



Janine Gill <viamed.janine.gill@gmail.com>

Fwd: order

2 messages

Steve Hardaker <office@viamed.co.uk>
 Reply-To: steve.hardaker@viamed.co.uk
 To: office@vmsecure.me.uk

27 May 2022 at 1

Hi, please can someone add this order. I was unsure whether we would still be offering these, but after speaking with SN, we have agreed to meet this order and any others they place before the end of the year, then these items will be discontinued. I have confirmed this with the customer.

Thanks,
 Steve

----- Forwarded message -----

From: **Nigel Merrick** <nigel@thermosealgroup.com>
 Date: Fri, 27 May 2022 at 09:37
 Subject: order
 To: Steve Hardaker (steve.hardaker@viamed.co.uk) <steve.hardaker@viamed.co.uk>

Hi Steve,

Hope all is well with you.

Order attached.

Cheers

Nige

Nigel Merrick

Engineering Manager (TGE)



Tel: 0121 331 3950

Email: nigel@thermosealgroup.com

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We supply 2,500-plus IG components as well as our own range of glass machinery - see: www.thermosealgroup.com/products for the full listing. In 2022, we will be showcasing award-winning products and services at: [Glasstec Dusseldorf](#) where we will host our ThermoBAR for customers and industry contacts.

For a full listing of fenestration industry events, the ones our representatives will be attending and our stand locations, visit www.thermosealgroup.com/events.

For further information on our [products](#) and services, contact sales@thermosealgroup.com or speak to your [Account Manager](#).

Company Registration No: 1705619 VAT No: 377 5246 22

Registered Office: Gavin Way, Nexus Point, Off Holford Drive, Birmingham B6 7AF

Place of Registration: UK and Ireland

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 186K

Kate Griffiths <office@viamed.co.uk>
 Reply-To: kate.griffiths@viamed.co.uk
 To: Janine Gill <janine.gill@vmsecure.me.uk>

30 May 2022 at 11:16

Kind regards

Kate Griffiths

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<http://www.viamed.co.uk>
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----- Forwarded message -----

From: **Steve Hardaker** <office@viamed.co.uk>
Date: Mon, 30 May 2022 at 10:59
Subject: Fwd: order
To: <janine.gill@viamed.co.uk>, <kate.griffiths@viamed.co.uk>

Hi Janine and Kate,

Please see email below to Thermoseal advising of the price increase. I didn't cc you in directly as that seems to cause replies to get auto-filed, but as I am on leave tomorrow and Wednesday, you may need to keep an eye on the main inbox and search for emails from Thermoseal if I don't get a reply today.

Steve

----- Forwarded message -----

From: **Steve Hardaker** <steve.hardaker@viamed.co.uk>
Date: Mon, 30 May 2022 at 10:47
Subject: Fwd: order
To: <nigel.merrick@thermosealgroup.com>

Good morning Nige,

Further to my email below, I've been advised that the price has increased slightly due to an increase in the cost of some of the components last year.

We've tried to keep the increase to a minimum, it actually works out at just 4% in total, which is less than inflation. It now breaks down as follows:

p/n 7910301 - Pump box @ £120.00+VAT
p/n 7910290 - NM Argon Analyser @ £140.00+VAT
Carriage: £10.00+VAT
TOTAL: £2,610.00+VAT

Are we OK to amend the order manually here or do you need to send an amended PO?

Regards,
Steve

Steve Hardaker
Technical Support Manager
Viamed Ltd.

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From: **Steve Hardaker** <steve.hardaker@viamed.co.uk>
Date: Fri, 27 May 2022 at 17:36
Subject: Re: order
To: Nigel Merrick <nigel@thermosealgroup.com>

Hi Nigel,

I'm good thank you, I hope you are too.

Thanks for the order, we will get these into production as soon as we can.

I need to give you an update regarding Viamed's direction: due to regulatory changes, it has been decided to move away from manufacturing ourselves to focus on distributing already manufactured products. Unfortunately, we will have to cease to manufacture this analyser and pump box by the end of 2022.

If you want to place orders in the meantime to ensure some stock for yourselves, we are happy to fulfill them, so would need them by mid-November.

I apologise for the negative news, sadly with the increasing regulatory complexity of manufacturing, this is the way we need to go.

Please let me know your thoughts and if you need to order more.

Regards,
Steve

Steve Hardaker
Technical Support Manager
Viamed Ltd.

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