



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Fwd: MAX O2 AE and Oxygen Sensor, R-47V

1 message

Ryan Swaine <office@viamed.co.uk>

19 August 2022 at 11:59

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths <kate.griffiths@vmsecure.me.uk>, Janine Gill <janine.gill@vmsecure.me.uk>, Aqib Majeed <aqib.majeed@vmsecure.me.uk>, Sophie Lines <sophie.lines@vmsecure.me.uk>

Hi, please can we send a proforma invoice to Ponsorn for the following items:

- | | |
|--------------|----------------------|
| 1. MAX-11. | 10ea. = ? |
| 2. MAX-12. | 15ea. = ? |
| 3. MAX-12A. | 6ea. = ? |
| 4. MAX-12C. | 11ea. = ? |
| 5. MAX-13. | 6ea. = ? |
| 6. MAX-250E. | 12ea. = \$69.00 x 12 |
| 7. MAX-250K. | (DC Connector) 20ea. |
| | = \$84.25 x 20 |

Thank you, Ryan

Ryan Swaine
 International Sales Manager
 VIAMED
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 Email: ryan.swaine@viamed.co.uk
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----- Forwarded message -----

From: **Supattra Polnikorn** <bb_bio_chem2010@yahoo.com>
 Date: Fri, 19 Aug 2022 at 10:21
 Subject: Re: MAX O2 AE and Oxygen Sensor, R-47V
 To: <ryan.swaine@viamed.co.uk>

Dear Ryan,

Thanks for your information, but this customer was government hospital and the senior engineer sent the requisition with fix Maxtec O2 sensors to me, I have tried to explain to him to choose Viamed instead of Maxtec with better price but he told me that can't change, so would you please send me the proforma invoice for Maxtec.

Best regards,
 Ponsorn Sengthan

Sent from my iPhone

On 19 Aug BE 2565, at 15:38, Ryan Swaine <office@viamed.co.uk> wrote:

Dear Ponsorn

Thank you very much for your email. Please can you let me know if your client is fixed with the Maxtec brand?
 We would be happy to supply the Maxtec sensors, but in some cases there are more economical options that I have outlined below:

MAX-11 = USD \$84.25, but we can offer the Viamed R-23V = \$43.75

MAX-12 = \$85.25, our R-49V = \$37.75

MAX-12A = \$65, our R-22MEDV = \$37.75

MAX-12C = \$80 , Teledyne R-22MED = \$32.50

MAX-13 = \$85.25, our R-41V = \$40

The Viamed sensors are manufactured for us by Envitec in Germany and are of the highest quality and reliability.

I will await your reply as to how you would like to proceed.

Best regards

Ryan

Ryan Swaine
International Sales Manager
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On Fri, 19 Aug 2022 at 04:55, Supattra Polnikorn <bb_bio_chem2010@yahoo.com> wrote:

Dear Ryan,

I have one prospect customers who want to buy MAXTEC O2 sensors, so would you please send me the proforma invoice include freight with the items as below:

1. MAX-11. 10ea. = ?
2. MAX-12. 15ea. = ?
3. MAX-12A. 6ea. = ?
4. MAX-12C. 11ea. = ?
5. MAX-13. 6ea. = ?
6. MAX-250E. 12ea. = \$69.00 x 12
7. MAX-250K. (DC Connector) 20ea.
= \$84.25 x 20

Best regards,
Ponsorn Sengthan

Sent from my iPhone

On 8 Mar BE 2565, at 20:47, Ryan Swaine <office@viamed.co.uk> wrote:

Dear Ponsorn Sengthan

Thank you very much for your email.

Please find attached our pricing for our O2 sensors and flow sensors. Unfortunately with the instability in some of the pricing over the last couple of years, we have not produced a set price list for the O2 analysers and monitors, but we can provide these prices anytime upon request.

Please let me know if you have any questions.

Best regards
Ryan

Ryan Swaine
International Sales Manager
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On Mon, 7 Mar 2022 at 06:49, Supattra Polnikorn <bb_bio_chem2010@yahoo.com> wrote:

Dear Sarah,

Would you please send me the price list of your products as show in the attached files.

Best regards,
Ponsorn Sengthan

On Friday, 4 March 2022, 09:50:53 pm GMT+7, Sarah Walton <office@viamed.co.uk> wrote:

Dear Ponsorn Sengthan,

Yes, we do have stock of the MAX-16 sensors. These are \$69.00 EXW. We also have our version, the R-45V which is also a compatible sensor. We have stock of these and the unit price is \$40.00 EXW.

<https://www.viamed.co.uk/uk/?uid=&sessionid=&g=&mobile=&&page=productview&cat=625&subcat=636&productid=0110416>