



Janine Gill &lt;viamed.janine.gill@gmail.com&gt;

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**Fwd: Official Order 1389765**

4 messages

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**Main Account** <office@viamed.co.uk>  
To: Janine Gill <janine.gill@vmsecure.me.uk>


1 August 2022 at 16:00

----- Forwarded message -----

From: **SDHCT, Agradmin (TORBAY AND SOUTH DEVON NHS FOUNDATION TRUST)** <agradmin.sdhct@nhs.net>  
Date: Mon, 1 Aug 2022 at 15:45  
Subject: Official Order 1389765  
To: <orders@viamed.co.uk>

Please process the attached order. Kind Regards, TSDFT

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 **po01a\_5\_174992.PDF**  
182K

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**Janine Gill** <janine.gill@viamed.co.uk>  
To: payments.tsdf@nhs.net

1 August 2022 at 16:08

Good Afternoon,

Thank you for your order - PO 1389765.

The items you have requested have had a price change.

0021013 - £10.70

If you would like to go ahead with the order please can you amend your PO and send it to me or email me with clarification you would like to go ahead with the order.

If you need any other info please feel free to contact me .

Kind regards

Janine Gill  
Office Administrator  
Viamed Ltd.<http://www.viamed.co.uk>  
Email: [janine.gill@viamed.co.uk](mailto:janine.gill@viamed.co.uk)  
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**Steve Nixon** <office@viamed.co.uk>  
Reply-To: steve.nixon@viamed.co.uk  
To: rachael.breslin@nhs.net  
Cc: janine.gill@vmsecure.me.uk

3 August 2022 at 08:00

Dear Rachael

Janine is out of the office at the moment, so if I may I will reply on her behalf. Unfortunately we are also under financial pressures as well as increased regulatory pressures, therefore we have been forced to increase prices in line with increased associated costs of: product, currency exchange rates, freight, postage. ISO standards, the EU MDR and personnel costs... You mention two increases, but this year we have only had one increase.

The prices do include postage and we believe that they are very competitive, there are also quantity price breaks in place for boxes of 12 wraps:

1 off £14.35  
2 off £11.60  
3-9 off £10.70  
10+ off £10.45

We also offer the product in cases of 48 boxes and 96 boxes.

I'm sorry that we are not in a position to lower the prices at the moment and should you have any further queries, please do not hesitate to contact me.

Kind regards

Steve

On Tue, 2 Aug 2022 at 16:39, Main Account <viamedinbox@gmail.com> wrote:

----- Forwarded message -----

From: **BRESLIN, Rachael (TORBAY AND SOUTH DEVON NHS FOUNDATION TRUST)**

<rachael.breslin@nhs.net>

Date: Tue, 2 Aug 2022 at 16:37

Subject: FW: Official Order 1389765

To: viamedinbox@gmail.com <viamedinbox@gmail.com>

Hi Janine,

We have already taken a price increase on this product this financial year – given our volumes/ordering patterns, a second increase of 8% is a significant cost pressure. Would it possible to receive a discounted price/quote based on our usage?

**Kind Regards**

**Rachael**

**Rachael Breslin**

**Assistant Buyer – Clinical Procurement**

**Torbay and South Devon NHS Foundation Trust**

**Procurement | Regent House | Regent Close | Torquay TQ2 7AN**

**Direct Line: 01803 653468 | Internal: 53468 | Email: rachael.breslin@nhs.net**



*Working with you, for you*

*Please note, due to heavy demands on the Procurement Department and remote working, we may take longer than normal to reply to emails and requests. We will reply to all emails in due course – Thank you for your patience.*

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**From:** TSDFT.CPS (TORBAY AND SOUTH DEVON NHS FOUNDATION TRUST)

**Sent:** 02 August 2022 15:54

**To:** BRESLIN, Rachael (TORBAY AND SOUTH DEVON NHS FOUNDATION TRUST) <[rachael.breslin@nhs.net](mailto:rachael.breslin@nhs.net)>

**Cc:** TSDFT.CPS (TORBAY AND SOUTH DEVON NHS FOUNDATION TRUST) <[tsdft.cps@nhs.net](mailto:tsdft.cps@nhs.net)>

**Subject:** FW: Official Order 1389765

Hi Rachael

Price query for Meridian core team – Su requesting for an amended PO please.

Many thanks

*Kind Regards*

*Mandy*

**Amanda Capstick**

**Administrative Assistant – Clinical Procurement**

**Torbay and South Devon NHS Foundation Trust**

**Procurement | Regent House | Regent Close | Torquay TQ2 7AN**

**Direct Line: 01803 653302 | Internal: 53302 | Email: amanda.capstick@nhs.net**

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*Please note, due to heavy demands on the Procurement Department and remote working, we may take longer than normal to reply to emails and requests. We will reply to all emails in due course – Thank you for your patience.*

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**From:** TSDFT, Procurement (TORBAY AND SOUTH DEVON NHS FOUNDATION TRUST)  
<[procurement.tsdf@nhs.net](mailto:procurement.tsdf@nhs.net)>  
**Sent:** 02 August 2022 15:39  
**To:** TSDFT.CPS (TORBAY AND SOUTH DEVON NHS FOUNDATION TRUST) <[tsdf.cps@nhs.net](mailto:tsdf.cps@nhs.net)>  
**Subject:** Fw: Official Order 1389765

Hi Mandy

A price query or you, thanks 😊

Kind regards

Dave

Procurement Team

**Please ensure that you direct your queries to the relevant department. See below list of department emails that may be able to assist you:**

Clinical Procurement [tsdf.cps@nhs.net](mailto:tsdf.cps@nhs.net)

Corporate Procurement [procurement.tsdf@nhs.net](mailto:procurement.tsdf@nhs.net)

Invoice Payments [payments.tsdf@nhs.net](mailto:payments.tsdf@nhs.net)

Unit 4 systems team [unit4admin.tsdf@nhs.net](mailto:unit4admin.tsdf@nhs.net)

Please note, due to heavy demands on the Procurement Department and reduced staffing levels, we may take longer than normal to reply to emails and requests. We will reply to all emails in due course – Thank you for your patience.

Procurement Department|Ground Floor

Regents House| Regents Close| Torquay | Devon | TQ2 7AN

T: 01803 653365

E: [Procurement.tsdf@nhs.net](mailto:Procurement.tsdf@nhs.net)

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**From:** TSDFT, Payments (TORBAY AND SOUTH DEVON NHS FOUNDATION TRUST)  
<[payments.tsdf@nhs.net](mailto:payments.tsdf@nhs.net)>  
**Sent:** Tuesday, August 2, 2022 07:40  
**To:** TSDFT, Procurement (TORBAY AND SOUTH DEVON NHS FOUNDATION TRUST)  
<[procurement.tsdf@nhs.net](mailto:procurement.tsdf@nhs.net)>  
**Subject:** FW: Official Order 1389765

Regards

Dave Blake MAAT

Payments Manager

Finance Department

Torbay & South Devon NHS Foundation Trust

Regent House | Regent Close | Torquay | TQ2 7AN

Tel: 01803 653 330

✉ <mailto:david.blake1@nhs.net>

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**From:** Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> **On Behalf Of** Janine Gill

**Sent:** 01 August 2022 16:09

**To:** TSDFT, Payments (TORBAY AND SOUTH DEVON NHS FOUNDATION TRUST) <[payments.tsdf@nhs.net](mailto:payments.tsdf@nhs.net)>

**Subject:** Re: Official Order 1389765

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Steve

Steve Nixon  
Director - Viamed Ltd.

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Mobile: +44 (0)7850 252267

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**BRESLIN, Rachael (TORBAY AND SOUTH DEVON NHS FOUNDATION TRUST)**

3 August 2022 at  
14:45

<rachael.breslin@nhs.net>

To: "steve.nixon@viamed.co.uk" <steve.nixon@viamed.co.uk>

Cc: "janine.gill@vmsecure.me.uk" <janine.gill@vmsecure.me.uk>, "WEBBER, Peter (TORBAY AND SOUTH DEVON NHS FOUNDATION TRUST)" <peterwebber@nhs.net>

Hi Steve,

Many thanks for getting back to me.

I have updated the pricing on our system and amended the PO – please can you continue with the order.

**Kind Regards**

**Rachael**

**Rachael Breslin**

**Assistant Buyer – Clinical Procurement**

**Torbay and South Devon NHS Foundation Trust**

**Procurement | Regent House | Regent Close | Torquay TQ2 7AN**

**Direct Line: 01803 653468 | Internal: 53468 | Email: rachael.breslin@nhs.net**



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