
Opera 3 Provisional Pricing

1 message

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Cc: Mike Jennings <mjennings@hbpsystems.com>

1 August 2019 at 15:51

Derek

Normally when quoting a customer we visit your organisation and confirm your full requirements to ensure we are providing a solution that meets your requirements.

We would also need to confirm the PCs and servers(s) you intended to use. Which we can advise on or supply if required.

Based on your request the pricing below is based on a number of assumptions with core Pegasus software requested and no additional software.

Pegasus Opera 3 the solution pricing as follows is:

Foundation and Financials £4,100.00

This includes Sales, Purchase, Nominal, Cashbook, ECVat, Multi Currency, Single User XRL

Supply Chain Management £2,350.00

This includes, Invoicing, SOP, POP and Stock Control

Payroll and HR £ 800.00

This includes Payroll and Personnel

The system also includes System Manager for control of the system including its security, management and Online Filing Manager for the payroll and MTD filing

The users are £1,000 each. So would be £10,000 based on your 10 user requirement.

This is a total software price of £17,250.00

The annual licence would be 10% of the non bundled list price of the software which is £2,040.00

Support from HBP Systems would be £145 / supported modules. So for all supported modules this would be £2,175.00

A trade in discount of 25% is available for upgrades against competitor solutions like Sage.

Setup and training depends on requirement and can be from £1,300.00 for an Opera II upgrade to £9,750.00 for the above with full setup, data import and training.

For a full solution including the assumed trade in discount, full setup, training, 3 years support, 3 years licence and 1 one upgrade per year to cover statutory payroll upgrades this system would be £1,104.00 per month for 36 months.

If you have any questions, you would like me to visit to confirm requirements or you would like a demonstration please call me on 01724 400 317 or 0776 749 1240.

There are also other products that may also fit your requirements including from Sage or Advanced. If you would like to discuss these please call me.

Regards

Tim

Tim Ramshaw
Account Manager

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