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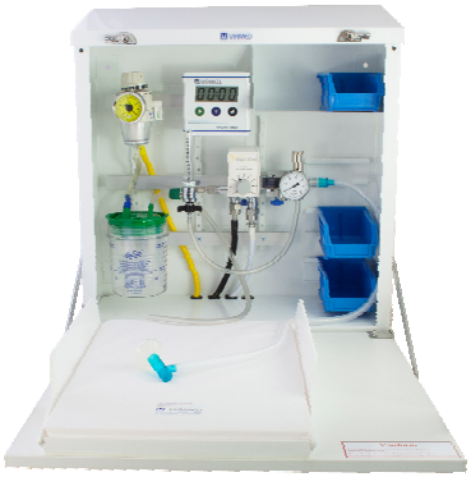
7th September 2018

Notice of Product Discontinuation

Viamed Infant Resuscitation Cabinet



It is with regret that as of the 7th September 2018 we are unable to accept any further purchase orders for the above product, which we have been designing and manufacturing here in the UK since the late 90s.

Please note that this affects just the cabinet body itself, *other component items are still available: Radiant Warmers, Tom Thumb Infant Resuscitator, Blenders, Suction Controllers, APGAR Timer and Oxygen Monitoring.* We will also maintain cabinet body spare parts such as beds, mattresses and internal rails.

The cabinet body is being discontinued as it is no longer feasible to produce them; the main factors are as follows:

1) **Dissolution of cabinet shell manufacturer.**
The sheet metal fabricator company that manufactures the cabinet bodies on our behalf has been dissolved and we were not provided with prior notification of this. We are investigating being able to source an alternative supplier, but this is being restricted due to the following.

2) **Requirements and associated costs of standards and certifications.**
As an organization we have always embraced implement of standards. Viamed initially employed British Standards BS5750, then in 1994 adopted ISO 9000, which covers quality management and quality assurance. Latterly we also implemented ISO 13485, the standard for medical devices quality management. In parallel there are also the standards associated with CE certification, which falls under the scope of the European Medical Device Directive.

   The rigour of standards has increased significantly and applying these to legacy products is not feasible due to increased costs, as well as restricted access to services, such as clinical trials and reviews. In addition the zero inflation policy adopted across the NHS for a number of years has had a contributory effect. If we were to move to an alternative sheet metal fabricator we would have to resubmit the product for full standards approvals, with a view to the requirements of the new Medical Devices Regulation.

On behalf of Viamed I would like to thank our customers for their valued custom over the years, as well as for the much-appreciated product design input.

Should you have any queries or require further information, please do not hesitate to contact me.

Yours faithfully

S. Nixon

Steve Nixon
Director