Viamed Pre~Project Analysis

1	What are you trying to communicate	 A new concept A new product A new service News letter Data sheet
2	Why are you trying to communicate	 Reminder that we are still here To increase sales To increase customer knowledge of our products To reduce debts Product problem/recall
3	Who needs this information	 User Distributor Administration Technical Department Finance Department Notified Body. MRHA
4	Why do they require this information	
5	What do they already know	
6	What additional information do they need	
7	What single unique focused message should they remember after reading or seeing this piece of literature?	
8	How do you expect the recipient to respond to this communication	
9	How will you respond to their response?	
10	What products /ltems are to be included in this project	
11	What have you done to communicate this Information before?	
12	What response did you receive?	
13	Schedule / Dates / Deadlines	•

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