



Kate Griffiths <viamed.kate.griffiths@gmail.com>

RE: INQ70 - quotation for Medical Oxygen Sensor OOM201

1 message

maryantoun4@gmail.com <maryantoun4@gmail.com>

6 December 2021 at 14:11

To: kate.griffiths@viamed.co.uk

Cc: inquiry.mm21@gmail.com

Lebanon 6-12-2021

Dear Kate,

Thank you for your reply,

My address is as follows: Jouret El Ballout, Matn District, Elias Makhlouf Bldg., Beirut, Lebanon

My Mobile number: +961 03 482874

Contact Person: Mrs. Mary Antoun

Concerning the shipping address:

It is UPS address in Beirut, Lebanon is as follows:

711 Alfred Naccache Street, Achrafieh, Center Azouri, Ground Floor -Beirut, Lebanon

UPS phone number: +961 01 218 575

I hope the above are the required information in order for you to provide me with your proforma Invoice including the shipping cost and insurance

It's beginning to look a lot like Christmas**Ho Ho Ho Ho****Merry Christmas**

If you require any further information, please feel free to contact me.

I'm looking forward to your reply.

Best Regards,

Mary Antoun

From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Kate Griffiths
Sent: Monday, December 6, 2021 3:08 PM
To: mary antoun <maryantoun4@gmail.com>
Subject: Re: INQ70 - quotation for Medical Oxygen Sensor OOM201

Hi Mary,

I need an invoice/billing address and the delivery address the shipment would go to. We use **UPS only**, but we could put EXW on your proforma invoice if you would like to arrange your own courier.

Thank you.

Kind regards

Kate Griffiths

Viamed is now enacting a coronavirus contingency plan to allow sales and admin staff to work from home, and I am now working remotely. Telephone calls to the main office will be answered remotely, but please continue to use email where possible.

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On Mon, 6 Dec 2021 at 13:05, mary antoun <maryantoun4@gmail.com> wrote:

Dear Kate,

You work with which fast courier?

In this way i can ask them in lebanon for them to provide me with their accurate address

Tell me what information you require from me so that you open me an account in your company.

If you require any further information, please feel free to contact me.

I'm looking forward to your reply.

Best Regards

Mary Antoun

Beirut - Lebanon

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From: Main Account <viamedinbox@gmail.com> on behalf of Kate Griffiths <office@viamed.co.uk>

Sent: Monday, December 6, 2021 2:49:29 PM

To: mary antoun <maryantoun4@gmail.com>

Subject: Re: INQ70 - quotation for Medical Oxygen Sensor OOM201

Thank you Mary,

Our system requires me to obtain an invoice and delivery address from you, so I can set up an account for you and give you accurate shipping costs.

Many thanks.

Kind regards

Kate Griffiths

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On Mon, 6 Dec 2021 at 12:41, mary antoun <maryantoun4@gmail.com> wrote:

Lebanon 6.12.2021

Dear Kate,

Good day

Thank you for your email.

We need the shipping cost

& i have already informed in my previous email the address here in Lebanon.

Which is any Beirut office of a fast Courier (fast courier you work with like :DHL. UPS. Aramex...)

So you provide us the shipping cost (door to door) from your warehouse to (the office of the fast courier in Beirut, Lebanon)

When you provide me the shipping cost.

Then i can proceed by communicating with my client & hopefully if everything goes well will be proceeding with the order by first paying you then you ship the order.

And yes please provide us with proforma invoice

If you require any further information, please feel free to contact me.

I'm looking forward to your reply.

Best Regards

Mary Antoun

Beirut - Lebanon

From: Main Account <viamedinbox@gmail.com> on behalf of Kate Griffiths <office@viamed.co.uk>

Sent: Monday, December 6, 2021 2:27:21 PM

To: mary antoun <maryantoun4@gmail.com>

Subject: Re: INQ70 - quotation for Medical Oxygen Sensor OOM201

Good morning Mary,

The price of the Envitec OOM201 oxygen sensor, part number 0110580 is \$43.75 each EXW.

Unfortunately, I am unable to give you many details of the above, 0110580, but I have asked a colleague.

The warranty period for the R-23V 0110023 (I can see you were given the price as \$43.73 - my apologies, it is **\$43.75**) is 15 months from date of shipping. Please photographs of the R-23V:





If you require a proforma invoice detailing carriage charges, bank charges and insurance, I would need your invoice and delivery addresses in order to set up a new account for you.

As you know, the R-23V is currently in stock, but the OOM201 is not.

Many thanks.

Kind regards

Kate Griffiths

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On Wed, 1 Dec 2021 at 06:08, mary antoun <maryantoun4@gmail.com> wrote:

Lebanon 1.12.2021

Dear Kate,

Good day

I'm interested in quantity 5 as a starter

And I've already provided all our inquiry information in my previous emails

I would appreciate if you can provide me with price, availability & expiry date, Concerning: Original Envitec OOM201 Oxygen Sensor

Because my client at first asked specifically for it in this way i can give my client the choice to choose, he will decide which one to take & if he can wait for OOM201 to be available

Hence please provide us with the following

- unite price for original & the compatible one
- Availability of the products
- Shipping cost by fast courier (door to door (Beirut, Lebanon)) shipping cost price to include everything excluding Beirut Customs
- Photo of your product.
- Expiry date of the original & the compatible product

If you require any further information, please feel free to contact me.

I'm looking forward to your reply.

Best Regards

Mary Antoun

Beirut - Lebanon

From: mary antoun <maryantoun4@gmail.com>
Sent: Tuesday, 30 November 2021, 18:59
To: kate.griffiths@viamed.co.uk
Cc: Sophie Lines
Subject: Re: INQ70 - quotation for Medical Oxygen Sensor OOM201

Dear Kate

Thank you for your reply

I'm interested in quantity 5 as a starter

If you require any further information, please feel free to contact me.

I'm looking forward to your reply.

Best Regards

Mary Antoun

Beirut - Lebanon

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From: Main Account <viamedinbox@gmail.com> on behalf of Kate Griffiths <office@viamed.co.uk>
Sent: Tuesday, November 30, 2021 6:52:13 PM
To: maryantoun4@gmail.com <maryantoun4@gmail.com>
Cc: Sophie Lines <sophie.lines@vmsecure.me.uk>
Subject: Re: INQ70 - quotation for Medical Oxygen Sensor OOM201

Good afternoon Mary,

Please accept my reply on behalf of Sophie.

Please could I advise you that the R-23V is identical to the OOM201, just a Viamed badged version, and as you know it is currently in stock. There has been a large price increase in the OOM201 and we are reviewing our prices in light of that.

Please could I ask how many sensors you are interested in?

Many thanks.

Kind regards

Kate Griffiths

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On Tue, 30 Nov 2021 at 16:06, Main Account <office@viamed.co.uk> wrote:

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From: **mary antoun** <maryantoun4@gmail.com>

Date: Tue, 30 Nov 2021 at 16:03

Subject: Re: INQ70 - quotation for Medical Oxygen Sensor OOM201

To: sophie.lines@viamed.co.uk <sophie.lines@viamed.co.uk>, inquiry.mm21@gmail.com <inquiry.mm21@gmail.com>

Lebanon 30.11.2021

Dear Sophie,

Thank you for your reply appreciated

I used to work with companies in the medical field, but now I'm trying to open my own Business. So i don't have a company :).

Concerning shipping cost:

Any fast courier you work with like: DHL , Aramex, UPS....

To send the package to their office in Beirut, Lebanon

And i can go to their office & collect the package from them & pay for Beirut Customs.

So when you are asking fast courier just ask for their office in Beirut, Lebanon

Concerning: Original Envitec OOM201 Oxygen Sensor

We appreciate if you can ask your colleague regarding pricing.

If you require any further information, please feel free to contact me.

I'm looking forward to your reply.

Best Regards

Mary Antoun

Beirut - Lebanon

From: Main Account <viamedinbox@gmail.com> on behalf of Sophie Lines <office@viamed.co.uk>

Sent: Tuesday, 30 November 2021, 16:11

To: maryantoun4@gmail.com

Subject: Re: INQ70 - quotation for Medical Oxygen Sensor OOM201

Dear Mary,

Thank you for your email.

I can confirm we do supply a compatible sensor - the Viamed R-23V - this sensor is in stock and is priced at \$43.73 each. Please see specifications attached.

Please can you let me know your company details so I can provide an accurate quote including courier delivery costs?

We may be able to supply the original Envitec OOM201 Oxygen Sensor if required, however these are not in stock and I would need to enquire with a colleague regarding our pricing structure.

If you require any further information please do not hesitate to contact me

Kind regards

Sophie Lines

Please note: My working days are Monday, Tuesday and Friday 9.30am-3.00pm

We are currently working remotely however telephone calls to the main office will still be answered.

<http://www.viamed.co.uk>

Email: sophie.lines@viamed.co.uk

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From: <maryantoun4@gmail.com>

Date: Tue, 30 Nov 2021 at 13:00

Subject: INQ70 - quotation for Medical Oxygen Sensor OOM201

To: <info@viamed.co.uk>

Cc: <inquiry.mm21@gmail.com>

Lebanon 30-11-2021

Dear Sirs,

Good day,

We found your company through internet searching.

I'm writing this email hoping it reaches your end well,

I'm based in Beirut Lebanon, I'm specialized within the medical field.

based on such & after having went through your products i would like to ask you about a quotation for the following:

Medical Oxygen Sensor OOM201

(attached you can find photo of the related product)

Can you please revert us back if you have the original ?

or if you have compatible product?

Hence please provide us with the following:

- unite price for original & the compatible one
- Availability of the products
- Shipping cost by fast courier all in (door to door (Beirut, Lebanon)) excluding Beirut Customs
- Photo of your product.

If everything goes well we would like to order quantity 5

If you require any further information, please feel free to contact me.

I'm looking forward to your reply.

Best Regards

Mary Antoun

Beirut - Lebanon