

Updated 11/01/21

Please find below my jobs and my current status:

- 195198 Service/calibration: All information and pricing has been added. Issues with price list descriptions updating (#205111).
- 195322 Service/calibration procedures: awaiting response from MG for latest. Not response after chased 30/11, 14/12, 11/01.
- 199823 / 205111 Delivery Code Descriptions / Price List description issues i.e. 0140131.
- 205118 Delivery Codes: Awaiting help from DL regarding where information is held for each field and inputting into system. (I think there is some confusion with the requirements for CIP CPT EXW item codes.)
- 205104 Calendar Photographs: Multiple photographs and images attached to issue. Pricing included on issue. Deadline not until July 2021.
- 206337 AlcoTrue M: Mailing letter awaiting sign off. Once signed off, planned to send to the following mailing groups:  
A&E 143  
Peri/Antenatal 185  
Paramedics 123  
Air Ambulance 27  
Police 63  
Fire 61
- #1098 Distributor Search: VM-2160 SMARTsat (Nellcor, Nonin, BCI) – completed awaiting filtering  
#1099 Distributor Search: Potential for OEM Modules – completed in conjunction with 1098
- 205196 Neomask: Leaflet updated and awaiting sign off. Design change leaflet also awaiting sign off. I suggest a copy of the design update sheet to be sent with each order and e-mailing to be send to all previous purchasers.
- #1103 Manufacturer Search: Incubators – awaiting filtering
- #943 Manufacturer Search: Vent Manufacturer – awaiting filtering
- 2810053 to eBay: awaiting stock.
- 0310225, 0310227, 0310410 – memo update required
- I did attend a webinar recently and they were talking about how marketing is done to pharmaceutical companies so a lot was not relevant. But what I did hear was they said that you should market your product as a solution to a problem that demographic has. I do not think we do this and I'm struggling with how this would be worded or how we do this. Would it be possible to get some outside help from a marketing agency? We do not have the skills in house and it would make sense to seek external advice.
- #1104 Low cost oximeters catalogue – final copy with SN for sign off #209148
- #1058 Distributor Search: Handi+ - post to contact (need to work out logistics or do we just email?)
- #1074 Distributor Search: Natus & Posey – require filtering
- #1075 Distributor Search: Maxtec Distributors – post to contact (need to work out logistics or do we just email?)

- #1076 Distributor Search: Maxtec EyeMax Distributors – require filtering
- #1084 Oxygen Monitoring catalogue: in progress, do we have any other sensors to be added? AI monitors have been added. Ongoing. Requested R-15V for photography. Issue 167333 queries also. All queries on issue #196848.
- #1082 Customer Feedback Questionnaires: SpiroTrue/EyeMax – awaiting sign off.
- Product Servicing Letters to customers – on hold as per directors. List will need resetting due to not being completed for a year. Are we to restart this?
- Query: RS has been filtering some of the oxygen sensors distributor searches. His query was why are we doing individual ones for each sensor type as a lot are duplicates. Could we have a way of removing duplicates from subsequent searches which are for the same thing i.e. oxygen sensors?
- Distributors Searches: Are you happy for me to contact? We would usually post information but I do not have an array of leaflets at home. I am happy to print letters and send back to the warehouse but this would mean someone would need to add the leaflets. Unless I ask CG to post me a number of leaflets for that particular mailing and then post back to her to post?
- 207449 Pricing Update: As we are now 6 months on from when we originally stated we would provide pricing to customer I have been providing a date of the 30th June 2021 as a valid until date (or notice + 30 days).

I suggest, rather than rushing to do a pricing review now and then re-reviewing for another 12 months in June that we do 1 of 2 options:

Provide a pricing review in January to cover until 30th June 2022.

Hold off any blanket pricing updates until the review date of 30th June 2021.

I would suggest, if we are to hold off pricing review until June 2021 that we remove any already inputted data which currently has an effective date of the 3rd January as this has been seen to be causing confusion.