

October SC = spot check - finger pulse
3rd week

~~XXXXXXXXXX~~ - Nico - for marketing materials & images
Oxytrue A - Alarms.

- Hand held Pulse Oximeter - Photos taken on Thurs

- ↳ Comes with silicone case (opaque)
- Comes with silicone probe (soft probe)
- Also available finger clip sensor
- Getting price for silicone cases in different colors so we can individualise it if needed.
- Service manual - John putting together with William
- PC software to download the history of sats. compatible to XP
- Bernd given John certificates will only take or sensor "sensor error"
- Different mounting options - in development
- SN giving Bernd neonatal disp } Poss dev
neonatal & probes } but not ready for Medical
- Hand held but flexibility to have as a stand alone unit with various mounting options.

- Packaging

↳ Corrugated box with separations inside
Sleeve to go round it. - Artwork in 2 wks. for label

* Need from us - Before go on holiday.

Part no. - for all accessories & manuals etc.

Finger Pulse Ox - 2 wks will have info.

- Label templates - for device & box sleeve } suggestion coming from BluePoint

- Finger Pulse Ox $\Rightarrow$ OxyTrueSC Spot Check.

2 wks info ready - images etc.

Samples for Medica

* Need part no. for these asap

- We will get an input into the sleeve design

Names & logos
Labels - Temp Probes, - finger Pulse Ox
- Hand held Pulse Ox.

- artwork will come with BluePoint logo & name - we will then have to change to ours

> Derek said he can do this.

- Bernd sending details of the design company that created leaflet.
> getting Nico to do this.

- Consistency of declaration } All need to be checked
- User manuals } for changes in names, address.

[M]

Part no. for tomorrow

- 1st week of Nov
for 1st stock

Hand-held Pulse Ox = VM 2160

* Need logos designing for each product name
& Viamed logo.

- ~~All packaging to be in cardboard box with sleeve.~~

- Soft sensor = label 15.5 x 10.5 x 4.2 cm

↳ carton for this.

- Cleaning instructions on manual
- expected life 2 yr warranty to us.

Software used for user manuals - Indesign

- Using their wrap around label but with space on front side to put our label.

- By end of September have labels suggestions from Bernd to tweak.

Labels needed end of October to be printed

2nd/~~3rd~~ week of October - deadline for final suggestions.

* ↳ Our input by 12th or go with plain white box & we do our own.

- Name on front & name & logo on display when switched on

Temp Probes

400-AC

400-D.

- Reusables ? Bernd already has part no.
- Disposables

- Main box with label & instructions

- Boxes of 25 for disp probes -

- > 10 pieces in plastic bag - reusables

- > Need to get label organised for this packaging

- Also got extension cables for ~~reusable temp probes~~.

- > with label on with part no. & logo.

- > Include grips on side & name (for next revision)

- Need market pricing for disp temp probes to be competitive

~~Pulse Ox Sensors~~

Disp finger sensors

- foam

Plaster

Transpare

- Vinyl

Nellcor

Bel

Datex

Novin

CSI

Ready for
Medica

Imeda.

Datex

* - Could we do a 4 page brochure for Nellcor disp sensors ready for Medica - like what Dolphin done previously - see old catalogue stock

*-> What are we going to do about the pulse ox probes panels we have used during Medica

80x100 dimensions

* - Reusable sensors - Disposable sensors

Disposable sensors.

Artwork for User Instructions - Needed for this
We put together

Artwork for label on indiv bag
on box

→ Straight to Wolfgang to organise this

- Reusable sensors - Bernd sending artwork & we suggest changes

- SN to give suggestions for part no. & ^{model} reference no. for 4000 series

- Do we make disposable probes for the hand held unit?

NIBP → Ready for Arab Health Exhibition

- Advantage Medical } Look @ their X-ref

- PROAcet

- Welch Allyn - Do they have info on the standard & Need adapters - Bernd meeting with Advantage during Medica

- Look @ Liming's info done

ISO standard for determining ~~ISO~~ internal diameter of hose
→ hose comes with bag - 50cm can cut it

Silicone material. → for ambulatory.
Poly Grathene material

Need to buy holders etc as separates & as a whole unit.

Look @ what

ANC have done

Medica stand ⇒ 10 £ 35

QQQ connector

Minimed connector

- One cuff for adult, paediatric, neonatal?
- Numerous connectors for NIBP monitor
-

X-ref ⇒ Manufacturer - Model - then comes up with the part no.

- Disposable
- Silicone cuff & bladder
- Need to put argument forward for each.

ECG Cables

Bernad wants to know which ones we are after & concentrate on a niche market.

- Samples ready for Medica

Misc

flow sensor 

ISO - Derek sorting out

CEM opposite Derek sorting out

↳ compatible to Draeger.

* O₂ Monitor ⇒ needs a name

Finger Pulse Ox

- Silicone Housing - Premium product in terms of quality
- 4 rotations
- 3rd wk in October - info / leaflet ready

RNP
of finger pulse ox $\rightarrow$ €150 or \$150

Then next versions: wireless / bluetooth

Possibly have also a replacement for MD300-D.

$\rightarrow$ 4-5 months to make a replica. \$45
 $\rightarrow$ Bernd to quote for this. $\rightarrow$ with grey pads.
€60 - €70 to us.

$\rightarrow$ transfer price for E
SN to give Bernd copies of clinical trials / cert / ISO
from China. received

$\rightarrow$ Replacement for ~~A~~ with no audio, signal from 2
pos silicone sleeve inside but for similar price
of D.

Integrate function for wireless (for future)