



Aqib Majeed <viamed.aqib.majeed@gmail.com>

Fwd: Teledyne O2 Analysers

Steve Hardaker <office@viamed.co.uk>
Reply-To: steve.hardaker@viamed.co.uk
To: office@vmsecure.me.uk

27 September 2022 at 12:21

Hi, revised quotations required as follows due to more info from customer:

Quote 1:

4x 0111261 - MaxO2+AE.
4x 0121182 - V-mount pole clamp large.
8x 0120127 - 22mm O.D. to 6mm adapter.
4x 0120125 - 22mm I.D to 22mm I.D. connector.
Carriage: £12.00+VAT (they won't be ordering before 3rd October)

Quote 2:

4x 0111263 - MaxO2ME.
4x 0121182 - V-mount pole clamp large.
8x 0120127 - 22mm O.D. to 6mm adapter.
4x 0120125 - 22mm I.D to 22mm I.D. connector.
Carriage: £12.00+VAT

Thanks,
Steve

----- Forwarded message -----

From: **Steve Hardaker** <steve.hardaker@viamed.co.uk>
Date: Tue, 27 Sept 2022 at 11:34
Subject: Fwd: Teledyne O2 Analysers
To: <office@vmsecure.me.uk>

Good morning office!

Please can someone process 2 quotes for the following items as per the email chain below:

Quote 1:

4x 0111261 - MaxO2+AE
4x 0121182 - V-mount pole clamp large
Carriage: £12.00+VAT (they won't be ordering before 3rd October)

Quote 2:

4x 0111263 - MaxO2ME
4x 0121182 - V-mount pole clamp large
Carriage: £12.00+VAT

Quotes are for :
Graeme Nias
Senior Clinical Perfusion Scientist
Department of Clinical Perfusion
Northern General Hospital
Herries Road
Sheffield
S5 7AU

Once prepared, you can Skype them to me and I will email them to him and do the follow ups.

Thanks,
Steve

Steve Hardaker
Technical Support Manager
Viamed Ltd.

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From: **NIAS, Graeme (SHEFFIELD TEACHING HOSPITALS NHS FOUNDATION TRUST)** <g.nias@nhs.net>
Date: Tue, 27 Sept 2022 at 11:19
Subject: Re: Teledyne O2 Analysers
To: steve.hardaker@viamed.co.uk <steve.hardaker@viamed.co.uk>

Hi Steve,

We'd most likely be mounting them on the vertical poles of the HLM, so the v-mount pole clamp (0121182) would be best.

Many thanks

Graeme

From: Main Account <viamedinbox@gmail.com> on behalf of Steve Hardaker <office@viamed.co.uk>
Sent: 27 September 2022 10:13
To: NIAS, Graeme (SHEFFIELD TEACHING HOSPITALS NHS FOUNDATION TRUST) <g.nias@nhs.net>
Subject: Re: Teledyne O2 Analysers

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Good morning Graeme,

Given an unrestricted choice, I would strongly recommend the MaxO2ME due to the alarms providing hypoxia warning; the MaxO2+AE has no audible or visual alarms even in the event of hypoxic gas delivery.

How do you think would be best to mount them, do you have a section of horizontal medirail, or horizontal or vertical pole (such as I.V. poles) to which you could attach the devices?

Can I refer you to the following items on the leaflet; any of these will pair with the MaxO2+AE or MaxO2ME:

- 0121182 - V-mount pole clamp
- 0121197 - V-mount pole clamp, horizontal
- 0121184 - V-mount rail clamp

If you let me know which is best suited, I will send 2 separate quotes for the MaxO2+AE and MaxO2ME with clamps.

Best Regards,

Steve Hardaker
Technical Support Manager
Viamed Ltd.

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On Tue, 27 Sept 2022 at 09:44, NIAS, Graeme (SHEFFIELD TEACHING HOSPITALS NHS FOUNDATION TRUST) <g.nias@nhs.net> wrote:

Dear Steve,

Thank you for your response, that's very helpful. We're currently using some Maxtec mechanical blenders with built in O2 sensors, but these are obsolete and obviously won't communicate with the data management system we are working to introduce, so need to be replaced with digital ones built into the heart-lung machine, hence the need for a separate analyser.

Out of interest, could you please give me a quote for the MaxO2+AE as well? Personally I'd prefer alarms but if the cost is lower the trust may prefer to go without them.

Kind regards

Graeme

From: Main Account <viamedinbox@gmail.com> on behalf of Steve Hardaker <office@viamed.co.uk>

Sent: 26 September 2022 19:30

To: NIAS, Graeme (SHEFFIELD TEACHING HOSPITALS NHS FOUNDATION TRUST) <g.nias@nhs.net>

Subject: Re: Teledyne O2 Analysers

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Hi Graeme,

Thank you for your email concerning oxygen monitoring devices.

The Teledyne AX300 oxygen analyser and MX300 oxygen monitor have both been discontinued; we can still support them with sensors but they are no longer manufactured.

The alternative would be something from the Maxtec range, please find attached some information that illustrates the options available.

The first question I would need you to consider is whether you need the device to have user adjustable high and low alarms. Oxygen monitors with alarms are recommended for devices that are used for continuous monitoring, oxygen analysers without alarms are for spot-checking or when the device is under constant visual observation. Are you currently using the Teledyne MX300 with alarms?

The best alternative to the MX300 is the MaxO2ME @ £520.00+VAT, which has user adjustable high and low alarms and a pre-set hypoxia alarm. If you don't need alarms then we have a number of other options that we can look at.

The MaxO2ME uses the MAX-550E oxygen sensor, which will last in the region of 2-3 years in regular use and will not need replacing annually. A sensor is supplied with the device and replacements currently cost £99.00+VAT.

The MaxO2ME has an integral kick-stand, but can also be pole mounted or mounted on medirail. How would you intend to secure the devices?

If you can clarify exactly which device you think is best suited, and which mounting options are required, I will have a quotation prepared for you.

If you need any help determining whether any of the devices in the catalogue are suitable, please feel free to email me or give me a call and I will help you with any questions you may have.

Best Regards,

Steve Hardaker
Technical Support Manager
Viamed Ltd.

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Good afternoon,

I am writing to you on behalf of the department of clinical perfusion at the Northern General Hospital in Sheffield, as I understand that you are the UK suppliers of Teledyne oxygen analysers. We are currently in the process of trying to replace and update our existing O2 analysers used for cardiopulmonary bypass, and as such I would greatly appreciate if you could please provide a quote

for four devices, plus an estimate of annual costs of replacement sensors that I can take to the management for consideration.

Many thanks in advance,

Graeme Nias AACP
Senior Clinical Perfusion Scientist
Northern General Hospital

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