



EnviteC- Wismar to implement SAP

Malchow, Paul <Paul.Malchow@honeywell.com>
To: "catrin.hollings@viamed.co.uk" <catrin.hollings@viamed.co.uk>

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Dear Valued Customer,

We herewith wish to inform you that our EnviteC- Wismar business, part of Honeywell, is migrating to SAP's Enterprise Resource Planning (ERP) environment early in October 2019. As we near our implementation go-live on October 2019, we are working to make sure our transition is as simple as possible for you.

We would like to share more detail about customer benefits, as well as planned system conversion activities that will temporarily affect business during our transition.

Benefits of Transition to SAP

For customers, our move to SAP will bring a number of benefits, including:

- Increased reliability of information and responsiveness to customers
- Convenient and timely access to accurate information based on each customer's record — includes information about pricing, terms, product availability, specifications, promotions and discounts.

Expected Changes

Our move to SAP will bring several changes for EnviteC- Wismar customers. Changes include:

- New customer forms — Our business will introduce a new design and format for invoices, order acknowledgements, and packing slips. We will distribute a sample of these new forms in advance of our go-live.
- New Honeywell part numbers — as not otherwise mentioned in the appendix of this letter, the current part numbers will be extended by a leading letter E (i.e. 01-00-0013 will change to E01-00-0013). The customer reference part numbers as far used for customized products will remain unchanged.
- New customer debtor numbers — We will assign new customer numbers in our SAP system;
- Sending invoices

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Because many of our products need to be traceable for regulatory purposes, SAP's serial number management are going to be used when migrated, which allows a one-to-one relation between serial number and product. **This means that customer-defined serial number systems or serial number ranges can continue to use only if they do not conflict with other serial number systems or serial number ranges.** On the example of the EnviteC Oxygen Sensors, by default, each item receives a consecutive six-digit number as a serial number. The alphanumeric prefixes or suffixes used as a supplement to this consecutive number remain unchanged; only the 6-digit number sequence will be managed by the SAP system in the future.

We assume that, in addition to the regulatory necessity, it is also in the interest of our/your customers to improve the traceability of our products. Please let us know by 13/09/19 if conversion to a unique serial number if not yet already applied is causing a problem for you or your customers.

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Transition Activities

Beginning October, 2019, we will move data from our existing systems to our new SAP system, therefore we might encounter some small disruptions in our business. However, we have been working for several months to ensure that you will experience no disruption in service. Preparation includes:

- business contingency plans and risk mitigation plans
- employee training
- functionality testing

We are confident that these measures position us for a successful SAP transition within the scheduled timeframe. However, if there is a delay, we are able to serve your needs until the new system is operational.

We highly appreciate our business relationship thus, we will make our best to adapt our delivery times in order to ensure a stable business with our customers. Early orders would be helpful to improve lead times and processing time of your requests.

Please prepare your company for the changeover and inform us until September 13th in case of unresolved problems with the transition at envitec.info@honeywell.com .

With kind regards

i.A. Nico Marks, Dipl.-Kfm.

Global Product Manager

Honeywell | Safety & Productivity Solutions

SIoT | Gas Sensing | EnviteC

Office: +49 3841 360 208

Fax: +49 3841 360 222

Mobile: +49 176 1234 3222

nico.marks@honeywell.com

i.A. Dipl.-Ing.(FH) Marcus Pothen

Global Product Manager

Honeywell | SPS | Sensing and IoT

EnviteC-Wismar GmbH

Office: +49 3841 360 283

Fax: +49 3841 360 222

Mobile: +49 162 2030899

marcus.pothen@honeywell.comwww.envitec.com

EnviteC-Wismar GmbH a Honeywell Company

[Alter Holzhafen 18](#)

23966 Wismar, Germany

Trade Register: Schwerin, HRB 1838

Managing Directors: Marcus Ostländer

Attachement: Table of specific part number changes

PN NEW:	PN OLD :	description:	description 2:	Ref. No.:
E1002716	1001202	oxygen sensor	OOM112	0110043
E1002717	1002178	oxygen sensor	OOM113	0110048
E1002718	1002496	oxygen sensor	OOA101-V	0110182
E1002719	1002504	oxygen sensor	OOM102-A	0110039
E1002720	01-00-0014	oxygen sensor	OOM201	0110023
E1002722	01-00-0015	oxygen sensor	OOM103	0110021
E1002723	01-00-0016	oxygen sensor	OOM103-1	0110018
E1002724	01-00-0019	oxygen sensor	OOM102	0110020
E1002725	01-00-0020	oxygen sensor	OOM102-1	0110019
E1002726	01-00-0021	oxygen sensor	OOM202-1	0110041
E1002727	01-00-0047	oxygen sensor	OOM202	0110049
E1002728	01-00-0053	oxygen sensor	OOM105	0110058
E1002729	01-00-0091	oxygen sensor	OOM106	0110045
E1002730	01-00-0097	oxygen sensor	OOM204	0110047

E1002731	01-00-0098	oxygen sensor	OOM110	0110040
E1002732	01-00-0114	oxygen sensor	OOM111	0110075
E1002742	1002496	oxygen sensor	OOA101-V	0110232
E1002743	1002496	oxygen sensor	OOA101-V	0110351
E1002744	1002496	oxygen sensor	OOA101-V	0110365
E1002745	1002499	oxygen sensor	OOA101-1V	0110364