

January 28th, 2019

To Viamed

Honeywell Point of Contact: Jessica Wagner/ Jessica.Wagner@Honeywell.com

Subject: Honeywell's Brexit Preparation

Dear Mr. Nixon,

As you are likely aware, there remains much uncertainty regarding the conditions around "Brexit," the departure of the United Kingdom (UK) from the European Union, which is currently expected to take effect on March 29, 2019.

Because of this uncertainty, Honeywell is asking that our valued customers place anticipated orders earlier than they normally would. Doing so will allow Honeywell to better anticipate and manage our customers' needs ahead of the deadline and help ensure that we have the necessary inventories to meet your needs and those of their end customers.

Specifically, we are asking that customers of EnviteC-Wismar GmbH place any order for products they require by during the first weeks of February for all EnviteC sensors and devices.

Please know that Honeywell is working diligently to prepare for a hard Brexit and developing mitigation procedures to ensure that we can continue to support our customers and partners throughout the Brexit process. These efforts include developing site-specific contingency plans and undertaking both short-term and long-term situation planning, among many other actions.

We will remain committed to ensuring our customers and partners continue to receive the same high levels of service, supply and support that they expect from Honeywell today.

We will be reaching out to you by phone or in person in the coming days to discuss your current and future needs.

Best regards,



i. V. Stefan Dreyer
Sales Manager
EnviteC-Wismar GmbH