



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Re: Ultramax o2 analyzer

2 messages

Alan Wee <alanwee@tecsen.com.my>
To: Kate Griffiths <viamed.kate.griffiths@gmail.com>

25 May 2021 at 07:48

Hi Kate,

Thanks for getting back to me . We require 14 units and the address to be send is as below:

Tecsen Technologies Sdn Bhd

No.22, Jalan PJU 1A/13,
Taman Perindustrian Jaya
46050 Petaling Jaya, Selangor,
Malaysia

We are aware of the usage of this device as currently we are using it. I hope you can offer me a good price for 14 units, cost include door to door up to Malaysia. We are participating in a project so I need the price to be competitive. Also I need CE or ISO certification for this purpose.

Hope to hear from you soon.

Best Regards

Alan Wee

On Mon, May 24, 2021 at 12:23 AM Kate Griffiths <viamed.kate.griffiths@gmail.com> wrote:
Good morning Alan,

Thank you for your email.

Please could I ensure that you are aware that the Ultramax O2 analyzer (part number 0111265) is **only for checking O2 concentrators**, they will not perform any other task.

The price is \$467.50 each EXW. The lead time would be approximately 7-8 weeks from date of payment.

In order to give you the cost of carriage, I would need to know how many you require. I can then issue you a proforma invoice or quotation detailing bank charges, carriage and insurance. I also need your delivery and invoice addresses in order to set up a new account for you.

Many thanks.

Kind regards

Kate Griffiths

<http://www.viamed.co.uk>

Email viamed.kate.griffiths@viamed.co.uk

Tel: +44 (0)1535 634542

Fax: +44 (0)1535 635582

Skype: viamed.kate.griffiths

Twitter: twitter.com/ViamedLtd

Facebook Page: Search for Viamed Ltd

Company registered in England, No. 01291765.

Viamed is now enacting a coronavirus contingency plan to allow sales and admin staff to work from home, and I am now working remotely. Telephone calls to the main office will be answered remotely, but please continue to use email where possible.

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On Fri, 21 May 2021 at 15:02, Main Account <office@viamed.co.uk> wrote:

----- Forwarded message -----

From: **Alan Wee** <alanwee@tecsen.com.my>

Date: Fri, 21 May 2021 at 14:56

Subject: Ultramax o2 analyzer

To: <cartin.hollings@viamed.co.uk>

Hi there,

I got your contact from my associate , Vitamedik in Malaysia , they told me your company carries this product. Currently we have an inquiry of 12 to 16 units for this model. We are dealer for Philips Respironics products in Malaysia.

Could you give me a quick quote on the costing, inclusive air freight to Kuala Lumpur, Malaysia?

Hope to hear from you soon

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Thanks.

Best regards,

Alan Wee

Sales Manager

Mobile: +6016-8862533 | Email: alanwee@tecsen.com.my | Website: www.tecsen.com.my

TECSEN TECHNOLOGIES SDN BHD

West Malaysia Office: No.22, Jalan PJU 1A/13, Taman Perindustrian Jaya, 46050 Petaling Jaya, Selangor, Malaysia

| Tel: +60168862533 | Fax: +60378451813
East Malaysia Office: No. 9, 2nd Floor , 2 1/2 Miles, Jalan Tun Ahmad Zaidi Aduce, 93150 Kuching, Sarawak, Malaysia
| Tel: +6082243592 | Fax: +6082248533

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Thanks.

Best regards,

Alan Wee
Sales Manager
Mobile: +6016-8862533 | Email: alanwee@tecsen.com.my | Website: www.tecsen.com.my
TECSEN TECHNOLOGIES SDN BHD
West Malaysia Office: No.22, Jalan PJU 1A/13, Taman Perindustrian Jaya, 46050 Petaling Jaya, Selangor, Malaysia
| Tel: +60168862533 | Fax: +60378451813
East Malaysia Office: No. 9, 2nd Floor , 2 1/2 Miles, Jalan Tun Ahmad Zaidi Aduce, 93150 Kuching, Sarawak, Malaysia
| Tel: +6082243592 | Fax: +6082248533

Kate Griffiths <viamed.kate.griffiths@gmail.com>
Draft To: Alan Wee <alanwee@tecsen.com.my>

25 May 2021 at 08:34

Kind regards

Kate Griffiths

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