



Sarah Walton <viamed.sarah.walton@gmail.com>

Fwd: New purchase order

1 message

Steve Nixon <office@viamed.co.uk>
Reply-To: steve.nixon@vandagraphst.com
To: Sarah Walton <sarah.walton@vandagraphst.com>

7 March 2022 at 13:32

----- Forwarded message -----

From: **Nicky Finn** <nicky@apdiving.com>
Date: Fri, 4 Mar 2022 at 11:46
Subject: RE: New purchase order
To: steve.nixon@vandagraphst.com <steve.nixon@vandagraphst.com>

Hi Steve,

Thanks for the reply. I understand and thanks for the explanation, I understand the need for us to be in the correct price band. Attached is an amended PO.

Martin and I are off to France next week for the Paris dive show, first show in 2 years so it will feel a bit strange!

Take care.

Best regards,

Nicky

Nicola Finn

Inspiration Product Manager

AP Diving



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From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Steve Nixon

Sent: 03 March 2022 17:45

To: Nicky Finn <nicky@apdiving.com>

Subject: Re: New purchase order

Thanks Nicky

The prices haven't changed from the original price list, it is just that we need to use the correct price band. I should have discussed this with you beforehand.

I hope you are all well and best wishes for the 2022 exhibitions...

Steve

On Thu, 3 Mar 2022 at 17:19, Nicky Finn <nicky@apdiving.com> wrote:

Hi Steve,

Many thanks for the reply. Completely understand the price increase as we are aware that all costs are increasing and we appreciate that you have maintained our prices for a long while.

Now that we are aware that there is a price increase we will amend the PO to show the correct price as Sarah requested.

Best regards,

Nicky

Nicola Finn

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From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Steve Nixon

Sent: 03 March 2022 16:26

To: Nicky Finn <nicky@apdiving.com>

Subject: Re: New purchase order

Sorry, I forgot to attach the price list.

Steve

On Thu, 3 Mar 2022 at 16:22, Steve Nixon <steve.nixon@vandagraphst.com> wrote:

Hi Nicky

If I may, I'll reply on behalf of Sarah.

Our prices have been stable since APD started purchasing back in 2014, as you will appreciate this is a very long time. We have always had pricing based on order size, see attached price list. We did overlook this with APD due to Martin's view in regard to annual quantities, but they have reduced year-on-year. In addition, we do need to bring the processing of the APD orders into line with our ISO procedures...

I'll be reviewing all prices soon, as you know there have been significant general increases in costs. In regard to your next price list I'll remove the APD8 as previously discussed and in line with the historic purchase order quantities I suggest we remove the following price bands for the APD16:

1 - 49

500 - 999

1,000+

Regards

Steve

On Thu, 3 Mar 2022 at 15:56, Nicky Finn <nicky@apdiving.com> wrote:

Hi Sarah,

Thanks for the reply, I am fine thank you.

You mention a price of £29.00, we were not aware of this price rise so could not put it on the PO, you also mention orders need to be processed as per the order size, this implies that varying quantities attract varying prices, please can you advise on this?

Cell with serial number APD119677 can be disposed of, many thanks.

Best regards,

Nicky

Nicola Finn

Inspiration Product Manager

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From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Sarah Walton
Sent: 03 March 2022 15:36
To: Nicky Finn <nicky@apdiving.com>
Subject: Re: New purchase order

Dear Nicky,

I am very well thank you. Hope that you are too.

Thank you for your new order.

The unit price on the PO should be £29.00. Orders need to be processed as per the order size and in line with price list and ISO.

We received a sensor - S/N: APD119677 that was returned to us. We can either return it to you or dispose of it on your behalf?

Kind regards

Sarah Walton

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On Thu, 3 Mar 2022 at 14:33, Nicky Finn <nicky@apdiving.com> wrote:

Dear Sarah,

I hope you are well.

Please find attached a new purchase order for APD16 cells, please can you advise me of the expected delivery date for these?

Thanks in advance.

Best regards,

Nicky

Nicola Finn

Inspiration Product Manager

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