



Sophie Lines <viamed.sophie.lines@gmail.com>

Fwd: New RFQ From Vinyas Electronics-India--NOXO100 Replacement sensor Request.

1 message

Ryan Swaine <office@viamed.co.uk>

Reply-To: ryan.swaine@viamed.co.uk

To: Kate Griffiths <kate.griffiths@vmsecure.me.uk>, Zoey Teal <zoey.teal@vmsecure.me.uk>, Sophie Lines <sophie.lines@vmsecure.me.uk>, Janine Gill <janine.gill@vmsecure.me.uk>

Hi

Please send a proforma invoice to Rajikumar @ VINYAS ELECTRONICS for 20x NOXO 100 Sensors (0110960) = USD \$148.75 each EXW (price agreed for this order only)

Please let me know if you have any questions.

Thank you, Ryan

Ryan Swaine
International Sales Manager
VIAMED

www.viamed.co.ukEmail: ryan.swaine@viamed.co.uk

Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

----- Forwarded message -----

From: **Vinyas Electronics** <sales@vinyaselectronics.in>

Date: Thu, 12 May 2022 at 16:33

Subject: Re: New RFQ From Vinyas Electronics-India--NOXO100 Replacement sensor Request.

To: <ryan.swaine@viamed.co.uk>, Ryan Swaine <office@viamed.co.uk>

Hi Ryan,

pls process the order 20 pcs by today, you will get official PO shortly. Or share PI for 20 pcs at the earliest and arrange delivery asap. I hope they will product against order it means nee

Regards

Rajkumar S

On 05/12/2022 7:49 PM Ryan Swaine <office@viamed.co.uk> wrote:

Dear Rajikumar

Unfortunately we have been hit with a sudden price increase on the NOXO 100 sensors. We can keep the price of \$148.75 each, if your order is placed within the next few workin
EXW thereafter.

I am sorry for the inconvenience, but this is a global increase that has been initiated by the manufacturer.

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policyOn Tue, 10 May 2022 at 14:51, Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:

Dear Rajikumar

Unfortunately we do not carry them in stock. The confirmed lead time would be approximately 6 weeks from receipt of payment. Please let me know if you would like us to

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policyOn Tue, 10 May 2022 at 11:30, vinyas <sales@vinyaselectronics.in> wrote:

Hi Ryan,

Pls proceed for 15 pcs. We will release official PO at the earliest.

If we get by month end it will be great support.

Regards

Rajkumar S

Director

VINYAS ELECTRONICS

29C, Shiva Vishnu Avenue,

Kannivakkam, Chennai-603202, Tamilnadu, India.

Mobile: +91 9043890468

Mail: Sales@vinyaselectronics.in

From: Main Account [mailto:viamedinbox@gmail.com] **On Behalf Of** Ryan Swaine

Sent: 10 May 2022 15:58

To: vinyas <sales@vinyaselectronics.in>

Subject: Re: New RFQ From Vinyas Electronics-India--NOXO100 Replacement sensor Request.

Hi Rajikumar

The price is the best we can do. Please can you let me know if it will be acceptable before I pursue a delivery date.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Tue, 10 May 2022 at 11:18, vinyas <sales@vinyaselectronics.in> wrote:

Hi Ryan,

Thank you for your support, customer has target price, try to work out best possible price & let me know delivery as well.

Regards

Rajkumar S

Director

VINYAS ELECTRONICS

29C, Shiva Vishnu Avenue,

Kannivakkam, Chennai-603202, Tamilnadu, India.

Mobile: +91 9043890468

Mail: Sales@vinyaselectronics.in

From: Main Account [mailto:viamedinbox@gmail.com] **On Behalf Of** Ryan Swaine
Sent: 10 May 2022 15:44
To: vinyas <sales@vinyaselectronics.in>
Subject: Re: New RFQ From Vinyas Electronics-India--NOXO100 Replacement sensor Request.

Dear Rajikumar

Please find the datasheet attached.

I will try and obtain an approximate delivery schedule for you.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Tue, 10 May 2022 at 10:59, vinyas <sales@vinyaselectronics.in> wrote:

Hi Ryan,

Pls share data sheet, yes enquiry is live. How fast we can deliver 15 pcs first order. Annual Qty :100 pcs.

Regards

Rajkumar S

Director

VINYAS ELECTRONICS

29C, Shiva Vishnu Avenue,

Kannivakkam, Chennai-603202, Tamilnadu, India.

Mobile: +91 9043890468

Mail: Sales@vinyaselectronics.in

From: Main Account [mailto:viamedinbox@gmail.com] **On Behalf Of** Ryan Swaine
Sent: 10 May 2022 15:26
To: vinyas <sales@vinyaselectronics.in>
Subject: Re: New RFQ From Vinyas Electronics-India--NOXO100 Replacement sensor Request.

Dear Rajikumar

I am sorry it has taken so long to get back to you. I am not sure if you still have the opportunity, but if so, please find our pricing information for the NC

NOXO 100 - part no. 0110960 = USD \$148.75 each EXW

I will await your feedback.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Wed, 4 May 2022 at 12:24, vinyas <sales@vinyaselectronics.in> wrote:

Thank you pls check and confirm.

Regards

Rajkumar S

Director

VINYAS ELECTRONICS

29C, Shiva Vishnu Avenue,

Kannivakkam, Chennai-603202, Tamilnadu, India.

Mobile: +91 9043890468

Mail: Sales@vinyaselectronics.in

From: Main Account [<mailto:viamedinbox@gmail.com>] **On Behalf Of** Ryan Swaine
Sent: 04 May 2022 16:50
To: vinyas <sales@vinyaselectronics.in>
Subject: Re: New RFQ From Vinyas Electronics-India--NOXO100 Replacement sensor Request.

Dear Rajikumar

Thank you. Unfortunately this is not a sensor we stock, but I am trying to find out if we can source this sensor for you, I will hopefully have mor

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Wed, 4 May 2022 at 10:33, vinyas <sales@vinyaselectronics.in> wrote:

Hi Ryan,

Awaiting your price & data sheet proceed further.

Regards

Rajkumar S

Director

VINYAS ELECTRONICS

29C, Shiva Vishnu Avenue,

Kannivakkam, Chennai-603202, Tamilnadu, India.

Mobile: +91 9043890468

Mail: Sales@vinyaselectronics.in

From: vinyas [<mailto:sales@vinyaselectronics.in>]

Sent: 03 May 2022 18:59

To: 'viamedinbox@gmail.com' <viamedinbox@gmail.com>

Subject: FW: New RFQ From Vinyas Electronics-India--NOXO100 Replacement sensor Request.

From: vinyas [<mailto:sales@vinyaselectronics.in>]

Sent: 03 May 2022 18:58

To: 'ryan.swaine@viamed.co.uk' <ryan.swaine@viamed.co.uk>

Subject: FW: New RFQ From Vinyas Electronics-India--NOXO100 Replacement sensor Request.

From: vinyas [<mailto:sales@vinyaselectronics.in>]

Sent: 03 May 2022 18:57

To: 'ryan.swaine@viamed.co.uk' <ryan.swaine@viamed.co.uk>

Subject: RE: New RFQ From Vinyas Electronics-India--NOXO100 Replacement sensor Request.

Hi Ryan,

Good morning....

Pls quote 10 Pcs for Equalling one - Envitech NOXO100. Customer agreed to replace Envitech sensor.

Annual Volume: 120-150 Pcs.

First Order qty : 10 pcs(to get sample approval).

Pls quote by today along with data sheet.

Regards

Rajkumar S

VINYAS ELECTRONICS

29C, Shiva Vishnu Avenue,

Kannivakkam, Chennai-603202, Tamilnadu, India.

Mobile: +91 9043890468

Mail: Sales@vinyaselectronics.in

From: vinyas [<mailto:sales@vinyaselectronics.in>]

Sent: 05 April 2022 18:01

13/05/2022, 09:05

Gmail - Fwd: New RFQ From Vinyas Electronics-India--NOXO100 Replacement sensor Request.

To: ryan.swaine@viamed.co.uk

Subject: RE: New RFQ From Vinyas Electronics-India

Hi Ryan,

Thank you for your input, Pls share Equalling for Envitech NOXO100 as well. Same Customer.

If we loop customer conversation, you can support for supply through us. Pls confirm.

They are Envitech customer need to Divert .

Regards

Rajkumar S

Director

VINYAS ELECTRONICS

29C, Shiva Vishnu Avenue,

Kannivakkam, Chennai-603202, Tamilnadu, India.

Mobile: +91 9043890468

Mail: Sales@vinyaselectronics.in

From: Main Account [<mailto:viamedinbox@gmail.com>] **On Behalf Of** Ryan Swaine

Sent: 05 April 2022 14:44

To: vinyas <sales@vinyaselectronics.in>

Subject: Re: New RFQ From Vinyas Electronics-India

Dear Rajikumar

Please find the datasheet attached for the R-22AVG.

We do not supply samples, but I can give you a discount on 2-3 pieces for your evaluation. Please let me know if you wish to proceed a drawn up for you.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED

www.viamed.co.uk

Email: ryan.swaine@viamed.co.uk

Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Tue, 5 Apr 2022 at 09:42, vinyas <sales@vinyaselectronics.in> wrote:

Hi Ryan,

Thank you for your immediate support, this is going for an automotive application only.

Can we have R-22AVG data Sheet & Samples 2-3 Pcs to get an approval to support Production Qty.

Lead Time: Is accepted.

Regards

Rajkumar S

Director

VINYAS ELECTRONICS

29C, Shiva Vishnu Avenue,

Kannivakkam, Chennai-603202, Tamilnadu, India.

Mobile: +91 9043890468

Mail: Sales@vinyaselectronics.in

From: Main Account [mailto:viamedinbox@gmail.com] **On Behalf Of** Ryan Swaine

Sent: 05 April 2022 14:01

To: vinyas <sales@vinyaselectronics.in>

Subject: Re: New RFQ From Vinyas Electronics-India

Dear Rajikumar

Thank you for your email.

The OOA101 is an automotive sensor, it is not medical certified. We do not supply the OOA101, but we have our equivalent, the acceptable?

USD Distributor	1+ = \$ 29.90	10+ = \$ 27.80	25+ = \$ 25.90	50+ = \$ 24.30	100+ = \$ 23.50
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We have stock available, but if you would like to make sure that you only have sensors that are less than 1-2 months old then it is made to order which would give you a 6 week lead time.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Tue, 5 Apr 2022 at 06:00, vinyas <sales@vinyaselectronics.in> wrote:

Hi Ryan,

Good Morning & Greetings of the day....

OOA101 is samples are passed testing. Annual Volume will be 400-500 Pcs. If give 500 pcs with Schedule of 100 pcs. price & share the same.

Note: Date Code must be within the month or two month period - of ship date.

Awaiting your quick input.

Regards

Rajkumar S

Director

VINYAS ELECTRONICS

29C, Shiva Vishnu Avenue,

Kannivakkam, Chennai-603202, Tamilnadu, India.

Mobile: +91 9043890468

Mail: Sales@vinyaselectronics.in

From: Main Account [mailto:viamedinbox@gmail.com] **On Behalf Of** Ryan Swaine

Sent: 08 March 2022 20:44

To: Vinyas Electronics <sales@vinyaselectronics.in>

Subject: Re: New RFQ From Vinyas Electronics-India

Dear Rajikumar

I spoke with one of our director and he did not think it is worthwhile quoting for the cable, as our pricing is not close and on issue, sorry.

Please find our pricing for the MOX-4 equivalent:

T-7V - 0110058 = USD \$31.50 each EXW

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Tue, 8 Mar 2022 at 14:56, Vinyas Electronics <sales@vinyaselectronics.in> wrote:

Hi Ryan,

quote your best price with compatibility one itself let me check with customer and quote MOX4-25 pcs.

Regards

Rajkumar S

On 03/08/2022 7:59 PM Ryan Swaine <office@viamed.co.uk> wrote:

Dear Rajikumar

Sorry for the late reply. Unfortunately we can not guarantee compatibility and we are unable to meet the required pricing.

I am sorry we could not be of more help.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Wed, 2 Mar 2022 at 08:39, vinyas <sales@vinyaselectronics.in> wrote:

Hi Ryan,

Thank you for your input, we have frizzed the spec. Can we get Cable Equalling to Envitech we ta that one.

Cable Assembly : E1001475 – 100-200 Pcs Target price : 5-6 USD/Unit

Regards

Rajkumar S

Director

VINYAS ELECTRONICS

29C, Shiva Vishnu Avenue,
Kannivakkam, Chennai-603202, Tamilnadu, India.
Mobile: +91 9043890468

Mail: Sales@vinyaselectronics.in

From: Main Account [mailto:viamedinbox@gmail.com] **On Behalf Of** Ryan Swaine
Sent: 01 March 2022 18:37
To: vinyas <sales@vinyaselectronics.in>
Subject: Re: New RFQ From Vinyas Electronics-India

Dear Rajikumar

Sorry for the delay in my reply.

We do not supply the Envitech parts, as we have our own PCB and cable. Before we can quote we would need to know if there are wanting to replace the Envitech board, as ours has a different interfac protocol or is your client in the development stages?

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk

Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Sat, 26 Feb 2022 at 12:27, vinyas <sales@vinyaselectronics.in> wrote:

Hi Ryan,

Thank you for your response. Request to you kindly re work your price & quote the best.

Adding one more part no: E1001488 – 2 pcs Target price : 80-85 USD & Cable Assembly : E1001475 – 100-200 Pcs Target price : 5-6 USD/Unit.

Lead time Accepted.

Regards

Rajkumar S

Director

VINYAS ELECTRONICS

29C, Shiva Vishnu Avenue,

Kannivakkam, Chennai-603202, Tamilnadu, India.

Mobile: +91 9043890468

Mail: Sales@vinyaselectronics.in

From: Main Account [<mailto:viamedinbox@gmail.com>] **On Behalf Of** Ryan Swaine
Sent: 25 February 2022 22:54
To: vinyas <sales@vinyaselectronics.in>
Subject: Re: New RFQ From Vinyas Electronics-India

Dear Rajkumar

Thank you for your email. Please find our USD distributor pricing (EXW) below:

1) R-17V - 0110018 = USD \$32.50

2) R-48V - 0110048 = USD \$40

3) T-7V - 0110058 = USD \$31.50

4) Please note that the OOA101 is not a medical sensor, it is usually used for automotive applications.

R-22AVG - 0110182

USD	1+ = \$	10+ = \$	25+ = \$	50+ = \$	100+ = \$
Distributor	29.90	27.80	25.90	24.30	22.90

5) Unfortunately we do not supply this sensor or an equivalent.

I will await your response.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Fri, 25 Feb 2022 at 11:20, vinyas <sales@vinyaselectronics.in> wrote:

Hi Ryan Swaine,

I hope you doing great. Pls quote your best price for below part numbers.

1. MOX2 = 10 Pcs (City technology –Honeywell)
2. MOX3 =10 Pcs (City technology –Honeywell)
3. MOX4 =10 PCs (City technology –Honeywell)
4. OOA101= 50 ps (Envitech –Honeywell)
5. NOXO100= 20 Pcs (Envitech –Honeywell)

Awaiting your best price, Pls do not quote online price. We will not get order from OEMS at online price.

Regards

Rajkumar S

Director

VINYAS ELECTRONICS

29C, Shiva Vishnu Avenue,

Kannivakkam, Chennai-603202, Tamilnadu, India.

Mobile: +91 9043890468

Mail: Sales@vinyaselectronics.in

From: Main Account [<mailto:viamedinbox@gmail.com>] **On Behalf Of**
Ryan Swaine
Sent: 29 December 2021 21:10
To: vinyas <sales@vinyaselectronics.in>
Subject: Re: New RFQ From Vinyas Electronics-India

Dear Rajkumar

Please speak with your customers first, as we will likely need to send you a Non Disclosure Agreement before we can provide any information for OEM modules.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED

www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Wed, 29 Dec 2021 at 15:07, vinyas <sales@vinyaselectronics.in> wrote:

Hi Ryan,

Can we have data sheets. Let me convince customer share pricing as well. Let me promote Bluepoint/viamed brand for Modules.

Regards

Rajkumar S

Director

VINYAS ELECTRONICS

29C, Shiva Vishnu Avenue,

Kannivakkam, Chennai-603202, Tamilnadu, India.

Mobile: +91 9043890468

Mail: Sales@vinyaselectronics.in

From: Main Account [<mailto:viamedinbox@gmail.com>]

On Behalf Of Ryan Swaine

Sent: 29 December 2021 15:17

To: vinyas <sales@vinyaselectronics.in>

Subject: Re: New RFQ From Vinyas Electronics-India

Dear Rajkumar

Thank you very much for your email and all the very best to you and your family.

We do not supply the Envitec OEM modules, but we may be able to supply OEM modules for our Viamed/Bluepoint range of flow sensors.

Is your customer wanting a direct replacement or are they open to a different manufacturer?

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Mon, 27 Dec 2021 at 09:50, vinyas <sales@vinyaselectronics.in> wrote:

Spiroquant P – 10 Boxes. Add this part as well.

Regards

Rajkumar S

From: vinyas [mailto:sales@vinyaselectronics.in]
Sent: 27 December 2021 13:26
To: 'ryan.swaine@viamed.co.uk' <ryan.swaine@viamed.co.uk>
Subject: New RFQ From Vinyas Electronics-India

Hi Ryan,

I hope you doing great. Belated Merry Christmas & Advance Happy New Year. Pls confirm below part number Stock position.

Part no: E1001475 - Spiroquant A+ Cable

Target price: \$5.00

Qty: 50 Pcs.

Part number : E1001487

Target price : \$65.00

Description : Spiroquant MAX

Qty : 10 Pcs

Part number : E1001488

Description : Spiroquant MAX

Target price : \$65.00

Qty: 10 Pcs.

Regards

Rajkumar S

Director

VINYAS ELECTRONICS

29C, Shiva Vishnu Avenue,

Kannivakkam, Chennai-603202, Tamilnadu,
India.

Mobile: +91 9043890468

Mail: Sales@vinyaselectronics.in

From: Main Account
[mailto:viamedinbox@gmail.com] **On**
Behalf Of Ryan Swaine
Sent: 27 October 2021 13:53
To: VINYASELECTRONICS
<sales@vinyaselectronics.in>
Subject: Re: OOM105 Best Price

Dear Rajkumar S

Thank you very much for your email.

We can offer you our version, the T-7V:

T-7V Oxygen Sensor - 0110058 = USD \$31.50
each EXW

We have stock available.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Wed, 27 Oct 2021 at 04:39,
VINYASELECTRONICS
<sales@vinyaselectronics.in> wrote:

Hi Ryan,

Request to you, kindly Quote
OOM105 with better price.

Part : OOM105

Qty : 25 pcs

Buying price : B/w 28-30.00 USD

Regards

Rajkumar S

VINYAS ELECTRONICS

29C, Shiva Vishnu Avenue,

Kannivakkam, Chennai,
Tamilnadu, India.

Mobile: +91 9043890468

Mail: Sales@vinyaselectronics.in