



Ryan Swaine <viamed.ryan.swaine@gmail.com>

RE: Peru

1 message

John A. <john.valderrama@outlook.es>

30 April 2021 at 13:37

To: "ryan.swaine@viamed.co.uk" <ryan.swaine@viamed.co.uk>

Cc: "ventas@idemed.pe" <ventas@idemed.pe>, "hector.lozano@loewensteinmedical.de" <hector.lozano@loewensteinmedical.de>, "viamedinbox@gmail.com" <viamedinbox@gmail.com>

Greetings

Dear Ryan

You could modify the quote, and quote us on:

20 MySign with standard accessories, without mains power supply - 0111276 = EUR € 289 OR USD \$ 299.

Saludos

Estimado Ryan

Podrías modificar la cotización, y cotizarnos el:

20 MySign con accesorios estándar, sin fuente de alimentación de red - 0111276 = EUR € 289 Ó USD \$ 299.

Atte.

John Acuña Valderrama

EQUIPAMIENTO BIOMEDICO

MOVIST. +51 956988997 | BITEL +51 967671168

Email: john.valderrama@outlook.es

Antes de imprimir este mensaje, por favor piensa si es necesario. Una tonelada de papel implica la tala de 15 árboles adultos y el consumo de 250.000 litros de agua. Un buen Medio Ambiente es cuestión de todos.



De: Main Account <viamedinbox@gmail.com> **En nombre de** Ryan Swaine
Enviado el: jueves, 29 de abril de 2021 04:59
Para: John A. <john.valderrama@outlook.es>
CC: ventas@idemed.pe; hector.lozano@loewensteinmedical.de; viamedinbox@gmail.com; administracion@idemed.pe
Asunto: Re: Peru

Dear Patricia & John

Please find your proforma invoice attached. I have added both devices to the same shipment, as we are aiming to have the Mysign monitors available for the 3rd week of May. Please let me know if you would prefer for us to ship the Oxiquant S straight away and the Mysign later and I will amend the carriage charges accordingly.

Please let me know if you have any questions or concerns. If you are happy to proceed, please make your payment to the details at the bottom of the invoice.

Best regards

Ryan

Ryan Swaine
International Sales Manager
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Mobile: +44 (0) 7803 907117

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On Fri, 16 Apr 2021 at 14:10, John A. <john.valderrama@outlook.es> wrote:

Greetings

Dear Ryan

Please send us the proforma invoice as soon as possible for those 5 units. of the OxiQuant S model that you have in stock, also assure us the delivery time.

Additionally, you could send us the invoice proforma for 20 units. of the MySign model, to be taken care of when you have them in stock.

Please send us the documents and certifications with which you have both products.

Saludos

Estimado Ryan

Por favor envíanos la proforma invoice a la brevedad posible por esas 5 und. del modelo OxiQuant S que tienes en stock, además asegúranos el plazo de entrega.

Adicionalmente, podrías enviarnos la proforma invoice por 20 und. del modelo MySign, para ser atendidos cuando los tengas en stock.

Por favor envíanos los documentos y certificaciones con las que cuentan ambos productos.

Atte.

John Acuña Valderrama

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Email: john.valderrama@outlook.es

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De: Main Account <viamedinbox@gmail.com> **En nombre de** Ryan Swaine

Enviado el: jueves, 15 de abril de 2021 11:16

Para: John A. <john.valderrama@outlook.es>

Asunto: Re: Peru

Hi John

Thank you very much. We currently only have 5x Oxiquant S analysers in stock, I am just waiting on a delivery date for the balance. Unfortunately there has been a shortage of Envitec analysers recently.

I hope to be in contact very soon.

Best regards

Ryan

Ryan Swaine
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On Wed, 14 Apr 2021 at 18:10, John A. <john.valderrama@outlook.es> wrote:

Dear Ryan

Thanks for the information provided, we need the MySign model, of which we will request in July.

At the moment we need a proforma invoice as soon as possible for 20 und. of the OxiQuant S model, also tell us the delivery time.

Please send us the documents and certifications that both products have.

Estimado Ryan

Gracias por la Información brindada, nosotros necesitamos el modelo MySign, de los cuales les solicitaremos en Julio.

Por el momento necesitamos una proforma invoice a la brevedad posible por 20 und. del modelo OxiQuant S, además indícanos el plazo de entrega.

Por favor envíanos los documentos y certificaciones con las que cuentan ambos productos.

Atte.

John Acuña Valderrama

EQUIPAMIENTO BIOMEDICO

MOVIST. +51 956988997 | BITEL +51 967671168

Email: john.valderrama@outlook.es

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De: Main Account <viamedinbox@gmail.com> **En nombre de** Ryan Swaine
Enviado el: jueves, 8 de abril de 2021 06:03
Para: John A. <john.valderrama@outlook.es>
CC: ventas@idemed.pe; hector.lozano@loewensteinmedical.de; viamedinbox@gmail.com
Asunto: Re: Peru

Hi John

Thank you very much for your email, it is nice to hear from you.

I must first mention that the OxiQuant S is not CE certified as a medical device, whereas the Mysign monitor is.

Please find our EXW distributor pricing below:

OxiQuant S - part no. 0111275 = EUR €134.40 / USD \$152

MySign Kit including mains power supply - 0111277 = EUR €327.75 / USD \$340.11

MySign with standard accessories, no mains power supply - 0111276 = EUR €289 / USD \$299

We currently have a small amount of Oxiquant S analysers in stock. Unfortunately the MySign is not available until July.

We have a large range of analysers and sensors available, so please let me know if you would like to look at any other options or if you would like us to make some suggestions.

I look forward to your reply and any questions you may have.

Best regards

Ryan

Ryan Swaine
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On Wed, 7 Apr 2021 at 18:38, John A. <john.valderrama@outlook.es> wrote:

Good day.

Dear Ryan

It is a pleasure to greet you, we are the IDEMED SAC Company, in Peru we represent the Lowenstein Medical brand, and we need you to quote us the two models of your oxygen analyzers (which we attach in this email).

We will be attentive to your kind and prompt reply.

Buen día.

Estimado Ryan

Es un gusto saludarle, nosotros somos la Empresa IDEMED SAC, en Perú representamos a la marca Lowenstein Medical, y necesitamos que nos cotee los dos modelos de sus analizadores de oxígeno (que adjuntamos en este correo).

Estaremos atentos a su amable y pronta respuesta.

Atte.

John Acuña Valderrama

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Email: john.valderrama@outlook.es

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De: paul agurto velasco <paul.020695@hotmail.com>

Enviado el: miércoles, 7 de abril de 2021 12:23

Para: John A. <john.valderrama@outlook.es>

Asunto: RV: Peru

fyi

De: Lozano, Hector <Hector.Lozano@loewensteinmedical.de>

Enviado: viernes, 26 de marzo de 2021 05:33

Para: paul.020695@hotmail.com <paul.020695@hotmail.com>; Patricia Irigoyen - Idemed SAC <administracion@idemed.pe>

Cc: ryan.swaine@viamed.co.uk <ryan.swaine@viamed.co.uk>

Asunto: FW: Peru

Paul/Patricia,

Greetings. As per my discussion with Dr. Leiva, he asked me if I would contact the company that manufactures the product on the attached brochure.

Mr. Ryan Swaine (whom I have copied on this email message) replied and indicated that he would be happy to work with you in Idemed.

Please communicate directly with Mr. Swaine.

From: Main Account [<mailto:viamedinbox@gmail.com>] **On Behalf Of** Ryan Swaine

Sent: Friday, March 26, 2021 04:31

To: Lozano, Hector <Hector.Lozano@loewensteinmedical.de>

Subject: Re: Peru

Dear Hector Lozano

Thank you very much for your email.

We would be very happy to work with your colleagues in Peru. Please feel free to pass on my contact details.

Kind regards

Ryan

Ryan Swaine

International Sales Manager

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Mobile: +44 (0) 7803 907117

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----- Forwarded message -----

From: **Lozano, Hector** <Hector.Lozano@loewensteinmedical.de>

Date: Fri, 26 Mar 2021 at 01:16

Subject: Peru

To: info@viamed.co.uk <info@viamed.co.uk>

Cc: paul.020695@hotmail.com <paul.020695@hotmail.com>, Patricia Irigoyen - Idemed SAC
<administracion@idemed.pe>

Greetings,

I am inquiring, in behalf of our Peruvian distributor, the possibility of them purchasing your products for importation into Peru. Our distributor, whom I am copying, has been our distribution partner for a number of years and has successfully represented our products throughout Peru. They have a need for oxygen monitoring devices to use in conjunction with our Loewenstein Medical Technology ventilation devices, i.e. Prisma Vent devices.

Will you kindly notify us if you would be interested in working with them?

Löwenstein Medical Technology

Hector Lozano

Vice President International Americas

Hector.Lozano@loewensteinmedical.de

Cel. & WhatsApp +1-210-827-3626

Skype: HCSISAT

The Löwenstein Group

Löwenstein Medical Technology, Homecare Business Segment

<https://loewensteinmedical.de/en>

Löwenstein Medical, Hospital/Clinic Business Segment

<https://en.hul.de/>

Dameca Anesthesia Business Segment

<https://www.dameca.com/>