



Main Account <viamedinbox@gmail.com>

Re: Information and data for the MaxVenturi High-Flow units:

1 message

Steve Nixon <office@viamed.co.uk>
Reply-To: steve.nixon@viamed.co.uk
To: Bob Kalish <bkalish@maxtec.com>

2 October 2018 at 21:32

That's not what I expected Bob. We purchased a demo unit in good faith following a sales lead from you. Where does this leave us now?

We seem to have ongoing issues of finding out that Maxtec products either do not actually exist, are obsoleted very quickly or change specification, part numbers... There seems to be trend of speculative marketing without substance

What is the situation regarding the other demo units that we recently purchased, are they still viable for promotion?

Steve

On Tue, 2 Oct 2018 at 18:06, Bob Kalish <bkalish@maxtec.com> wrote:
Hi Steve,

No one really purchased Maxventuri high flow units so they were obsoleted.
Our standard 60 LPM version seemed to satisfy 99% of the market.

However the next revision of Maxventuri sometime next year will go up to 80 LPM because that will be the direction of the market.

Thanks.

**Bob Kalish**

OEM and International Sales Senior Advisor

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MAXTEC.COM[FACEBOOK](#) | [TWITTER](#) | [NEWSLETTER](#)**How did I do today?**

On Tue, Oct 2, 2018 at 12:30 PM, Steve Nixon <office@viamed.co.uk> wrote:
Hi Bob

Where on your web site is the information and data for the MaxVenturi **High-Flow** units:

R211P39-001
R211P39-003
R211P39-003
R211P39-004

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Steve

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Steve

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