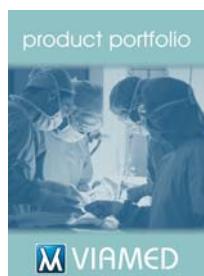


Mr Delroy Gray
Blackheath Hospital
GE Clinical Services
40-42 Lee Terrace
London, SE3 9UD

Ref: 20190917/331

17 September 2019

Dear Mr Gray,



Viamed are looking for Distributors in Your Area!

Please allow me to introduce our company; Viamed is a privately owned UK based company that specialises in the design, manufacture and distribution of medical products. Working closely with our international distribution network, our aim is to provide our customers with high quality products at affordable prices.

The reason for this letter is that we are currently seeking distribution partners in your area and your company appears to be very pro-active in the medical market.

Please find enclosed our product portfolio which showcases the products we supply, I hope you will find this of interest. I would like to highlight we supply a range of Oxygen Monitors and Analysers which I believe will fit well within your range.

Introducing the Maxtec UltraMaxO₂ Analyser

The UltraMaxO₂ analyser was designed to quickly verify oxygen concentration at a glance, including the flow and outlet pressure of oxygen concentrators. Its advanced design provides high-level performance and reliability. The UltraMaxO₂ oxygen analyser includes the following features:

- **Accurately measures oxygen, flow & pressure**
- **No oxygen sensor required**
- **No in-field calibration**
- **Self-diagnostics**
- **Shielded, reinforced sample gas inlet port**
- **Measurement range: 20.9 - 96%**
- **Warranty: 36 months**



Please find enclosed leaflet detailing the Maxtec Analyser and Monitor range. Should you have further queries please contact a member of our sales team on:

+44(0)1535 634 542

(Between the hours of 09:00 and 17:30)

Yours sincerely



Catrin Hollings
Marketing
marketing@viamed.co.uk