

ABHI CREDENTIALING UPDATE

Background

There are currently three names in the area of credentialing, Intellicentrics (Sec³ure), MIA and LSI.

Intellicentrics is a wholly commercial enterprise that has signed deals with approximately 50% of UK hospitals that have implemented credentialing. This is a US organisation and their model is based on that that has applied in the USA for a number of years. Many of the Intellicentrics also require appointment booking through this system.

MIA is a brand owned by ABHI and the credentialing system behind it is run by Medical Industry Ltd (MIL) on a not-for-profit basis which is reflected in the cost of photo-ID cards compared with those for Intellicentrics. MIA has arrangements with the other 50% of UK hospitals running credentialing. MIA also runs an appointment-booking system.

LSI is a National Register for the life sciences sector and has been set up with the support of a broad range of industry organisations: ABHI, ABPI, BIVDA, BAREMA, BHTA, AXrEM, BDIA and Medilinks. The aim is that this should be the repository of credentialing information held on industry representatives and that there should be no need for other organisations to collect this information. LSI is administered by the Academy for Health Care Sciences (AHCS) and has been accredited by the Professional Standards Authority (PSA). It also has support from NHS England.

There was a fourth credentialing organisation, Who Are You Ltd, but this was bought out by Intellicentrics and their operations combined.

The current situation

Intellicentrics, as stated above, is a commercial entity and, as such, industry has no control over its operations.

MIA and LSI have joined forces to couple the professional standards and rigour associated with the Register with the reach into the NHS that MIA brings. This arrangement is in the process of being rolled-out and industry staff signed up with MIA are in the process of transferring to the Register which may involve additional training depending on the level of access required to NHS facilities. LSI sets out appropriate standards related to the areas of hospitals or other health institutions that staff will visit and the level of patient contact they will have. MIA brings its appointment system which is a requirement for many hospitals when they set up credentialing, and it also has a sales and marketing team who will drive take up of the system by hospitals.

The goal

The eventual aim is for there to be a single register for the industry and, ideally, one credentialing service provider. Alternatively, hospitals should recognise any provider using the National Register and company personnel should only need to sign up with one provider.

Points to note

Requirements for inoculations will vary from hospital-to-hospital because of local considerations. However, the aim is for there to be consistency between what is required for NHS staff and for those of industry.

There are currently variations in what hospitals ask for by way of DBS checks. [ABHI has a legal briefing](#) on this and there is work going on to educate the NHS about what is allowed under the legislation.

Training providers are independent of the LSI system and there is no requirement to use a particular provider. The important aspect for companies is to ensure that the training received by their staff meets the standards set out by LSI, this includes areas such as theatre access, product and NHS values training. Product training is the responsibility of the companies but they may also choose to cover other training in house.

An overview of the different tiers under LSI is included as Annex 1 to this paper.

The LSI National Register

Criteria Aligned to NHS

	Tier 1 Interaction with Healthcare Professionals but no interaction or contact with patients or relatives other than in areas open to the general public	Tier 2 Interaction with Healthcare Professionals and with patients or relatives in areas where no invasive procedures are taking place	Tier 3 Interaction with Healthcare Professionals and with patients or relatives in areas where invasive procedures are taking place
DBS	None	Basic Level	Basic Level
Recommended Immunisations to protect individuals	Seasonal flu	Seasonal flu TB Tetanus Polio MMR	Seasonal flu TB Tetanus Polio MMR Hep B
Training	<input type="checkbox"/> Product <input type="checkbox"/> NHS Values and Behaviours <input type="checkbox"/> Code of Business Practice <input type="checkbox"/> Information Governance <input type="checkbox"/> Competition and Procurement <input type="checkbox"/> Self, public and patient safety	<input type="checkbox"/> Product <input type="checkbox"/> NHS Values and Behaviours <input type="checkbox"/> Code of Business Practice <input type="checkbox"/> Information Governance <input type="checkbox"/> Competition and Procurement <input type="checkbox"/> Self, public and patient safety	<input type="checkbox"/> Product <input type="checkbox"/> NHS Values and Behaviours <input type="checkbox"/> Code of Business Practice <input type="checkbox"/> Information Governance <input type="checkbox"/> Competition and Procurement <input type="checkbox"/> Self, public and patient safety <input type="checkbox"/> Training for high risk settings