



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Fwd: IFU

1 message

Ryan Swaine <office@viamed.co.uk>

23 March 2022 at 13:45

Reply-To: ryan.swaine@viamed.co.uk

To: Sarah Walton <sarah.walton@vmsecure.me.uk>, Kate Griffiths <kate.griffiths@vmsecure.me.uk>, Zoey Teal <zoey.teal@vmsecure.me.uk>

Please can we send Kathy a proforma and let her know I'm away, but I'll be in contact next week.

Thank you
Ryan

----- Forwarded message -----

From: **Kathy Sullivan** <kathy.sullivan@sedanamedical.com>

Date: Tue, 22 Mar 2022, 11:55

Subject: RE: IFU

To: ryan.swaine@viamed.co.uk <ryan.swaine@viamed.co.uk>

Hi Ryan,

We have discussed your terms of 100% prepayment and MOQ price structure, attached please find our purchase order PO88350.

Tobias is aiming to launch the product at the start of May 2022 please can you confirm delivery schedule of these 400 boxes.

Also for our planning purposes what is lead time to produce another 400 boxes if we want delivery by:

- August 2022.
- November 2022.

Kind regards.

Kathy

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine**Sent:** 10 March 2022 10:38**To:** Kathy Sullivan <kathy.sullivan@sedanamedical.com>**Subject:** Re: IFU

Hi Kathy

The quantities below are in relation to boxes of 25 lines:

4421517 - Gas Sampling Line - Sedana

1 box = € 87.50	40+ boxes = € 85.25	400+ boxes = € 83.00	2000+ boxes = € 81.00	4000+ boxes = € 74.75
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Please let me know if you have any questions.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

On Thu, 10 Mar 2022 at 06:55, Main Account <office@viamed.co.uk> wrote:

----- Forwarded message -----

From: **Kathy Sullivan** <kathy.sullivan@sedanamedical.com>
Date: Wed, 9 Mar 2022 at 17:21
Subject: Re: IFU
To: Ryan Swaine <office@viamed.co.uk>

Perfect thanks Ryan.

Could you send quote for various MOQ and I will issue PO.

Kind regards,
Kathy

> On 9 Mar 2022, at 17:15, Ryan Swaine <office@viamed.co.uk> wrote:

>

> Hi Kathy

>

> We can accept a purchase order now and then I can organise a proforma invoice and we can prepare the materials for when the IFU and labels are ready.

>

> Best regards

> Ryan

>

>

> Ryan Swaine

> International Sales Manager
> VIAMED
> [www.viamed.co.uk](https://eur02.safelinks.protection.outlook.com/?url=http%3A%2F%2Fwww.viamed.co.uk%2F&data=04%7C01%7Ckathy.sullivan%40sedanamedical.com%7Cd7fac898c14748df343d08da01f06119%7Cc428f30ebb4d445681a9963806cdf649%7C0%7C0%7C637824429234531822%7CUnknown%7CTWFpbGZsb3d8eyJWljiMC4wLjAwMDAiLCJQIjoiV2luMzliLCJBTiI6IjEhaWwiLCJXVCi6Mn0%3D%7C3000&sdata=Q%2BdwdYtDsh%2BPD8urF1wLsg8YzlyM0MuHbVYTPSRKkp%3D&reserved=0)<<https://eur02.safelinks.protection.outlook.com/?url=http%3A%2F%2Fwww.viamed.co.uk%2F&data=04%7C01%7Ckathy.sullivan%40sedanamedical.com%7Cd7fac898c14748df343d08da01f06119%7Cc428f30ebb4d445681a9963806cdf649%7C0%7C0%7C637824429234531822%7CUnknown%7CTWFpbGZsb3d8eyJWljiMC4wLjAwMDAiLCJQIjoiV2luMzliLCJBTiI6IjEhaWwiLCJXVCi6Mn0%3D%7C3000&sdata=Q%2BdwdYtDsh%2BPD8urF1wLsg8YzlyM0MuHbVYTPSRKkp%3D&reserved=0>>
> Email: ryan.swaine@viamed.co.uk<<mailto:ryan.swaine@viamed.co.uk>>
> Office: +44 (0) 1535 634542
> Mobile: +44 (0) 7803 907117
>
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>
>
> On Wed, 9 Mar 2022 at 16:22, Kathy Sullivan <kathy.sullivan@sedanamedical.com<<mailto:kathy.sullivan@sedanamedical.com>>> wrote:
> Hi Ryan,
>
> Morgan will have to confirm in relation to Sedana Distributor label on each pack.
>
> Can you accept a purchase now or do you have to receive confirmation on label first?
>
> Thanks,
> Kathy
>
> From: Main Account <viamedinbox@gmail.com<<mailto:viamedinbox@gmail.com>>> On Behalf Of Ryan Swaine
> Sent: 09 March 2022 11:01
> To: Tobias Alvner <tobias.alvner@sedanamedical.com<<mailto:tobias.alvner@sedanamedical.com>>>
> Cc: Morgan Nilsson <morgan.nilsson@sedanamedical.com<<mailto:morgan.nilsson@sedanamedical.com>>>;
> Kathy Sullivan <kathy.sullivan@sedanamedical.com<<mailto:kathy.sullivan@sedanamedical.com>>>
> Subject: Re: IFU
>
> Dear Tobias, Morgan and Kathy
>
> Please can you confirm if you would accept the separate Sedana Distributor label on each pack?
>
> Best regards
> Ryan
>
> Ryan Swaine
> International Sales Manager
> VIAMED
> [www.viamed.co.uk](https://eur02.safelinks.protection.outlook.com/?url=http%3A%2F%2Fwww.viamed.co.uk%2F&data=04%7C01%7Ckathy.sullivan%40sedanamedical.com%7Cd7fac898c14748df343d08da01f06119%7Cc428f30ebb4d445681a9963806cdf649%7C0%7C0%7C637824429234531822%7CUnknown%7CTWFpbGZsb3d8eyJWljiMC4wLjAwMDAiLCJQIjoiV2luMzliLCJBTiI6IjEhaWwiLCJXVCi6Mn0%3D%7C3000&sdata=Q%2BdwdYtDsh%2BPD8urF1wLsg8YzlyM0MuHbVYTPSRKkp%3D&reserved=0)<<https://eur02.safelinks.protection.outlook.com/?url=http%3A%2F%2Fwww.viamed.co.uk%2F&data=04%7C01%7Ckathy.sullivan%40sedanamedical.com%7Cd7fac898c14748df343d08da01f06119%7Cc428f30ebb4d445681a9963806cdf649%7C0%7C0%7C637824429234531822%7CUnknown%7CTWFpbGZsb3d8eyJWljiMC4wLjAwMDAiLCJQIjoiV2luMzliLCJBTiI6IjEhaWwiLCJXVCi6Mn0%3D%7C3000&sdata=Q%2BdwdYtDsh%2BPD8urF1wLsg8YzlyM0MuHbVYTPSRKkp%3D&reserved=0>>
> Email: ryan.swaine@viamed.co.uk<<mailto:ryan.swaine@viamed.co.uk>>
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> Mobile: +44 (0) 7803 907117
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>
>
> On Wed, 9 Mar 2022 at 10:29, Tobias Alvner <tobias.alvner@sedanamedical.com<<mailto:tobias.alvner@sedanamedical.com>>> wrote:
> Hi.
>

> Any news about this Morgan? Have the IFU been finalized yet Ryan?
>
> Thanks, Tobias
>
> Tobias Alvner
> Global Product Manager
>
> [cid:17f6faab1524cff311]
>
> Sedana Medical AB (publ)
> Vendevägen 89, SE-182 32 Danderyd, Sweden
>
> +46 (0)8 124 05 200
> +46 (0)733 232 421
> [www.sedanamedical.com](https://eur02.safelinks.protection.outlook.com/?url=http%3A%2F%2Fwww.sedanamedical.com%2F&data=04%7C01%7Ckathy.sullivan%40sedanamedical.com%7Cd7fac898c14748df343d08da01f06119%7Cc428f30ebb4d445681a9963806cdf649%7C0%7C0%7C637824429234531822%7CUnknown%7CTWFpbGZsb3d8eyJWljiMC4wLjAwMDAiLCJQIjoiV2luMzliLCJBTiI6IjEhaWwiLCJXVCi6Mn0%3D%7C3000&sdata=%2Fq2uLMN99u%2BXrb9YkzPqUgYArUDReSjnhx5F8dvctZU%3D&reserved=0)<<https://eur02.safelinks.protection.outlook.com/?url=http%3A%2F%2Fwww.sedanamedical.com%2F&data=04%7C01%7Ckathy.sullivan%40sedanamedical.com%7Cd7fac898c14748df343d08da01f06119%7Cc428f30ebb4d445681a9963806cdf649%7C0%7C0%7C637824429234531822%7CUnknown%7CTWFpbGZsb3d8eyJWljiMC4wLjAwMDAiLCJQIjoiV2luMzliLCJBTiI6IjEhaWwiLCJXVCi6Mn0%3D%7C3000&sdata=%2Fq2uLMN99u%2BXrb9YkzPqUgYArUDReSjnhx5F8dvctZU%3D&reserved=0>>
>
>
> [cid:17f6faab1525b16b22]
>
>
>
> From: Main Account <viamedinbox@gmail.com<<mailto:viamedinbox@gmail.com>>> On Behalf Of Ryan Swaine
> Sent: den 1 mars 2022 14:04
> To: Tobias Alvner <tobias.alvner@sedanamedical.com<<mailto:tobias.alvner@sedanamedical.com>>>
> Cc: Morgan Nilsson <morgan.nilsson@sedanamedical.com<<mailto:morgan.nilsson@sedanamedical.com>>>;
> Kathy Sullivan <kathy.sullivan@sedanamedical.com<<mailto:kathy.sullivan@sedanamedical.com>>>
> Subject: Re: IFU
>
> Hi Tobias, Morgan and Cathy
>
> There may be some complications changing the details on the individual product label at the moment, but would a separate label with your details as the distributor on each box of 20 be acceptable in order to speed up the process? We can then look at amending the individual label in the future.
>
> [cid:17f6faab152692e333]
>
> Best regards
> Ryan
>
>
> Ryan Swaine
> International Sales Manager
> VIAMED
> [www.viamed.co.uk](https://eur02.safelinks.protection.outlook.com/?url=http%3A%2F%2Fwww.viamed.co.uk%2F&data=04%7C01%7Ckathy.sullivan%40sedanamedical.com%7Cd7fac898c14748df343d08da01f06119%7Cc428f30ebb4d445681a9963806cdf649%7C0%7C0%7C637824429234531822%7CUnknown%7CTWFpbGZsb3d8eyJWljiMC4wLjAwMDAiLCJQIjoiV2luMzliLCJBTiI6IjEhaWwiLCJXVCi6Mn0%3D%7C3000&sdata=Q%2BdwdYtDsh%2BPD8urF1wLsg8YzlyM0MuHbVYTPSRKkp%3D&reserved=0)<<https://eur02.safelinks.protection.outlook.com/?url=http%3A%2F%2Fwww.viamed.co.uk%2F&data=04%7C01%7Ckathy.sullivan%40sedanamedical.com%7Cd7fac898c14748df343d08da01f06119%7Cc428f30ebb4d445681a9963806cdf649%7C0%7C0%7C637824429234531822%7CUnknown%7CTWFpbGZsb3d8eyJWljiMC4wLjAwMDAiLCJQIjoiV2luMzliLCJBTiI6IjEhaWwiLCJXVCi6Mn0%3D%7C3000&sdata=Q%2BdwdYtDsh%2BPD8urF1wLsg8YzlyM0MuHbVYTPSRKkp%3D&reserved=0>>
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>
>
> On Thu, 24 Feb 2022 at 10:48, Tobias Alvner <tobias.alvner@sedanamedical.com<<mailto:tobias.alvner@sedanamedical.com>>> wrote:
> Hi all.
>

> Are we clear regarding the label??
>
> Then we need the signed contract and updated IFU before we can place the order.
>
> Thanks, Tobias
>
> Tobias Alvner
> Global Product Manager
>
> [cid:17f6faab1524cff311]
>
> Sedana Medical AB (publ)
> Vendevägen 89, SE-182 32 Danderyd, Sweden
>
> +46 (0)8 124 05 200
> +46 (0)733 232 421
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>
>
> [cid:17f6faab1525b16b22]
>
>
>
> From: Morgan Nilsson <morgan.nilsson@sedanamedical.com<<mailto:morgan.nilsson@sedanamedical.com>>>
> Sent: den 22 februari 2022 16:35
> To: ryan.swaine@viamed.co.uk<<mailto:ryan.swaine@viamed.co.uk>>; Tobias Alvner <tobias.alvner@sedanamedical.com<<mailto:tobias.alvner@sedanamedical.com>>>
> Cc: Kathy Sullivan <kathy.sullivan@sedanamedical.com<<mailto:kathy.sullivan@sedanamedical.com>>>
> Subject: RE: IFU
>
> Hi Ryan,
>
> As far as I understand you are CE-marking it as Legal Manufacturer and we are not adding and article number of our own.
>
> For another supplier that we are hoping to replace by you we are adding this(below) by ourselves. We use the symbol for Distributor.
>
> [cid:17f6faab1527745b44]
>
>
> Best Regards
> Morgan Nilsson | QA Manager
> 📞 +46(0)707608408|✉ morgan.nilsson@sedanamedical.com<<mailto:morgan.nilsson@sedanamedical.com>>
> Sedana Medical AB
> Vendevägen 89
> 182 32 Danderyd
> Sweden
> ☎ +46 (0)8 124 05 200 [www.sedanamedical.com](https://eur02.safelinks.protection.outlook.com/?url=http%3A%2F%2Fwww.sedanamedical.com%2F&data=04%7C01%7Ckathy.sullivan%40sedanamedical.com%7Cd7fac898c14748df343d08da01f06119%7Cc428f30ebb4d445681a9963806cdf649%7C0%7C0%7C637824429234531822%7CUnknown%7CTWFPbGZsb3d8eyJWljojMC4wLjAwMDAiLCJQIjojV2luMzliLCJBTiI6Ikk1haWwiLCJXVCi6Mn0%3D%7C3000&sdata=%2Fq2uLMN99u%2BXrb9YkzPqUgYArUDReSjnhx5F8dvctZU%3D&reserved=0)<<https://eur02.safelinks.protection.outlook.com/?url=http%3A%2F%2Fwww.sedanamedical.com%2F&data=04%7C01%7Ckathy.sullivan%40sedanamedical.com%7Cd7fac898c14748df343d08da01f06119%7Cc428f30ebb4d445681a9963806cdf649%7C0%7C0%7C637824429234531822%7CUnknown%7CTWFPbGZsb3d8eyJWljojMC4wLjAwMDAiLCJQIjojV2luMzliLCJBTiI6Ikk1haWwiLCJXVCi6Mn0%3D%7C3000&sdata=%2Fq2uLMN99u%2BXrb9YkzPqUgYArUDReSjnhx5F8dvctZU%3D&reserved=0>>
>
> [cid:17f6faab1524cff311]
>
>
>
> From: Main Account <viamedinbox@gmail.com<<mailto:viamedinbox@gmail.com>>> On Behalf Of Ryan Swaine
> Sent: den 22 februari 2022 11:48
> To: Tobias Alvner <tobias.alvner@sedanamedical.com<<mailto:tobias.alvner@sedanamedical.com>>>
> Cc: Kathy Sullivan <kathy.sullivan@sedanamedical.com<<mailto:kathy.sullivan@sedanamedical.com>>>; Morgan Nilsson <morgan.nilsson@sedanamedical.com<<mailto:morgan.nilsson@sedanamedical.com>>>

> Subject: Re: IFU
>
> Hi Tobias
>
> I am trying to look into the Sedana labeling at the same time, please can you provide me with the details you would like on the label; address, contact info etc.?
>
> Please find a couple of pictures of the lines attached. They are not the easiest thing to capture, so please let me know what you think or if there is something specific you would like.
>
> Best regards
> Ryan
>
> Ryan Swaine
> International Sales Manager
> VIAMED
> www.viamed.co.uk<<https://eur02.safelinks.protection.outlook.com/?url=http%3A%2F%2Fwww.viamed.co.uk%2F&data=04%7C01%7Ckathy.sullivan%40sedanamedical.com%7Cd7fac898c14748df343d08da01f06119%7Cc428f30ebb4d445681a9963806cdf649%7C0%7C0%7C637824429234531822%7CUnknown%7CTWFpbGZsb3d8eyJWljiMC4wLjAwMDAiLCJQIjoiV2luMzliLCJBTiI6IjEhaWwiLCJXVCi6Mn0%3D%7C3000&sdata=Q%2BdwdYtDsh%2BPD8urF1wLsg8YzlyM0MuHbVYTPSRKkp%3D&reserved=0>>
> Email: ryan.swaine@viamed.co.uk<<mailto:ryan.swaine@viamed.co.uk>>
> Office: +44 (0) 1535 634542
> Mobile: +44 (0) 7803 907117
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>
>
> On Tue, 22 Feb 2022 at 09:51, Tobias Alvner <tobias.alvner@sedanamedical.com<<mailto:tobias.alvner@sedanamedical.com>>> wrote:
> Hi Ryan.
>
> When do you think we will have the updated IFU and label?
>
> Thanks, Tobias
>
> Tobias Alvner
> Global Product Manager
>
> [cid:17f6faab1524cff311]
>
> Sedana Medical AB (publ)
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> +46 (0)8 124 05 200
> +46 (0)733 232 421
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> [cid:17f6faab1525b16b22]
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>
> From: Main Account <viamedinbox@gmail.com<<mailto:viamedinbox@gmail.com>>> On Behalf Of Ryan Swaine
> Sent: den 18 februari 2022 16:48
> To: Tobias Alvner <tobias.alvner@sedanamedical.com<<mailto:tobias.alvner@sedanamedical.com>>>
> Cc: Kathy Sullivan <kathy.sullivan@sedanamedical.com<<mailto:kathy.sullivan@sedanamedical.com>>>; Morgan Nilsson <morgan.nilsson@sedanamedical.com<<mailto:morgan.nilsson@sedanamedical.com>>>
> Subject: Re: IFU

>
> Hi Tobias
>
> Thank you very much and I wish you a great weekend too.
>
> I'll mention the CE mark, not sure why that would happen to be on there twice.
>
> Please let me have the address/contact details that you would like on the label as soon as you can?
>
> Thank you
> Ryan
>
>
> Ryan Swaine
> International Sales Manager
> VIAMED
> www.viamed.co.uk<<https://eur02.safelinks.protection.outlook.com/?url=http%3A%2F%2Fwww.viamed.co.uk%2F&data=04%7C01%7Ckathy.sullivan%40sedanamedical.com%7Cd7fac898c14748df343d08da01f06119%7Cc428f30ebb4d445681a9963806cdf649%7C0%7C0%7C637824429234688031%7CUnknown%7CTWFpbGZsb3d8eyJWljiMC4wLjAwMDAiLCJQIjoiV2luMzliLCJBTiI6IjEhaWwiLCJXVCi6Mn0%3D%7C3000&sdata=ILtWa8RuAbi2N%2FACoi7DTOMhIRut%2BifYKQXwc%2B6ZOhA%3D&reserved=0>>
> Email: ryan.swaine@viamed.co.uk<<mailto:ryan.swaine@viamed.co.uk>>
> Office: +44 (0) 1535 634542
> Mobile: +44 (0) 7803 907117
> GDPR / Privacy Policy available at www.viamed.co.uk/policy<<https://eur02.safelinks.protection.outlook.com/?url=http%3A%2F%2Fwww.viamed.co.uk%2Fpolicy&data=04%7C01%7Ckathy.sullivan%40sedanamedical.com%7Cd7fac898c14748df343d08da01f06119%7Cc428f30ebb4d445681a9963806cdf649%7C0%7C0%7C637824429234688031%7CUnknown%7CTWFpbGZsb3d8eyJWljiMC4wLjAwMDAiLCJQIjoiV2luMzliLCJBTiI6IjEhaWwiLCJXVCi6Mn0%3D%7C3000&sdata=nO2jEp6le3QEGYcKmL3KV6kLQgWYyW8H%2BmpRbdfEQMA0%3D&reserved=0>>
>
>
> On Fri, 18 Feb 2022 at 14:19, Tobias Alvner <tobias.alvner@sedanamedical.com<<mailto:tobias.alvner@sedanamedical.com>>> wrote:
> Hi Ryan.
>
> We are really looking forward to have the updated IFU and new label.
> Someone noticed that the label have two CE marks..
>
> Wish you a lovely weekend, Tobias
>
> Tobias Alvner
> Global Product Manager
>
> [cid:17f6faab1524cff311]
>
> Sedana Medical AB (publ)
> Vendevägen 89, SE-182 32 Danderyd, Sweden
>
> +46 (0)8 124 05 200
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> [cid:17f6faab1525b16b22]
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> From: Main Account <viamedinbox@gmail.com<<mailto:viamedinbox@gmail.com>>> On Behalf Of Ryan Swaine
> Sent: den 16 februari 2022 15:03
> To: Tobias Alvner <tobias.alvner@sedanamedical.com<<mailto:tobias.alvner@sedanamedical.com>>>
> Cc: Kathy Sullivan <kathy.sullivan@sedanamedical.com<<mailto:kathy.sullivan@sedanamedical.com>>>; Morgan Nilsson <morgan.nilsson@sedanamedical.com<<mailto:morgan.nilsson@sedanamedical.com>>>

> Subject: Re: IFU
>
> Hi Tobias
>
> It was nice to talk to you too.
>
> We took the images the other day and my colleague is editing them. Unfortunately they did not take very well, so we may have to retake them. I'll send them on as soon as I have them and the amended IFU and label for your approval.
>
> I am looking into the implications and time scale for adding Sedana to the label, please can you send me the exact details you would like on the label?
>
> Best regards
> Ryan
>
>
> Ryan Swaine
> International Sales Manager
> VIAMED
> www.viamed.co.uk<<https://eur02.safelinks.protection.outlook.com/?url=http%3A%2F%2Fwww.viamed.co.uk%2F&data=04%7C01%7Ckathy.sullivan%40sedanamedical.com%7Cd7fac898c14748df343d08da01f06119%7Cc428f30ebb4d445681a9963806cdf649%7C0%7C0%7C637824429234688031%7CUnknown%7CTWFPbGZsb3d8eyJWljojMC4wLjAwMDAiLCJQIjojV2luMzliLCJBTiI6Ikk1haWwiLCJXVCi6Mn0%3D%7C3000&sdata=ILtWa8RuAbi2N%2FACoi7DTOMhlRut%2BifYKQXwc%2B6ZOHA%3D&reserved=0>>
> Email: ryan.swaine@viamed.co.uk<<mailto:ryan.swaine@viamed.co.uk>>
> Office: +44 (0) 1535 634542
> Mobile: +44 (0) 7803 907117
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>
>
> On Tue, 15 Feb 2022 at 14:21, Tobias Alvner <tobias.alvner@sedanamedical.com<<mailto:tobias.alvner@sedanamedical.com>>> wrote:
> Hi Ryan.
>
> Nice talking to you earlier today.
>
> Enclosed you will find the IFU with our old name AnaConDa (change to Sedaconda ACD). I have also attached the label with one comment to remove the German text according to QA&RA.
>
>
> * Update the label and IFU
> * Sign the contract between you and Stefan
> * Send me a photo of the line
>
>
> Do not hesitate to reach out to me if you have any questions.
>
> Thanks, Tobias
>
>
> Tobias Alvner
> Global Product Manager
>
> [cid:17f6faab1524cff311]
>
> Sedana Medical AB (publ)
> Vendevägen 89, SE-182 32 Danderyd, Sweden
>
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7Cd7fac898c14748df343d08da01f06119%7Cc428f30ebb4d445681a9963806cdf649%7C0%7C0%7C637824429234688031%7CUnknown%7CTWFpbGZsb3d8eyJWljoIMC4wLjAwMDAiLCJQIjoiV2luMzliLCJBTiI6IjEhaWwiLCJXVCi6Mn0%3D%7C3000&sdata=VrXFXzLmRbMn3ER4Apn52TKDUE26o%2B2xSgp4Pb4zAQ%3D&reserved=0>

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> [cid:17f6faab1525b16b22]

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