

① all present 12 July 23

SN need global 4m.

cost going up a lot.

next year 4.2m.

DL all 4 companies.

SN need to increase sales, or reduce cost.

Teledyne CE has run out.

on MHRA says can sell stock if already opt in. Teledyne has given us a letter and MHRA have accepted it. Teledyne said a week MHRA given vs 3 months.

will add letter to existing CE certificate.

Inter-tec will have Certificate soon all in process, MHRA ok and Certificate will come soon. MDS then move to MDR.

going through process Registrar office

in Germany.

Charged Envttec^{EU} rep to Medenvoy. not done yet.
SN Phillips + Handi both have recalls.

SH Handi 2020 and 2023 units.

SN Pc found OXigant's problem
Engineering mode. puts in to
mv not O₂ and no indication
of the change.

CH

Microshn letters out last week
nothing from website.

00M108 coming soon on website
SN FAQ from CH. leaving a bit vague.
re Cap.

RS EBME ones followed up. Tender
added what can max ME.

got a mailing re Automotive machines.
came back to us with there 3 most
popular sensors REZA, citifec ver

③

R22A 2800 , 2600 cithec.

NOX Sensor.

Honey Well Authentication Letter
Expired

also need a Flow Sensor one.
BP.

got more trials 108 magcat
Sensors, Sudath , Justec. WQL
WQL said can do some.

SN/ST has company that can do
testing.

SN can you do yours Ryan.

RS yes I can do . 6 sensors
aging.

Learned wanting 2160's

SN yes also got chasing sampling
lines.

no news yet. talking them tomorrow
12 for Confessiss.

④

waiting new stock.

Z160 and list.

SN working on it. Might lose
vet monitor. We not selling.

RS funny search thing some
contacts coming up. Issue needed.

DL Lots BP Docs out of Date
DL + SN to review.

CH pricing urgent.

SN 3 days then yes will sent.

CH ill happily help if you need
help with the admin.

SN really appreciate the offer
thank you.

SH magnet sensors searched history
and rang all of them.

none still using.

one won't use compatible
as high risk environment.

test sensor customer needs letter

⑤

Saying evaluation only on
can be use clinically.
SN production version not sample

SH if we send a couple and
they use for clerical and then
keep good incentive.

SH.
got open sensor and sealed ones
so could send both so can
see it go to sleep.

need feedback and
serial numbers.

no response from website
do we need mailshot.

machines upgraded so no need
to change sensors.

SN can we find out what upgrade
entails.

SH Magnet engineers go in and do
upgrade. everlasting sensor -
warranty of 7 years.

⑥

SH ToF sale or return CVS
vet. ready to go out.
SN selling origuant to CVS.
SH prosol orders up 500 extra
Sensors outside usual
1100 a year normally.
they had suprise order.
SH will make sure order
valid before we should order.

Frame work agreement is NI
for temperature probe.
fixed pricing.

may need framework price
DL deduces time to fix prices.
SH updating quote log from
Sales Lead page.

DL Sales Lead page dont have a way
to say good cut come or bad.
CH cant always get an answer.
SN Ideally need market surveillance.
DL cant always get Responses

(7)

SV can we have a tag to tick
no response.

RS need a way to look back
if supplier asks.

CH there is a 100% completed
list.

DL should link to supplier
even if lead didn't come from
supplier.

do you want a list only from
supplier / maxtec.

SV Justec + Turkey

RS nothing happens with Justec
think R17med too expensive for
them. Possible they went to
Honeywell china.

SV have R17 + R22 over stock
do we cancel next order

SH don't think we need to many
in UK. 13 R22meds is UK this
year.

SN will cancel next order. R17

R22 1000 in stock.

↓ Cancel both orders.

— Wednesday meeting.

283117 closing no progress.
mercury medical Neo-Tee.

CH

export Automotive webshop.