



Zoey Teal <viamed.zoey.teal@gmail.com>

Fwd: Flow Sensors

1 message

Ryan Swaine <office@viamed.co.uk>

Mon, Jun 13, 2022 at 5:00 PM

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths <kate.griffiths@vmsecure.me.uk>, Zoey Teal <zoey.teal@vmsecure.me.uk>, Sophie Lines <sophie.lines@vmsecure.me.uk>, Janine Gill <janine.gill@vmsecure.me.uk>, Aqib Majeed <aqib.majeed@vmsecure.me.uk>

Hi, please can we send Tatyana a proforma invoice (CID19653).

I have offered the 250+ quantity price for each of the items, so you will need to override the automatic pricing. Please let me know if you have any questions.

SpiroTrue H - 4310003 (box of 6) - 50 boxes
SpiroTrue A - 4310001 (box of 5) - 100 boxes
SpiroTrue Apc - 4310002 (box of 5) - 100 boxes

Thank you, Ryan

Ryan Swaine
International Sales Manager
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Email: ryan.swaine@viamed.co.uk
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Mobile: +44 (0) 7803 907117

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----- Forwarded message -----

From: **Ryan Swaine** <ryan.swaine@viamed.co.uk>
Date: Mon, 13 Jun 2022 at 16:57
Subject: Re: Flow Sensors
To: tatyana pak <tatyana.pak08@gmail.com>

Hi Tatyana

Thank you for your email.
Officially, the quantity breaks only apply to each type independently, but on this occasion we can offer you the 250+ price break on each item.

One of my colleagues will be in contact very soon with a proforma invoice.

Best regards
Ryan

Ryan Swaine
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On Fri, 10 Jun 2022 at 12:10, tatyana pak <tatyana.pak08@gmail.com> wrote:

Dear Ryan,

my colleague Danil has already negotiated with you (the correspondence below).
we would like to order the following:

SpiroTrue H - 4310003 (box of 6) - 50 boxes
SpiroTrue A - 4310001 (box of 5) - 100 boxes
SpiroTrue Apc - 4310002 (box of 5) - 100 boxes

if we buy in total 250 boxes of the 3 types of sensors, could you please give us a discount?
what prices will be in this case?
i am looking forward to hearing from you.

best regards,
Tatyana

----- Forwarded message -----

От: **Danil Malevich** <6385208@gmail.com>
Date: пт, 10 июн. 2022 г. в 12:14
Subject: Fwd: Flow Sensors
To: tatyana pak <tatyana.pak08@gmail.com>

----- Forwarded message -----

От: **Ryan Swaine** <office@viamed.co.uk>
Date: вт, 24 мая 2022 г. в 12:25
Subject: Re: Flow Sensors
To: Danil Malevich <6385208@gmail.com>

Hi Danil

Please find our pricing for the SpiroTrue H flow sensors - part no. 4310003 (**box of 6**)

Euro Distributor EXW	1 = € 42.00	25 = € 36.00	100 = € 33.00	250 = € 30.00
USD Distributor EXW	1 = \$ 47.88	25 = \$ 41.04	100 = \$ 37.62	250 = \$ 34.20

Please let me know if you have any questions.

Best regards
Ryan

Ryan Swaine
International Sales Manager
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On Tue, 24 May 2022 at 02:43, Danil Malevich <6385208@gmail.com> wrote:
Hello.

Could you please send me your best price for:
- Spirotrue H flow sensors 3T 1030132000 - 50 packs.

вт, 19 окт. 2021 г. в 18:21, Ryan Swaine <office@viamed.co.uk>:
Hi Danil

Please find our distributor pricing below:

SpiroTrue A - 4310001 (box of 5 sensors)

Euro Distributor EXW	1+ box = € 55.00 / box of 5	25+ boxes = € 50.00 / box of 5	100+ boxes = € 45.00 / box of 5	250+ boxes = € 40.00 / box of 5
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USD Distributor EXW	1+ box = \$ 62.70 / box of 5	25+ boxes = \$ 57.00 / box of 5	100+ boxes = \$ 51.30 / box of 5	250+ boxes = \$ 45.60 / box of 5
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SpiroTrue Apc - 4310002 (box of 5 sensors)

Euro Distributor EXW	1+ box = € 60.50 / box of 5	25+ boxes = € 55.50 / box of 5	100+ boxes = € 50.50 / box of 5	250+ boxes = € 45.50 / box of 5
USD Distributor EXW	1+ box = \$ 70.85 / box of 5	25+ boxes = \$ 65.00 / box of 5	100+ boxes = \$ 59.15 / box of 5	250+ boxes = \$ 53.30 / box of 5

I look forward to your feedback and please let me know if you have any questions or concerns.

Best regards
Ryan

Ryan Swaine
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On Tue, 19 Oct 2021 at 14:28, Danil Malevich <6385208@gmail.com> wrote:
Hello.

Thank you for your reply.
Delivery to Italy will be OK.
Could you please send me your best price in for:
- Flow sensor SpiroTrue A ref 1030132006 - 50 packs (5 pcs per pack).
- Flow sensor SpiroTrue APC ref 3030131003. Autoclavable - 50 pcs.

It would be great if you made an offer in both currencies - US dollars and euros.

BT, 19 окт. 2021 г. в 13:49, Ryan Swaine <office@viamed.co.uk>:
Hi Danil

We can supply the sensors to Italy, as they are CE certified. We can not supply to the USA, as we do not have FDA registration.

Please find some information attached, I would like to know your approximate requirements so we can quote accordingly? Please can you let me know if you prefer USD or EUR?

Best regards
Ryan

Ryan Swaine
International Sales Manager
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On Thu, 14 Oct 2021 at 16:42, Danil Malevich <6385208@gmail.com> wrote:
Hello.

Thank you for your reply.

My company info:
Medtrest LLC
[568 Rolling Hills Dr](#)
[Ozark Alabama 36360](#)

Delivery address #1:
Medtrest LLC
[568 Rolling Hills Dr](#)
[Ozark Alabama 36360](#)

Delivery address #2:
[Via Carrebbio 33, Gussago](#) (BS Brescia), Lombardia 25064, Italy

ЧТ, 14 окт. 2021 г. в 19:18, Ryan Swaine <office@viamed.co.uk>:
Dear Danil

We can supply the flow sensors you are looking for, please can you let me know where you are located and some information about your organisation?

Best regards
Ryan

Ryan Swaine
International Sales Manager
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Office: +44 (0) 1535 634542
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Best regards
Danil

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 **Flowsensor EUR Distributor Price List 2018-03-19.pdf**
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