Freq 5 Risk 1 Overall 5	Task 1D Audit 6M	
PROCESSID 5899 Chase outstanding Quotes and Proformas		Task: 409 373632✓ Office Processes Audit :410 372780✓ Office Processes	Freq 3 Risk 1 Overall 3	Task 1W Audit 1M	
PROCESSID 5913 Checking the logistics mailbox from within and the main inbox for outstanding Humanmed orders.		Task: 465 Audit 466	Freq 2 Risk 1 Overall 2		
NO LONGER REQUIRED HUMANMED STOPPED					
PROCESSID 5943 Checking the Cardea and Multiquote websites for outstanding orders or requests		Task: 530 374001✓ Office Processes Audit :279 371885✓ Company Secretary	Freq 2 Risk 1 Overall 2	Task 1W Audit 1M	
PROCESSID 5948 Adding customer accounts to account management software		Task: Audit :669 365821✓	Freq 3 Risk 1 Overall 3	Audit 12M	

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PROCESSID 5949 Check Square transactions for any anomalies or problems	Company Secretary Task: 903 373185 ✓ Office Processes Audit :904 371671 Company Secretary	Freq 2 Risk 2 Overall 4	Task 1M Audit 1M	
PROCESSID 7676 Process of PDF ing Invoices into the system for easy of use in the future and the Emailing of Invoices to customers	Task: 504 Audit :505	Freq 2 Risk 1 Overall 2		
NO LONGER REQUIRED AS DONE BY THE SYSTEM AUTOMATICALLY				
PROCESSID 7678 Checking the Catalog 360 Circle website for outstanding orders or requests	Task: 478 Audit :531	Freq 2 Risk 1 Overall 2		
SYSTEM NO LONGER USED				
PROCESSID 7686 Check that outstanding orders with unresolved issues are being followed up and addressed	Task: 487 373862 ✓ Office Processes Audit :569 372536 ✓ Company Secretary	Freq 2 Risk 1 Overall 2	Task 7D Audit 1M	
PROCESSID 7696 Emailing Notifications of shipments	Task: 496 374184 ✓ Office Processes Audit :537 374003 Office Processes	Freq 2 Risk 1 Overall 2	Task 1D Audit 1W	
PROCESSID 7709 Ensure invoices are generated for shipped orders	Task: 523 374186 ✓ Office Processes Audit :524 372247 ✓ Office Processes	Freq 2 Risk 2 Overall 4	Task 1D Audit 1M	
PROCESSID 7712 Review the payments received to ensure proformas can be shipped	Task: 528 374188 ✓ Office Processes Audit :529 373769 ✓ Office Processes	Freq 3 Risk 1 Overall 3	Task 1D Audit 1W	
PROCESSID 7735 Ensure samples and Sale or Return items are followed up after 4 weeks for feedback and the item(s) is returned as appropriate	Task: 549 373873 ✓ Office Processes Audit :550 374190 ✓ Managing Director	Freq 2 Risk 1 Overall 2	Task 1W Audit 1M	
PROCESSID 7758 Check the emails for orders from GHX	Task: 603 373653 ✓ Office Processes Audit :604 373173 ✓ Office Processes	Freq 2 Risk 1 Overall 2	Task 1W Audit 1M	

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PROCESSID 7761 Emailing Notifications of shipments	Task: 620 Office Processes <i>374197</i> Audit :621 Office Processes <i>373879</i>	Freq 2 Risk 1 Overall 2	Task 1D Audit 1W	
PROCESSID 7783 Process of PDF ing Invoices into the system for easy of use in the future and the Emailing of Invoices to customers NOW DONE AUTOMATICALLY	Task: 612 Audit 613	Freq 2 Risk 1 Overall 2		
PROCESSID 7795 Answering any questions that are asked via the website from within Intrastats	Task: 643 Audit :	Freq 1 Risk 1 Overall 1		
PROCESSID 7822 To check we have the stock available to supply our customer Oxylink. NOTE THIS PROCESS HAS BEEN STOPPED. Part number has been superseded	Task: 708 Audit 709	Freq 3 Risk 1 Overall 3		
PROCESSID 7936 Checking external system for orders	Task: 990 Office Processes <i>373889</i> Audit :991 Office Processes <i>373511</i>	Freq 2 Risk 2 Overall 4	Task 1W Audit 1M	
PROCESSID 7953 To Send Vandagraph Delivery notifications	Task: 1043 Office Processes <i>374206</i> Audit :	Freq 1 Risk 1 Overall 1	Task 1D	
PROCESSID 7955 Vandagraph Shipper SignOff Collection List	Task: 1044 Office Processes <i>374207</i> Audit :	Freq 1 Risk 1 Overall 1	Task 1D	
PROCESSID 7988 To confirm contact details are being entered into the system correctly. Between our Invoice, Customer Paperwork and the existing CRM	Task: 1122 Company Secretary <i>361429</i> Audit :1123 Managing Director <i>345754</i>	Freq 1 Risk 1 Overall 1	Task 12M Audit 12M	
PROCESSID 7989 Verifiying the contact details on invoices match between internal system and the external accounts package	Task: 1124 Company Secretary <i>361430</i> Audit :1125 Managing Director <i>3617009</i>	Freq 1 Risk 1 Overall 1	Task 12M Audit 12M	
PROCESSID 8023 Vandagraph Check Shopify Order Delivery Notifications are sent and updated on the list.	Task: 1206 Office Processes <i>373518</i>	Freq 1 Risk 1 Overall 1	Task 1M Audit 3M	

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	Audit :1207 <i>367793</i> Company Secretary					
PROCESSID 8061 Checking external system for orders	Task: 1018	Freq 1 Risk 1 Overall 1				
	Audit :					
Goods Out						
Process Scope	Roll Task Roll Audit	Risk	Action	*	Notes	
PROCESSID 6954 To check the back orders in the tray in goods out and check the active list back orders has been reviewed	Task: 905 Goods Out <i>373782</i> Audit :906 <i>373509</i> Company Secretary	Freq 1 Risk 1 Overall 1	Task 1W Audit 1M			
PROCESSID 8071 Checked repair quotes have been sent to customers Check that all checked repair quotes have been emailed to customer and systems have been updated.	Task: 1232 Office Processes Audit : <i>374064</i>	Freq 1 Risk 1 Overall 1	Task 2D			

Rolling Tasks Linked to Document :Task (36) Task (905) Task (668) Task (901) Task (367) Task (430) Task (348) Task (239) Task (382) Task (536) Task (397) Task (643) Task (896) Task (776) Task (564) Task (409) Task (465) Task (530) Task (669) Task (903) Task (504) Task (478) Task (487) Task (496) Task (523) Task (528) Task (549) Task (603) Task (620) Task (612) Task (708) Task (636) Task (187) Task (670) Task (291) Task (292) Task (361) Task (770) Task (653) Task (418) Task (501) Task (611) Task (794) Task (822) Task (823) Task (990) Task (1005) Task (1043) Task (1044) Task (1089) Task (1091) Task (1156) Task (1122) Task (1124) Task (1200) Task (1206) Task (1204) Task (1212) Task (56) Task (1018) Task (1232) Task (1270)