

**RE: Purchase Order 2020-442 from InnerSpace Systems Corp**

1 message

**Sales & Support** <sales@megCCR.com>

30 October 2020 at 17:23

To: Leon Scamahorn &lt;combatdiver@hotmail.com&gt;, "steve.nixon@vandagraphst.com" &lt;steve.nixon@vandagraphst.com&gt;, "sarah.walton@vandagraphst.com" &lt;sarah.walton@vandagraphst.com&gt;

Thank you for your response Steve.

Glad to hear all is well.

It appears that I am not receiving your emails at our [sales@megCCR.com](mailto:sales@megCCR.com) address properly.

Consequently I am CC'ing Leon please make sure to "REPLY TO ALL" and he will forward your response in the event I don't receive it directly.

We do just want 12 Steve. We do understand how hard things have been for your industry. The lack of available cells from Vandagraph had left us in a position that, to remain viable in the industry here, we needed to look for another provider. We have been purchasing AI cells for our commercial production, however those cells are not certified for Military use in our units your are. Thus the order of only 12.

We recently received a shipment of AI and we have about 40 of them left. We look forward to a time when we can resume our normal business with Vandagraph as they are the cell of choice for our devices and together we've created a great deal of loyalty for your cells within our customer base.

There is not a single customer who orders cells who doesn't ask about when we will be able to return to your cells. We certainly DO intend to continue our relationship with Vandagraph, you've been a great partner and we do look forward to a return to normal business for us all.

You are certainly correct our requirements have been reduced, much the same as is the case for far too many industries. But we have faith that it will resume.

Please let us know if the small order posses a problem for you and, if I may ask, without seeming too cheeky, when would you expect to ship this order if indeed you are able to fill it.

Thanks again for the note Steve.

"Reply All" 😊

Wayne.

*Enjoy The Dive***From:** Leon Scamahorn <combatdiver@hotmail.com>**Sent:** Friday, October 30, 2020 9:40 AM**To:** Sales & Support <sales@megCCR.com>**Subject:** Fwd: Purchase Order 2020-442 from InnerSpace Systems Corp

Sent from my iPhone

Begin forwarded message:

**From:** Steve Nixon <office@viamed.co.uk>**Date:** October 29, 2020 at 19:11:31 CDT**To:** Sales & Support <sales@megCCR.com>**Cc:** "combatdiver@hotmail.com" <combatdiver@hotmail.com>, Sarah Walton <sarah.walton@vandagraphst.com>**Subject: Re: Purchase Order 2020-442 from InnerSpace Systems Corp****Reply-To:** steve.nixon@vandagraphst.com

Hi Wayne

Sarah is keeping well and is OK. To be honest, both Sarah and I have sent emails to ISC relating to the purchase order. Our query was concerning the quantity required, can you confirm that you just require 12 sensors?

We will confirm a delivery schedule soon. Usually we try and preempt your requirements and have stock readily in place, but this has been difficult due to the effects of COVID and your requirements appear to have reduced.

Stay safe

Steve

On Thu, 29 Oct 2020 at 17:12, Sales & Support <[sales@megccr.com](mailto:sales@megccr.com)> wrote:

Hi Steve,  
I wonder if Sarah Walton's email is no longer where I should be sending our purchase orders as the last few emails I've sent there have gone unanswered. I hope she is doing well she was a wonderful liaison.

I sent this order in on the Oct 20<sup>th</sup> and have not received a response yet.

Could you please update us with a status.

Please review the attached Purchase Order. Feel free to contact us if you have any questions.

Thank you for your service.

Sincerely,  
InnerSpace Systems Corp

360.330.9018

[www.megccr.com](http://www.megccr.com)

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Steve

Steve Nixon

Director - Vandagraph Sensor Technologies Ltd.

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