



Zoey Teal &lt;viamed.zoey.teal@gmail.com&gt;

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**Fwd: R22-AHJR**

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**Steve Nixon** <office@viamed.co.uk>  
Reply-To: steve.nixon@viamed.co.uk  
To: office@vmsecure.me.uk

Thu, Jun 16, 2022 at 12:46 PM

Please process the Jikco order for 100 x 0110361

Steve

----- Forwarded message -----

From: <tateishi@ichinen.co.jp>  
Date: Thu, 16 Jun 2022 at 11:18  
Subject: Re: R22-AHJR  
To: <steve.nixon@viamed.co.uk>

Dear Steve san

We apologize for not being able to share information within our company.

As attached, we have ordered 100 R22-AH JR sensors.  
This is different from the one proposed by Steve, and is necessary to eliminate the current delivery delay.  
(添付ファイル: PO#20220614002VIAMED.pdf)

We will contact you shortly with the password to open the attached file.

Can we add these 100 pieces in Teredyne's production next week? It would be helpful if you could adjust it.

Steve's proposal for 600 pieces, including 150 pieces in September 2022, is in discussion with Nikon.  
Please give me some more time.

thank you.

Kind regards

Tateishi

 詳細の非表示を非アクティブにする:"Steve Nixon" ---2022/06/14 23:27:01---※以下の文章は「m-FILTER」が  
"Steve Nixon" ---2022/06/14 23:27:01---※以下の文章は「m-FILTER」が自動的に追加しています。 -----

送信元: "Steve Nixon" <office@viamed.co.uk>  
宛先: "立石 光司" <tateishi@ichinen.co.jp>  
日付: 2022/06/14 23:27  
件名: Re: R22-AHJR  
送信者: "Main Account" <viamedinbox@gmail.com>

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※以下の文章は「m-FILTER」が自動的に追加しています。

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このメールはシステム上の制約で情報の取り扱いに注意すべきと判断されました。  
念のため、以下の観点について確認してください。  
レベル1（注意すべきポイントがあります）

注意点: 送信元メールアドレス

→なりすましメールの可能性がありますが（送信元メールアドレスの正当性を確認できませんでした）

-----  
Dear Tateishi

The sensors should be produced next week, so we should then be able to ship to you after testing during the week of the 27th June.

Yes of course we can schedule sensor production but we need this to be confirmed by you in writing, ideally with a P.O. As a suggestion, would the following work for you and Nikon?

150 x R-22AHJR - September 2022  
150 x R-22AHJR - December 2022  
150 x R-22AHJR - March 2023  
150 x R-22AHJR - June 2023

Kind regards

Steve

On Tue, 14 Jun 2022 at 14:45, 立石 光司 <[tateishi@ichinen.co.jp](mailto:tateishi@ichinen.co.jp)> wrote:

Dear Steve san

From Nikon, the estimated number of pieces per year is 600.  
Is it possible to schedule production at Teledyne with this number?

Also, are the 123 backorders manufactured? Will it be produced from now on?

Nikon is asking me to report every day, and I would like some information. It's really painful.

thank you.

Regards  
Tateishi

 詳細の非表示を非アクティブにする:立石 光司---2022/06/13 23:01:01---Dear Steve san I understand that the estimated quantity presentation is valid.  
立石 光司---2022/06/13 23:01:01---Dear Steve san I understand that the estimated quantity presentation is valid.  
We are confirming the

送信元: 立石 光司/イチネン  
宛先: [steve.nixon@viamed.co.uk](mailto:steve.nixon@viamed.co.uk)  
日付: 2022/06/13 23:01  
件名: Re: R22-AHJR

Dear Steve san

I understand that the estimated quantity presentation is valid. We are confirming the expected number of annual numbers with Nikon. I will contact you when I know the number.

By the way, have you decided on the next production schedule?  
Or have you decided on a shipping schedule?

Please tell us about the current situation.

Thank you.

Regards  
Tateishi

-----作成者: "Steve Nixon" <[office@viamed.co.uk](mailto:office@viamed.co.uk)> -----

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宛先: "立石 光司" <[tateishi@ichinen.co.jp](mailto:tateishi@ichinen.co.jp)>  
送信者: "Steve Nixon" <[office@viamed.co.uk](mailto:office@viamed.co.uk)>  
日付: 2022/06/09 08:03PM  
件名: Re: R22-AHJR

=====

Dear Steve san

Thank you for contacting us with the number.  
At this number, I will track you.

By the way, is it easier to check the delivery date if you increase the number of sensor orders? No, the main issue is that it is an OEM specific sensor, not just a label change.

Is there a minimum number? 500 pieces? 1000 pieces?  
Please tell me the number.

If we had an order or a forecast for say 6 months or 12 months, then this would provide more flexibility in managing the stock levels. We cannot predict your sales, as last year just 91 sold and so far this year 559.

Does Nikon know how many sensors they will need for the remainder of 2022?

2015 sales: 890  
2016 sales: 884  
2017 sales: 949  
2018 sales: 2543  
2019 sales: 421  
2020 sales: 558  
2021 sales: 91  
2022 sales: 448 + 111 on back order

Regards  
Tateishi

On Thu, 9 Jun 2022 at 10:49, 立石 光司 <[tateishi@ichinen.co.jp](mailto:tateishi@ichinen.co.jp)> wrote:

> Dear Steve san  
>  
> Thank you for contacting us with the number.  
> At this number, I will track you.  
>  
> By the way, is it easier to check the delivery date if you increase the  
> number of sensor orders?  
>  
> Is there a minimum number? 500 pieces? 1000 pieces?  
> Please tell me the number.  
>  
> Regards  
> Tateishi  
>  
> [image: 詳細の非表示を非アクティブにする:"Steve Nixon" ---2022/06/09 18:07:32---Dear  
> Tateishi The FedEx number is \*8140]"Steve Nixon" ---2022/06/09  
> 18:07:32---Dear Tateishi The FedEx number is \*814092912660\*  
>  
> 送信元: "Steve Nixon" <[office@viamed.co.uk](mailto:office@viamed.co.uk)>  
> 宛先: "立石 光司" <[tateishi@ichinen.co.jp](mailto:tateishi@ichinen.co.jp)>  
> 日付: 2022/06/09 18:07  
> 件名: Re: R22-AHJR

> 送信者: "Main Account" <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)>  
> -----  
>  
>  
>  
>  
> Dear Tateishi  
>  
> The FedEx number is \*814092912660\*  
>  
> As soon as I have an update from production I will let you know straight  
> away.  
>  
>  
> Regards  
>  
> Steve  
>  
> On Thu, 9 Jun 2022 at 09:38, 立石 光司 <[tateishi@ichinen.co.jp](mailto:tateishi@ichinen.co.jp)>  
> <[tateishi@ichinen.co.jp](mailto:tateishi@ichinen.co.jp)>> wrote:  
>  
> Steve san  
>  
> Have 77 R-22AH JR sensors shipped? Please tell me your FedEx ID number.  
>  
> When is the next production schedule for the R-22AHJR sensor? please  
> tell me.  
>  
> Thanking you in advance.  
>  
> Regards  
> Tateishi  
>  
>  
> [image: 詳細の非表示を非アクティブにする:立石 光司---2022/06/08 21:03:41---Steve san Thank  
> you very much for contac]立石 光司---2022/06/08 21:03:41---Steve san Thank  
> you very much for contacting me. It really helps.  
>  
> 送信元: 立石 光司/イチネン  
> 宛先: \*[steve.nixon@viamed.co.uk](mailto:steve.nixon@viamed.co.uk)\* <[steve.nixon@viamed.co.uk](mailto:steve.nixon@viamed.co.uk)>  
> 日付: 2022/06/08 21:03  
> 件名: Re: R22-AHJR  
> -----  
>  
>  
>  
> Steve san  
>  
> Thank you very much for contacting me. It really helps.  
>  
> Please ship 77 sensors.  
> Please tell me the FedEx number.  
>  
> Sorry for the late reply.  
>  
> Regards  
> Tateishi  
>  
>  
> -----作成者: "Steve Nixon" <[office@viamed.co.uk](mailto:office@viamed.co.uk)\* <[office@viamed.co.uk](mailto:office@viamed.co.uk)>>  
> -----  
>  
> =====  
> 宛先: "立石 光司" <[tateishi@ichinen.co.jp](mailto:tateishi@ichinen.co.jp)\* <[tateishi@ichinen.co.jp](mailto:tateishi@ichinen.co.jp)>>  
> 送信者: "Steve Nixon" <[office@viamed.co.uk](mailto:office@viamed.co.uk)\* <[office@viamed.co.uk](mailto:office@viamed.co.uk)>>  
> 日付: 2022/06/08 08:08PM  
> 件名: Re: R22-AHJR  
> =====  
> Dear Tateishi

>  
> Can you please advise if you want us to ship the 77 sensors.  
>  
>  
> Regards  
>  
> Steve  
>  
> On Tue, 7 Jun 2022 at 12:20, Steve Nixon <[\\*steve.nixon@viamed.co.uk\\*](mailto:steve.nixon@viamed.co.uk)>  
> <[steve.nixon@viamed.co.uk](mailto:steve.nixon@viamed.co.uk)>> wrote:  
>  
> > Dear Tateishi  
> >  
> > At the moment the back orders are:  
> >  
> >  
> > \*20211108003VIAMED 88 x 0110361 R-22AHJR oxygen sensors.\*  
> > \*20220428001VIAMED 100 x 0110361 R-22AHJR oxygen sensors.\*  
> >  
> > I am chasing the production orders, which are due soon.  
> >  
> > If you wish we can part ship 20211108003VIAMED, We currently have \*77  
> > tested sensors in stock \*and could arrange collection/shipment for  
> > tomorrow. Do you want us to do this or do you want to wait until we  
> > have  
> > more stock?  
> >  
> > Going forward please allow 12 weeks for future order deliveries.  
> >  
> >  
> > Kind regards  
> >  
> > Steve  
> >  
> >  
> > On Tue, 7 Jun 2022 at 11:21, 立石 光司 <[\\*tateishi@ichinen.co.jp\\*](mailto:tateishi@ichinen.co.jp)>  
> > <[tateishi@ichinen.co.jp](mailto:tateishi@ichinen.co.jp)>> wrote:  
> >  
> >> Steve san  
> >>  
> >> Our Lin called yesterday.  
> >> Steve was absent and couldn't connect.  
> >> I'm sorry for the sudden call.  
> >>  
> >> Have you decided on the shipping date for 188 R22-AHJR sensors?  
> >>  
> >> Report the situation every day from Nikon! I am in trouble.  
> >>  
> >> If these 188 pieces can be delivered, it will be calm. Please tell  
> >> me  
> >> when it will be.  
> >>  
> >> In addition, Nikon will review the lead time. Currently it is 2  
> >> months,  
> >> but how long should I look at now? Four months? 5 months?  
> >> Please tell me how long it will take.  
> >>  
> >> Kind regards  
> >> Tateishi  
> >>  
> >> [image: 詳細の非表示を非アクティブにする:"Steve Nixon" ---2022/06/02 19:02:16---Dear  
> >> Tateishi I have already requested]"Steve Nixon" ---2022/06/02  
> >> 19:02:16---Dear Tateishi I have already requested a production  
> >> update,  
> >> which I should receive  
> >>  
> >> 送信元: "Steve Nixon" <[\\*office@viamed.co.uk\\*](mailto:office@viamed.co.uk)> <[office@viamed.co.uk](mailto:office@viamed.co.uk)>>  
> >> 宛先: [\\*tateishi@ichinen.co.jp\\*](mailto:tateishi@ichinen.co.jp) <[tateishi@ichinen.co.jp](mailto:tateishi@ichinen.co.jp)>  
> >> 日付: 2022/06/02 19:02

> >> 件名: Re: R22-AHJR  
> >> 送信者: "Main Account" <\*[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)\* <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)>  
> >  
> >> -----  
> >>  
> >>  
> >>  
> >> Dear Tateishi  
> >>  
> >> I have already requested a production update, which I should receive  
> >> tonight.  
> >>  
> >> Kind regards  
> >>  
> >> Steve  
> >>  
> >> On Thu, 2 Jun 2022 at 09:48, <\*[tateishi@ichinen.co.jp](mailto:tateishi@ichinen.co.jp)\*  
> <[tateishi@ichinen.co.jp](mailto:tateishi@ichinen.co.jp)>\*  
> >> <\*[tateishi@ichinen.co.jp](mailto:tateishi@ichinen.co.jp)\* <[tateishi@ichinen.co.jp](mailto:tateishi@ichinen.co.jp)>>> wrote:  
> >>  
> >> Steve san  
> >>  
> >> Jikco's Rin calls the company.  
> >>  
> >> It is a matter of delivery date of what I have ordered.  
> >> I hope you can answer.  
> >> Nikon told me to call VIAMED directly.  
> >>  
> >> excuse me.  
> >>  
> >> Kind regards  
> >> Tateishi  
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> >>  
> >> --  
> >> Steve  
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> >>  
> >> Steve Nixon  
> >> Director - Viamed Ltd.  
> >>  
> >> Office: +44 (0)1535 634542  
> >> Mobile: +44 (0)7850 252267  
> >>  
> >>  
> >> GDPR / Privacy Policy available at \*\*[www.viamed.co.uk/policy](http://www.viamed.co.uk/policy)\*\*  
> <<http://www.viamed.co.uk/policy>>  
> >> <\*<http://www.viamed.co.uk/policy>\* <<http://www.viamed.co.uk/policy>>>  
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> > Steve  
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> <<http://www.viamed.co.uk/policy>>  
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**graycol.zip**  
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