



Gail Bell <viamed.gail.bell@gmail.com>

Fwd: FW: [AZZURRO] - Vandagraph - Portugal

2 messages

Ryan Swaine <office@viamed.co.uk>
Reply-To: ryan.swaine@vandagraph.co.uk
To: Gail Bell <gail.bell@vandagraph.co.uk>

4 January 2022 at 09:40

Hi Gail, please can you send him a proforma invoice.

Thanks

Ryan Swaine
VANDAGRAPH Ltd.
<http://www.vandagraph.co.uk>
Email ryan.swaine@vandagraph.co.uk
Tel: +44 (0)1535 634900
Mob: +44 (0)7803 907117

----- Forwarded message -----

From: <paulo.franco@azzurro.pt>
Date: Mon, 3 Jan 2022 at 12:59
Subject: RE: FW: [AZZURRO] - Vandagraph - Portugal
To: <ryan.swaine@vandagraph.co.uk>

Hi Ryan,

Many thanks for your quick answer.

So here goes the order:

Part Number	Description	Quantity
7910112	VN202 mkII Oxygen Analyser (inc. Sensor/DIN KIT) - Manual switch-off	2
7910201	TEK-Ox Oxygen Analyser (inc. sensor/Quick-Ox/Dry box) - Auto switch-off	1
9730210	Quick-Ox	2
0110217	R-17VAN (for VN202/Tek-Ox/Miniox/MD300/AD300)	2
0110215	R-33S1 (for Mixchek/UBS/OMS Analyser II) (Not for ATA)	1

I have a MIXCHECK (O2/He) analyser, and I really like it, do you still have any available? If yes how much does would be my Trade Price for it?

Looking forward to have news from you.

All the Best for 2022 for you and your loved ones.

BR,

Paulo

Paulo Franco

General Manager & Head Instructor

SSI Instructor Certifier



E-mail: paulo.franco@azzurro.pt

Phone: (+351) 912 009 262



www.azzurro.pt

Azzurro – Dive Academy | Azores

Pico do Refúgio - Casas de Campo

Roda do Pico, 5

9600-097 Rabo de Peixe

São Miguel | Açores | Portugal

Azzurro – Dive Academy | Lisbon

Avenida Fernando Namora, 68-D

2820-599 Charneca da Caparica

Portugal



Please consider the environment before printing this email.

De: Main Account <viamedinbox@gmail.com> Em Nome De Ryan Swaine

Enviada: 30 de dezembro de 2021 16:09

Para: Paulo Franco <paulo.franco@azzurro.pt>

Assunto: Re: FW: [AZZURRO] - Vandagraph - Portugal

Hi Paulo

Thank you very much for your email.

I am pleased to say our pricing has not really changed since we last quoted you, please find our trade price list attached.

There have been some changes in the cost of carriage/post, but if you let me know what you may want to order, I can look at the costs for you?

Because the UK is no longer in the EU, you will be required to pay your local VAT in advance upon importation, but once the goods are sold again, it will even itself out.

All the very best for the new year and please let me know if you have any question.

Best regards

Ryan

Ryan Swaine
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>
Email ryan.swaine@vandagraph.co.uk
Tel: +44 (0)1535 634900
Mob: +44 (0)7803 907117

On Wed, 29 Dec 2021 at 13:50, <paulo.franco@azzurro.pt> wrote:

Hi Ryan,

How is everything going with you and with Vandagraph staff in this peculiar period?

I asked you the quotation above around 1,5 years ago to be included in a project that was suspended due to COVID. The project was reactivated, and I would need to ask if you could check and update, if necessary, the values.

With the actual Brexit situation, is there any considerations I should be aware about for the orders? (I already have EORI number)

If you have and can send me the update distributors price list would be wonderful too. I have some clients asking me for analysts prices at this moment.

Many thanks in advanced.

Looking forward to have news from you.

BR,

Paulo

Paulo Franco

General Manager & Head Instructor

SSI Instructor Certifier



E-mail: paulo.franco@azzurro.pt

Phone: (+351) 912 009 262



www.azzurro.pt

Azzurro – Dive Academy | Azores

Pico do Refúgio - Casas de Campo

Roda do Pico, 5

9600-097 Rabo de Peixe

São Miguel | Açores | Portugal

Azzurro – Dive Academy | Lisbon

Avenida Fernando Namora, 68-D

2820-599 Charneca da Caparica

Portugal



Please consider the environment before printing this email.

De: Main Account <viamedinbox@gmail.com> **Em Nome De** Ryan Swaine

Enviada: 30 de março de 2020 18:43

Para: Paulo Franco <paulo.franco@azzurro.pt>

Assunto: Re: [AZZURRO] - Vandagraph - Portugal

Hi Paulo

Please find your proforma invoice attached.

Best regards

Ryan

Ryan Swaine
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>
Email ryan.swaine@vandagraph.co.uk
Tel: +44 (0)1535 634900
Mob: +44 (0)7803 907117

On Mon, 30 Mar 2020 at 18:33, <paulo.franco@azzurro.pt> wrote:

Hi Ryan,

Here goes the new company headquarters address and VAT number (that's the same). This should be considered also as delivery address:

Azzurro, Lda.

Clube Naval de Rabo de Peixe

Porto de Pesca de Rabo de Peixe

9600-123 Ribeira Grande

Portugal

VAT – PT509876420

Many thanks for your help and support.

BR

Paulo

Paulo Franco*General Manager & Head Instructor**SSI Instructor Certifier*

E-mail: paulo.franco@azzurro.pt

Phone: (+351) 965 043 921

www.azzurro.pt**Azzurro – Dive Academy | Azores**

Clube Naval de Rabo de Peixe

Porto de Pesca de Rabo de Peixe

9600-123 Rabo de Peixe

São Miguel, Açores, Portugal

Azzurro – Dive Academy | Lisbon

Avenida Fernando Namora, 68-D

2820-599 Charneca da Caparica

Portugal



Please consider the environment before printing this email.

De: Main Account <viamedinbox@gmail.com> **Em Nome De** Ryan Swaine**Enviada:** 30 de março de 2020 17:22**Para:** Paulo Franco <paulo.franco@azzurro.pt>**Assunto:** Re: [AZZURRO] - Vandagraph - Portugal

Hi Paulo

Please can you confirm where you would like to have the devices delivered to?

The address I have on your account is Rua Jorge Gomes Vieira, 15B.

Best regards

Ryan

Ryan Swaine
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>
Email ryan.swaine@vandagraph.co.uk
Tel: +44 (0)1535 634900
Mob: +44 (0)7803 907117

On Mon, 30 Mar 2020 at 15:04, <paulo.franco@azzurro.pt> wrote:

Many thanks Ryan,

That would be perfect.

BR

Paulo

Paulo Franco

General Manager & Head Instructor

SSI Instructor Certifier

E-mail: paulo.franco@azzurro.pt

Phone: (+351) 965 043 921

 www.azzurro.pt	<i>Azzurro – Dive Academy Azores</i>	<i>Azzurro – Dive Academy Lisbon</i>
	Clube Naval de Rabo de Peixe	Avenida Fernando Namora, 68-D
	Porto de Pesca de Rabo de Peixe	2820-599 Charneca da Caparica
	9600-123 Rabo de Peixe	Portugal
	São Miguel, Açores, Portugal	



Please consider the environment before printing this email.

De: Main Account <viamedinbox@gmail.com> **Em Nome De** Ryan Swaine

Enviada: 30 de março de 2020 13:42

Para: Paulo Franco <paulo.franco@azzurro.pt>

Cc: Jean Lamb <jean.lamb@vandagraph.co.uk>

Assunto: Re: [AZZURRO] - Vandagraph - [Portugal](#)

Hi Paulo

No problem, I will send you it this evening.

Best regards

Ryan

Ryan Swaine
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

Email ryan.swaine@vandagraph.co.uk

Tel: +44 (0)1535 634900

Mob: +44 (0)7803 907117

On Mon, 30 Mar 2020 at 14:31, <paulo.franco@azzurro.pt> wrote:

Hi Ryan,

Many thanks for your help and technical advice.

Considering your suggestions can you send me a Proforma Invoice / Budget Invoice / Quotation (or something similar) for:

Reference	Item	Quantity
7910102	VN202 mkII Oxygen Analyser (inc. Sensor/DIN KIT) - Auto switch-off	1
9730210	Quick-Ox	1
7910201	TEK-Ox Oxygen Analyser (inc. sensor/Quick-Ox/Dry box) - Auto switch-off	1

Many thanks.

Looking forward to have news from you.

All the Best and keep safe,

Paulo

Paulo Franco

General Manager & Head Instructor

SSI Instructor Certifier

E-mail: paulo.franco@azzurro.pt

Phone: (+351) 965 043 921



www.azzurro.pt

Azzurro – Dive Academy | Azores

Clube Naval de Rabo de Peixe
Porto de Pesca de Rabo de Peixe
9600-123 Rabo de Peixe
São Miguel, Açores, Portugal

Azzurro – Dive Academy | Lisbon

Avenida Fernando Namora, 68-D
2820-599 Charneca da Caparica
Portugal





Please consider the environment before printing this email.

De: Main Account <viamedinbox@gmail.com> **Em Nome De** Ryan Swaine
Enviada: 30 de março de 2020 11:11
Para: Paulo Franco <paulo.franco@azzurro.pt>
Assunto: Re: [AZZURRO] - Vandagraph - Portugal

Hi Paulo

Thank you very much for your email.

I have attached our latest trade price list for your reference.

1) Unfortunately the Teledyne MixChek is no longer manufactured and we do not currently offers Trimix analyser.

2) The main difference is that the MD300 has adjustable high and low alarms. If you do not need the alarms, then I would suggest you go for the VN202.

Please do not hesitate to contact me is you have any questions.

Best regards

Ryan

Ryan Swaine
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>
Email ryan.swaine@vandagraph.co.uk
Tel: +44 (0)1535 634900
Mob: +44 (0)7803 907117

On Sat, 28 Mar 2020 at 14:08, <paulo.franco@azzurro.pt> wrote:

Hi Ryan,

How are you doing? Hope this e-mail finds you and your loved ones in good health.

I’m working in a project supported by EU and, if possible, I need you to send me a Proforma Invoice / Budget Invoice / Quotation (or something similar) so I can send it officially to the project analysts to be approved.

The product I would be looking for are:

Reference	Item	Quantity
7910102	VN202 mkII Oxygen Analyser (inc. Sensor/DIN KIT) - Auto switch-off	1
9730210	Quick-Ox	1
7910201	TEK-Ox Oxygen Analyser (inc. sensor/Quick-Ox/Dry box) - Auto switch-off	1
9711400	MD300 Oxygen Monitor (with adjustable alarms)	1
	Mixcheck (???????)	1

Two questions:

1. I’m using Vandagraph Mixcheck for my TRIMIX analysis and course for several year and I’m quite happy with it but I can’t find it anymore in you catalogue and pricelists. Have you stopped selling those? If you have them still available, please add it to the list above;
2. Can you help me clarifying the main differences, advantages and disadvantages between the VN202 (I’m using those for several year and I’m quite happy) and the MD300 (never used one of this)?

Many thanks in advanced.

Looking forward to have news from you.

Best Regards and keep safe,

Paulo

Paulo Franco

General Manager & Head Instructor

SSI Instructor Certifier

E-mail: paulo.franco@azzurro.pt

Phone: (+351) 965 043 921



www.azzurro.pt

Azzurro – Dive Academy | Azores

Clube Naval de Rabo de Peixe

Porto de Pesca de Rabo de Peixe

9600-123 Rabo de Peixe

São Miguel, Açores, Portugal

Azzurro – Dive Academy | Lisbon

Avenida Fernando Namora, 68-D

2820-599 Charneca da Caparica

Portugal



Please consider the environment before printing this email.



Ryan Swaine <office@viamed.co.uk>
Reply-To: ryan.swaine@vandagraph.co.uk
To: Paulo Franco <paulo.franco@azzurro.pt>
Cc: Gail Bell <gail.bell@vandagraph.co.uk>

4 January 2022 at 09:46

Dear Paulo

Thank you and all the very best to you too for the new year.

Thank you very much for your order. My colleague Gail will be in contact with a proforma invoice.

Unfortunately the Mixchek has not been produced for a number of years, which is a real shame, it was a great unit. Until now we have not found another helium analyser to replace it.
I am sorry I can not be of more help with this one.

Best regards
Ryan

Ryan Swaine
VANDAGRAPH Ltd.

On Mon, 3 Jan 2022 at 12:59, <paulo.franco@azzurro.pt> wrote:

Hi Ryan,

Many thanks for your quick answer.

So here goes the order:

Part Number	Description	Quantity
7910112	VN202 mkII Oxygen Analyser (inc. Sensor/DIN KIT) - Manual switch-off	2
7910201	TEK-Ox Oxygen Analyser (inc. sensor/Quick-Ox/Dry box) - Auto switch-off	1
9730210	Quick-Ox	2
0110217	R-17VAN (for VN202/Tek-Ox/Miniox/MD300/AD300)	2
0110215	R-33S1 (for Mixcheck/UBS/OMS Analyser II) (Not for ATA)	1

I have a MIXCHECK (O2/He) analyser, and I really like it, do you still have any available? If yes how much does would be my Trade Price for it?

Looking forward to have news from you.

All the Best for 2022 for you and your loved ones.

BR,

Paulo

Paulo Franco

General Manager & Head Instructor

SSI Instructor Certifier



E-mail: paulo.franco@azzurro.pt

Phone: (+351) 912 009 262



www.azzurro.pt

Azzurro – Dive Academy | Azores

Pico do Refúgio - Casas de Campo

Roda do Pico, 5

9600-097 Rabo de Peixe

São Miguel | Açores | Portugal

Azzurro – Dive Academy | Lisbon

Avenida Fernando Namora, 68-D

2820-599 Charneca da Caparica

Portugal



Please consider the environment before printing this email.

De: Main Account <viamedinbox@gmail.com> **Em Nome De** Ryan Swaine

Enviada: 30 de dezembro de 2021 16:09

Para: Paulo Franco <paulo.franco@azzurro.pt>

Assunto: Re: FW: [AZZURRO] - Vandagraph - [Portugal](#)

Hi Paulo

Thank you very much for your email.

I am pleased to say our pricing has not really changed since we last quoted you, please find our trade price list attached.

There have been some changes in the cost of carriage/post, but if you let me know what you may want to order, I can look at the costs for you?

Because the UK is no longer in the EU, you will be required to pay your local VAT in advance upon importation, but once the goods are sold again, it will even itself out.

All the very best for the new year and please let me know if you have any question.

Best regards

Ryan

Ryan Swaine
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>
Email ryan.swaine@vandagraph.co.uk
Tel: +44 (0)1535 634900
Mob: +44 (0)7803 907117

On Wed, 29 Dec 2021 at 13:50, <paulo.franco@azzurro.pt> wrote:

Hi Ryan,

How is everything going with you and with Vandagraph staff in this peculiar period?

I asked you the quotation above around 1,5 years ago to be included in a project that was suspended due to COVID. The project was reactivated, and I would need to ask if you could check and update, if necessary, the values.

With the actual Brexit situation, is there any considerations I should be aware about for the orders? (I already have EORI number)

If you have and can send me the update distributors price list would be wonderful too. I have some clients asking me for analysers prices at this moment.

Many thanks in advanced.

Looking forward to have news from you.

BR,

Paulo

Paulo Franco

General Manager & Head Instructor

SSI Instructor Certifier

E-mail: paulo.franco@azzurro.pt



Phone: (+351) 912 009 262



www.azzurro.pt

Azzurro – Dive Academy | Azores

Pico do Refúgio - Casas de Campo

Roda do Pico, 5

9600-097 Rabo de Peixe

São Miguel | Açores | Portugal

Azzurro – Dive Academy | Lisbon

Avenida Fernando Namora, 68-D

2820-599 Charneca da Caparica

Portugal



Please consider the environment before printing this email.

De: Main Account <viamedinbox@gmail.com> **Em Nome De** Ryan Swaine

Enviada: 30 de março de 2020 18:43

Para: Paulo Franco <paulo.franco@azzurro.pt>

Assunto: Re: [AZZURRO] - Vandagraph - [Portugal](#)

Hi Paulo

Please find your proforma invoice attached.

Best regards

Ryan

Ryan Swaine
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>
Email ryan.swaine@vandagraph.co.uk

Tel: +44 (0)1535 634900
Mob: +44 (0)7803 907117

On Mon, 30 Mar 2020 at 18:33, <paulo.franco@azzurro.pt> wrote:

Hi Ryan,

Here goes the new company headquarters address and VAT number (that's the same). This should be considered also as delivery address:

Azzurro, Lda.

Clube Naval de Rabo de Peixe

Porto de Pesca de Rabo de Peixe

9600-123 Ribeira Grande

Portugal

VAT – PT509876420

Many thanks for your help and support.

BR

Paulo

Paulo Franco

General Manager & Head Instructor

SSI Instructor Certifier

E-mail: paulo.franco@azzurro.pt

Phone: (+351) 965 043 921



www.azzurro.pt

Clube Naval de Rabo de Peixe

[Avenida Fernando Namora, 68-D](#)

Porto de Pesca de Rabo de Peixe

[2820-599 Charneca da Caparica](#)

9600-123 Rabo de Peixe

Portugal

São Miguel, Açores, Portugal



Please consider the environment before printing this email.

De: Main Account <viamedinbox@gmail.com> **Em Nome De** Ryan Swaine

Enviada: 30 de março de 2020 17:22

Para: Paulo Franco <paulo.franco@azzurro.pt>

Assunto: Re: [AZZURRO] - Vandagraph - [Portugal](#)

Hi Paulo

Please can you confirm where you would like to have the devices delivered to?

The address I have on your account is Rua Jorge Gomes Vieira, 15B.

Best regards

Ryan

Ryan Swaine
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>

Email ryan.swaine@vandagraph.co.uk

Tel: +44 (0)1535 634900

Mob: +44 (0)7803 907117

On Mon, 30 Mar 2020 at 15:04, <paulo.franco@azzurro.pt> wrote:

Many thanks Ryan,

That would be perfect.

BR

Paulo

Paulo Franco

General Manager & Head Instructor

SSI Instructor Certifier

E-mail: paulo.franco@azzurro.pt

Phone: (+351) 965 043 921



www.azzurro.pt

Azzurro – Dive Academy | Azores

Clube Naval de Rabo de Peixe

Porto de Pesca de Rabo de Peixe

9600-123 Rabo de Peixe

São Miguel, Açores, Portugal

Azzurro – Dive Academy | Lisbon

Avenida Fernando Namora, 68-D

2820-599 Charneca da Caparica

Portugal



Please consider the environment before printing this email.

De: Main Account <viamedinbox@gmail.com> **Em Nome De** Ryan Swaine
Enviada: 30 de março de 2020 13:42
Para: Paulo Franco <paulo.franco@azzurro.pt>
Cc: Jean Lamb <jean.lamb@vandagraph.co.uk>
Assunto: Re: [AZZURRO] - Vandagraph - [Portugal](#)

Hi Paulo

No problem, I will send you it this evening.

Best regards

Ryan

Ryan Swaine
VANDAGRAPH Ltd.
<http://www.vandagraph.co.uk>
Email ryan.swaine@vandagraph.co.uk
Tel: +44 (0)1535 634900
Mob: +44 (0)7803 907117

On Mon, 30 Mar 2020 at 14:31, <paulo.franco@azzurro.pt> wrote:

Hi Ryan,

Many thanks for your help and technical advice.

Considering your suggestions can you send me a Proforma Invoice / Budget Invoice / Quotation (or something similar) for:

Reference	Item	Quantity
7910102	VN202 mkII Oxygen Analyser (inc. Sensor/DIN KIT) - Auto switch-off	1
9730210	Quick-Ox	1
7910201	TEK-Ox Oxygen Analyser (inc. sensor/Quick-Ox/Dry box) - Auto switch-off	1

Many thanks.

Looking forward to have news from you.

All the Best and keep safe,

Paulo

Paulo Franco

General Manager & Head Instructor

SSI Instructor Certifier

E-mail: paulo.franco@azzurro.pt

Phone: (+351) 965 043 921



www.azzurro.pt

Azzurro – Dive Academy | Azores

Clube Naval de Rabo de Peixe

Porto de Pesca de Rabo de Peixe

9600-123 Rabo de Peixe

São Miguel, Açores, Portugal

Azzurro – Dive Academy | Lisbon

Avenida Fernando Namora, 68-D

2820-599 Charneca da Caparica

Portugal



Please consider the environment before printing this email.

De: Main Account <viamedinbox@gmail.com> **Em Nome De** Ryan Swaine

Enviada: 30 de março de 2020 11:11

Para: Paulo Franco <paulo.franco@azzurro.pt>

Assunto: Re: [AZZURRO] - Vandagraph - Portugal

Hi Paulo

Thank you very much for your email.

I have attached our latest trade price list for your reference.

- 1) Unfortunately the Teledyne MixChek is no longer manufactured and we do not currently offers Trimix analyser.
- 2) The main difference is that the MD300 has adjustable high and low alarms. If you do not need the alarms, then I would suggest you go for the VN202.

Please do not hesitate to contact me is you have any questions.

Best regards

Ryan

Ryan Swaine
VANDAGRAPH Ltd.

<http://www.vandagraph.co.uk>
Email ryan.swaine@vandagraph.co.uk
Tel: +44 (0)1535 634900
Mob: +44 (0)7803 907117

On Sat, 28 Mar 2020 at 14:08, <paulo.franco@azzurro.pt> wrote:

Hi Ryan,

How are you doing? Hope this e-mail finds you and your loved ones in good health.

I'm working in a project supported by EU and, if possible, I need you to send me a Proforma Invoice / Budget Invoice / Quotation (or something similar) so I can send it officially to the project analysts to be approved.

The product I would be looking for are:

Reference	Item	Quantity
7910102	VN202 mkII Oxygen Analyser (inc. Sensor/DIN KIT) - Auto switch-off	1

9730210	Quick-Ox	1
7910201	TEK-Ox Oxygen Analyser (inc. sensor/Quick-Ox/Dry box) - Auto switch-off	1
9711400	MD300 Oxygen Monitor (with adjustable alarms)	1
	Mixcheck (???????)	1

Two questions:

1. I'm using Vandagraph Mixcheck for my TRIMIX analysis and course for several year and I'm quite happy with it but I can't find it anymore in you catalogue and pricelists. Have you stopped selling those? If you have them still available, please add it to the list above;
2. Can you help me clarifying the main differences, advantages and disadvantages between the VN202 (I'm using those for several year and I'm quite happy) and the MD300 (never used one of this)?

Many thanks in advanced.

Looking forward to have news from you.

Best Regards and keep safe,

Paulo

Paulo Franco

General Manager & Head Instructor

SSI Instructor Certifier

E-mail: paulo.franco@azzurro.pt

Phone: (+351) 965 043 921



www.azzurro.pt

Azzurro – Dive Academy | Azores

Clube Naval de Rabo de Peixe
Porto de Pesca de Rabo de Peixe
9600-123 Rabo de Peixe
São Miguel, Açores, Portugal

Azzurro – Dive Academy | Lisbon

Avenida Fernando Namora, 68-D
2820-599 Charneca da Caparica
Portugal



Please consider the environment before printing this email.