



Steve Nixon <steve.nixon.viamed@googlemail.com>

Re: New Maxcap

1 message

Bruce Brierley <bruce@maxtec.com>
To: Steve Nixon <steve.nixon@viamed.co.uk>

25 July 2018 at 17:39

Yes

AARC guidelines, also see slide 11 see below...

also ECRI has blender recommendations

I mention Australia recent issue

<http://www.abc.net.au/news/2016-08-27/staff-in-in-gas-mix-up-did-not-meet-responsibilities-report-says/7791218>

and look up reported issues in the UK from the agencies

11.2.1 *All oxygen delivery systems should be checked at least once per day.***11.2.2** *More frequent checks by calibrated analyzer are necessary in systems***11.2.2.1** *susceptible to variation in oxygen concentration (eg, **high-flow blending systems**)***11.2.2.2** *applied to patients with **artificial airways*****11.2.2.3** *delivering a **heated gas mixture*****11.2.2.4** *applied to patients who are clinically unstable or who require an **FIO2 of 0.50 or higher**.***Bruce Brierley**

Chief Executive Officer

P: +1 (385) 549-8018

M: +1 (801) 201-2682

MAXTEC.COM[FACEBOOK](#) | [TWITTER](#) | [NEWSLETTER](#)

How did I do today?



Introducing the
**APA™ Video
Laryngoscope**

[LEARN MORE »](#)

On Wed, Jul 25, 2018 at 10:29 AM, Steve Nixon <office@viamed.co.uk> wrote:

Thanks Bruce

Do you have any current US standards that we can reference in regard to monitoring the outputs of blenders or the gas pipeline/blender?

Steve

On Wed, 25 Jul 2018 at 16:52, Bruce Brierley <bruce@maxtec.com> wrote:

Hi Steve,

That is fantastic! I am hopeful with all the years in this business you will find a good opportunity to go to customers that have a **blender** with a **typical flow meter** that is used in the wall along with a **02 monitor** that might be used down stream or in a **add hock fashion**.

Our story is simple... we have a good, better and best platform that every single hospital with numerous blenders should be keen on making stepped improvements that lend well to safety and recommend standards.

We will stay close over the next 3-4 months to make sure you 2-3X your business with Maxtec based on the new opportunity in blender build out.

b



Bruce Brierley
Chief Executive Officer

P: +1 (385) 549-8018
M: +1 (801) 201-2682

[MAXTEC.COM](#)
[FACEBOOK](#) | [TWITTER](#) | [NEWSLETTER](#)

   **How did I do today?**



On Wed, Jul 25, 2018 at 9:11 AM, Steve Nixon <office@viamed.co.uk> wrote:
Thanks Bruce.

FYI I have ordered a small test order of MaxBlend 2, MaxBlend Lite and BlenderBuddy 2... I've asked my colleague Catrin to generate marketing materials for mailshots.

Steve

On Wed, 25 Jul 2018 at 15:08, Bruce Brierley <bruce@maxtec.com> wrote:
Okay great Steve! I am so excited.

Tom and Tammy,
Pls get Steve info as requested



Bruce Brierley
Chief Executive Officer

P: +1 (385) 549-8018
M: +1 (801) 201-2682

[MAXTEC.COM](#)
[FACEBOOK](#) | [TWITTER](#) | [NEWSLETTER](#)

   **How did I do today?**



Introducing the
**APA™ Video
Laryngoscope**

[LEARN MORE »](#)



On Mon, Jul 23, 2018 at 4:28 PM, Steve Nixon <office@viamed.co.uk> wrote:
Hi Bruce

Thanks for the update regarding MaxCap.

If you can provide a brief timetable of when each of the product range will be available, we will send a list of the details and materials that will be required for product registrations and launch.

Regards

Steve

On Mon, 23 Jul 2018 at 17:54, Bruce Brierley <bruce@maxtec.com> wrote:
Hi Steve,

I remember the enthusiasm you had originally with our flocap awhile back, not sure how the market has reacted to your efforts but I have been so excited about you guys and the possibilities with our new MaxCap.

Tammy will help you and your team with anything you need for product registration. I know she is working to have things ready to go in October when TUV comes for their annual audit here. The Ped and NEO are just getting submitted with the FDA.

Just wanted you to help direct us on the best way to help you.

b



Bruce Brierley
Chief Executive Officer

P: +1 (385) 549-8018
M: +1 (801) 201-2682

MAXTEC.COM

[FACEBOOK](#) | [TWITTER](#) | [NEWSLETTER](#)



How did I do today?



Introducing the
**APA™ Video
Laryngoscope**

[LEARN MORE »](#)



--
Steve

Steve Nixon

27/07/2018

Gmail - Re: New Maxcap

Director - Viamed Ltd.

Office: +44 (0)1535 634542
Mobile: +44 (0)7850 252267

--

Steve

Steve Nixon
Director - Viamed Ltd.

Office: +44 (0)1535 634542
Mobile: +44 (0)7850 252267

--

Steve

Steve Nixon
Director - Viamed Ltd.

Office: +44 (0)1535 634542
Mobile: +44 (0)7850 252267



Blender build out pitch .pdf
3954K