



Ryan Swaine <viamed.ryan.swaine@gmail.com>

Re: Re: INQUIRY R-22MED 【请注意，邮件由viamedinbox@gmail.com代发】

1 message

linda@jesa.com.cn <linda@jesa.com.cn>
To: "ryan.swaine" <ryan.swaine@viamed.co.uk>

22 February 2022 at 01:30

Hi Ryan,

Sorry, my mistake. The delivery address is changed, pls see below the details:

Company: Tanyi Trading (Shanghai) Co., Ltd.
Attn: Linda
Mobile: +86 13671916123
Address: House 4, Lane 112, [Fen Yang Road](#),
[Shanghai, China](#)
[Zip Code is 200031](#)

Thank you

Linda

发件人: [Ryan Swaine](#)
发送时间: 2022-02-22 01:37
收件人: [linda@jesa.com.cn](#)
主题: Re: Re: INQUIRY R-22MED 【请注意，邮件由[viamedinbox@gmail.com](#)代发】

Hi Linda

We are trying to sort out the carriage for your potential order.

The delivery details from your last order were as follows:

Tanyi Trading (Shanghai) Co., Ltd.
Attention: Linda
Room C, 22F
No. 9 Donghu Road
Xuhui District
Shanghai

If we are to use the same details, please can you confirm the postal/zip code, as this is required by UPS?

Best regards
Ryan

Ryan Swaine
International Sales Manager
VIAMED
[www.viamed.co.uk](#)
Email: [ryan.swaine@viamed.co.uk](#)
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

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On Mon, 21 Feb 2022 at 09:05, [linda@jesa.com.cn](#) <[linda@jesa.com.cn](#)> wrote:

Hi Ryan,

Thanks for the clarification, we understood.

Pls confirm the best delivery date and send me the PI as before. Nothing's changed here.

Best regards

Linda

发件人: Ryan Swaine
发送时间: 2022-02-18 20:39
收件人: linda@jesa.com.cn
抄送: jenny; Pedro Wong
主题: Re: INQUIARY R-22MED 【请注意, 邮件由viamedinbox@gmail.com代发】

Hi Linda

We are expecting to have 600x R-22MED available near the end of next week, we will have confirmation by Tuesday.

With regards to pricing, please understand that we do not make increases on products periodically; we try to offer stable pricing and we only adjust pricing when our costs change. Please know that before 2020 the price for the R-22MED was \$37, but we decreased the price in line with our costs and we did not take advantage of the accelerated demand during 2020, we maintained our pricing where possible. Unfortunately all sensor manufacturers have increased their pricing over the last 12 months and some models have increased dramatically. We have tried to absorb the costs as much as possible, but we only have small margins on our distributor pricing, so it was necessary to add \$1 to the R-22MED.

Please let me know if you would like to proceed with this order. As soon as I have your confirmation we will provide you with a proforma invoice and I will secure the stock.

Best regards
Ryan

Ryan Swaine
International Sales Manager
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On Fri, 18 Feb 2022 at 09:00, linda@jesa.com.cn <linda@jesa.com.cn> wrote:

Dear Ryan,

We will release one order of 600 PCs first, pls advise the best delivery time.

Thanks

Linda

----- 原始邮件 -----

发件人: Ryan Swaine <office@viamed.co.uk>
日期: 2022年2月15日周二 晚上8:01
收件人: linda <linda@jesa.com.cn>
抄送: jenny <jenny@jesa.com.cn>, Pedro Wong <pedro@jesa.com.cn>
主题: Re: INQUIARY R-22MED 【请注意, 邮件由viamedinbox@gmail.com代发】

Hi Linda

Just a quick update, for a single order of 2000x R-22MED we would be looking at approximately 6-8 weeks to get the sensors into our warehouse.

Best regards

Ryan

Ryan Swaine
International Sales Manager
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On Tue, 15 Feb 2022 at 09:54, Ryan Swaine <ryan.swaine@viamed.co.uk> wrote:

Hi Linda

It is very nice to hear from you. I am very well, thank you very much. I hope you are too?

R-22MED - 0110022 = USD \$32.50 each EXW

Terms: prepayment by proforma invoice.

We do not have enough spare stock to cover an order for 2000, but I can come back to you shortly with a schedule. Thankfully production has settled down a bit since 2020.

Q1) Please can you let me know if you would require all 2000 in a single shipment or do you want it breaking down into batches of 500 or 1000?

Q2) Are you working to a specific deadline?

I look forward to your reply and any questions you have.

Best regards
Ryan

Ryan Swaine
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On Tue, 15 Feb 2022 at 07:08, Main Account <viamedinbox@gmail.com> wrote:

----- Forwarded message -----

From: linda@jesa.com.cn <linda@jesa.com.cn>

Date: Tue, 15 Feb 2022 at 07:04

Subject: INQUIARY R-22MED

To: viamedinbox@gmail.com <viamedinbox@gmail.com>

Cc: jenny <jenny@jesa.com.cn>, pedro <pedro@jesa.com.cn>

Hi Ryan,

How are you? Hope this mail finds you well.

We would like to know the price and the payment term of the item R-22 MED. The purchase volume is 2000 pcs. Also pls advise the delivery schedule.

Thanks and best regards

Linda