

Meeting Date: 22/03/12 : Meeting Called by: _____ Meeting Lasted _____ Minutes

Ad-Hoc Meeting - Ad-Hoc Meeting
#35263 Ad-Hoc Meeting

☐ Angela Hawthorne	☐ Catherine Spence	☐ Catrin Hird	☒ Derek Lamb	☐ Helen Lamb
☐ Jean Lamb	☒ John Lamb	☐ Jonathan Connor	☐ Keith Taylor	☐ Linda Shearing
☐ Lisa Leggoe	☐ Michael Green	☐ Michael Lamb	☐ Philip Crossley	☒ Ryan Swaine
☐ Sean Kildunne	☐ Steve Hardaker	☒ Steve Nixon		

SSC Background on his Position and objectives!

Do we have an Export plan?

is it possible to hit 5 times Turnover

Reg Reporting - Q6 only meeting

EU 6x UK

USA 30% med sales

Brick fastest growing.

3rd world moving into manufacture.

AS Company good range products.

Feedback good

good image world wide.

Export investment Required

How do we Expand

Products — changed way develop

Still Based on same users
users are linked.

SW - Distributors interested in single products not
Complete Range

R.S. Reality Distributors only focus on individual
Bits of the Range

2

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Smith identified

China	300	X1
India	150	X3
Brazil	50	X1

bi

RS.

SW Base groups of Price Lists. ✓