



Main Account <viamedinbox@gmail.com>

Re: Oxygen sensors

1 message

Steve Hardaker <office@viamed.co.uk>

15 September 2022 at 14:42

Reply-To: steve.hardaker@viamed.co.uk

To: Paul Malone <paul.malone@waltersmedical.co.uk>

Cc: Richard Walters <richard.walters@waltersmedical.co.uk>, David Bounds <david.bounds@waltersmedical.co.uk>, sales@viamed.co.uk

Hi Paul,

Good to hear from you, I hope business is good despite the economic challenges at the moment. The R-22VA is available in matched pairs as follows:

P/n: 0110073 - Oxygen sensor R-22VA. Pack of 2 (matched pair)

1-off: £80.00+VAT

2-off: £76.00+VAT

3+: £72.00+VAT

Carriage: FOC

An order for 3 matched pairs would be £216.00+VAT. I have cc'd our sales office and asked them to send you a proforma invoice, but moving forward, we will be happy to send you a credit application should you continue to purchase sensors from us.

Best Regards,

Steve Hardaker
Technical Support Manager
Viamed Ltd.

Please note: Viamed is now enacting hybrid working to allow sales and admin staff to work remotely and in the office. Telephone calls to the main office will be answered, but please continue to use email where possible.

Website: www.viamed.co.ukemail: steve.hardaker@viamed.co.uk

Tel: +44 (0)1535 634542

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On Thu, 15 Sept 2022 at 12:03, Paul Malone <paul.malone@waltersmedical.co.uk> wrote:

Hi Steve,

Long time no speak! Hope you are all well over at Viamed 😊

Please could you send me a quote for 3 matched pairs of R22VA's? Initially, these would be used in our demo devices as we are under obligation to recommend the Atom OEMs to customers.

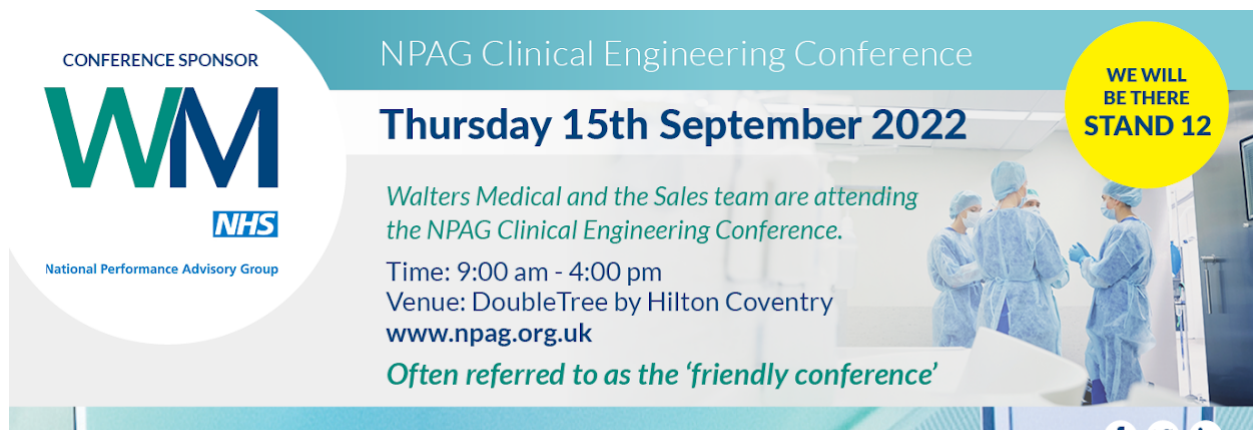
It may be over time, we can recommend to customers to use your cells but Atom will need to see some orders from us..

Kind regards

Paul Malone

UK Service and Training Manager

📞 07917 920035



CONFERENCE SPONSOR

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NPAG Clinical Engineering Conference

Thursday 15th September 2022

Walters Medical and the Sales team are attending the NPAG Clinical Engineering Conference.

Time: 9:00 am - 4:00 pm
Venue: DoubleTree by Hilton Coventry
www.npag.org.uk

Often referred to as the 'friendly conference'

WE WILL BE THERE STAND 12

f t in

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From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Steve Hardaker
Sent: 28 April 2022 17:19
To: Richard Walters <richard.walters@waltersmedical.co.uk>

Cc: Paul Malone <paul.malone@waltersmedical.co.uk>

Subject: Oxygen sensors

[EXTERNAL EMAIL] DO NOT CLICK links or attachments unless you recognise the sender and know the content is safe.

Hi Richard,

I'm contacting you following recent discussions with Paul Malone concerning oxygen analysers.

As you may be aware, Viamed offers a range of oxygen sensors, compatible with a wide number of existing medical devices, including Atom incubators. I am aware that you are the UK representative for Atom, and we do have a sensor that is compatible with those devices.

<https://www.viamed.co.uk/uk/?uid=&sessionid=&g=&i=2&mobile=&&page=productview&cat=353&subcat=454&productid=0110073>

I appreciate that you may be under obligation to purchase sensors exclusively from Atom or their designated supplier, but if a compatible sensor is something that you would like to look at for servicing and after sales support, please let me know.

The R-22VA sensor is available as a single sensor, and for devices that take 2 sensors, we supply them as a matched pair with closely matched outputs for greater long-term stability: The warranty is 12 months.

We also supply a range of temperature probes that may be of interest, the compatible types can be seen on our website:

<https://www.viamed.co.uk/uk/?uid=&sessionid=&g=&i=2&mobile=&i=2&page=catagory&cat=368&subcat=412>

If this is of interest, or if you have any queries, please get back to me.

Regards,

Steve Hardaker

Technical Support Manager
Viamed Ltd.

Please note: Viamed is enacting a coronavirus contingency plan to allow sales and admin staff to work from home, and I am now working remotely. Telephone calls to the main office will be answered remotely, but please continue to use email where possible.

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