

		2019	2018	2017	2016
Pack of 20	Viamed total	1767	1534	1594	1379
Pack of 20	Viamed UK	902	801	835	786
Pack of 20	Viamed EU	682	620	536	473
Pack of 20	Viamed Worldwide	855	723	749	583
Pack of 20	Maxtec UK (includes sales to Viamed)	1917	1446	1592	1486
Pack of 20	Maxtec EU (if excl. UK)	3469	3360	2747	2213
Pack of 20	Maxtec EU (if inc. UK)	1552	1914	1155	727
Pack of 20	Maxtec rest of world (if EU excl. UK)	2194	2352	1667	1532
Pack of 20	Maxtec rest of world (if EU incl. UK)	4111	3798	3259	3018
Pack of 20	Maxtec Worldwide	7580	7158	6006	5231

		2019	2018	2017	2016
	% of Maxtec global sales				
	Viamed total	23.31%	21.43%	26.54%	26.36%
	Maxtec UK	25.29%	20.20%	26.51%	28.41%
	Maxtec EU (if excl. UK)	45.77%	46.94%	45.74%	42.31%
	Maxtec EU (if inc. UK)	20.47%	26.74%	19.23%	13.90%
	Maxtec rest of world (if EU excl. UK)	28.94%	32.86%	27.76%	29.29%
	Maxtec rest of world (if EU incl. UK)	54.23%	53.06%	54.26%	57.69%

	Viamed % of Maxtec UK sales	47.05%	55.39%	52.45%	52.89%
	Viamed % of Maxtec EU sales (if excl. UK)	19.66%	18.45%	19.51%	21.37%
	Viamed % of Maxtec EU sales (if incl. UK)	43.94%	32.39%	46.41%	65.06%
	Viamed % of Maxtec WW sales	11.28%	10.10%	12.47%	11.15%

	Viamed UK v Maxtec UK total	2019	2018	2017	2016
	Packs	-1015	-645	-757	-700