
RE: Peru

1 message

Patricia Irigoyen - Idemed SAC <administracion@idemed.pe>

27 April 2021 at 18:07

To: ryan.swaine@viamed.co.uk

Cc: "Lozano, Hector" <hector.lozano@loewensteinmedical.de>, Main Account <viamedinbox@gmail.com>, Pamela Leiva Corcuera <leivacorcuera.pamela@gmail.com>, ventas@idemed.pe, paul.020695@hotmail.com, patricia.irigoyen@hotmail.com

Dear Mr. Ryan:

Good morning in Peru, below I detail the requested information:

- 1- Name of the company: IDEMED SOCIEDAD ANONIMA CERRADA.
- 2- Address: [Avenida José Gálvez Barrenechea 755 Córpac](#) Urbanization, District of San Borja -Lima, Peru.
- 3- Delivery address: Calle Las Colinas Mz E Lot 2, Urbanization Las Fresas Callao Peru.
- 4- Account email addresses: administracion@idemed.pe ventas@idemed.pe

The email of Mr. Paul Agurto, in charge of the warehouse and imports, and who reads us in copy, is ventas@idemed.pe

Sincerely

Mrs. Patricia Irigoyen

Administrative area

Fiscal Address: [Av. José Gálvez Barrenechea Nro. 755 San Borja](#) . Email: [administracion @ idemed.pe](mailto:administracion@idemed.pe) Web Site: www.idemed.pe

Before printing this message, please think about whether it is necessary. One ton of paper involves the felling of 15 adult trees and the consumption of 250,000 liters of water.

A good environment is everyone's business .



Dear Mr. Ryan:

Buenos días en Perú , a continuación le detallo los datos solicitados:

1. Nombre de la empresa :IDEMED SOCIEDAD ANONIMA CERRADA.
2. Dirección : [Avenida José Gálvez Barrenechea 755](#) Urbanización Córpac, Distrito de San Borja -Lima, Perú.
3. Dirección de entrega : Calle Las Colinas Mz E lote 2 , Urbanización Las Fresas Callao Perú.
4. Direcciones de correos de cuentas : administración@idemed.pe ventas@idemed.pe

El correo del Señor Pul Agurto , encargado del almacén y las importaciones , y que nos lee en copia, es ventas@idemed.pe

Atentamente

Sra. Patricia Irigoyen

Area Administrativa



Dirección Fiscal: [Av. José Gálvez Barrenechea Nro. 755 San Borja.](#)

Email:administracion@idemed.pe

Web Site: www.idemed.pe

Antes de imprimir este mensaje, por favor piensa si es necesario. Una tonelada de papel implica la tala de 15 árboles adultos y el consumo de 250.000 litros de agua.

Un buen Medio Ambiente es cuestión de todos.



De: Main Account <viamedinbox@gmail.com> **En nombre de** Ryan Swaine

Enviado el: martes, 27 de abril de 2021 10:37

Para: Patricia Irigoyen - Idemed SAC <administracion@idemed.pe>

CC: John A. <john.valderrama@outlook.es>; Lozano, Hector <hector.lozano@loewensteinmedical.de>; Main Account <viamedinbox@gmail.com>; Pamela Leiva Corcuera <leivacorcuerapamela@gmail.com>

Asunto: Re: Peru

Hi Patricia

Thank you.

Please can you provide me with the following so we can issue your proforma invoices:

1. Company name, as you would like it to appear on your invoice
2. Invoice address
3. Delivery address if different
4. Email address for accounts department

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

On Tue, 27 Apr 2021 at 15:47, Patricia Irigoyen - Idemed SAC <administracion@idemed.pe> wrote:

Dear Mr. Ryan:

Good morning, as indicated by the general management of the company, I am going to take care of passing you the documents of the company and what is pending delivery.

For which I need you to detail the documents you need from the company and today you will have them.

I will appreciate your attention

Sra. Patricia Irigoyen

Area Administrativa



Dirección Fiscal: [Av. José Gálvez Barrenechea Nro. 755 San Borja.](#)

Email: administracion@idemed.pe

Web Site: www.idemed.pe

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De: Main Account <viamedinbox@gmail.com> **En nombre de** Ryan Swaine

Enviado el: martes, 27 de abril de 2021 07:26

Para: John A. <john.valderrama@outlook.es>

CC: ventas@idemed.pe; hector.lozano@loewensteinmedical.de; viamedinbox@gmail.com; administracion@idemed.pe

Asunto: Re: Peru

Hi John

I hope you are well. I have not yet heard back from you with regards to your company address and information so we can issue you with a proforma invoice?

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Fri, 16 Apr 2021 at 14:10, John A. <john.valderrama@outlook.es> wrote:

Greetings

Dear Ryan

Please send us the proforma invoice as soon as possible for those 5 units. of the OxiQuant S model that you have in stock, also assure us the delivery time.

Additionally, you could send us the invoice proforma for 20 units. of the MySign model, to be taken care of when you have them in stock.

Please send us the documents and certifications with which you have both products.

Saludos

Estimado Ryan

Por favor envíanos la proforma invoice a la brevedad posible por esas 5 und. del modelo OxiQuant S que tienes en stock, además asegúranos el plazo de entrega.

Adicionalmente, podrías enviarnos la proforma invoice por 20 und. del modelo MySign, para ser atendidos cuando los tengas en stock.

Por favor envíanos los documentos y certificaciones con las que cuentan ambos productos.

Atte.

John Acuña Valderrama

EQUIPAMIENTO BIOMEDICO

MOVIST. +51 956988997 | BITEL +51 967671168

Email: john.valderrama@outlook.es

Antes de imprimir este mensaje, por favor piensa si es necesario. Una tonelada de papel implica la tala de 15 árboles adultos y el consumo de 250.000 litros de agua. Un buen Medio Ambiente es cuestión de todos.



De: Main Account <viamedinbox@gmail.com> **En nombre de** Ryan Swaine

Enviado el: jueves, 15 de abril de 2021 11:16

Para: John A. <john.valderrama@outlook.es>

Asunto: Re: Peru

Hi John

Thank you very much. We currently only have 5x Oxiquant S analysers in stock, I am just waiting on a delivery date for the balance. Unfortunately there has been a shortage of Envitec analysers recently.

I hope to be in contact very soon.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
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Mobile: +44 (0) 7803 907117

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On Wed, 14 Apr 2021 at 18:10, John A. <john.valderrama@outlook.es> wrote:

Dear Ryan

Thanks for the information provided, we need the MySign model, of which we will request in July.

At the moment we need a proforma invoice as soon as possible for 20 und. of the OxiQuant S model, also tell us the delivery time.

Please send us the documents and certifications that both products have.

Estimado Ryan

Gracias por la Información brindada, nosotros necesitamos el modelo MySign, de los cuales les solicitaremos en Julio.

Por el momento necesitamos una proforma invoice a la brevedad posible por 20 und. del modelo OxiQuant S, además indicanos el plazo de entrega.

Por favor envíanos los documentos y certificaciones con las que cuentan ambos productos.

Atte.

John Acuña Valderrama

EQUIPAMIENTO BIOMEDICO

MOVIST. +51 956988997 | BITEL +51 967671168

Email: john.valderrama@outlook.es

Antes de imprimir este mensaje, por favor piensa si es necesario. Una tonelada de papel implica la tala de 15 árboles adultos y el consumo de 250.000 litros de agua. Un buen Medio Ambiente es cuestión de todos.



De: Main Account <viamedinbox@gmail.com> **En nombre de** Ryan Swaine
Enviado el: jueves, 8 de abril de 2021 06:03
Para: John A. <john.valderrama@outlook.es>
CC: ventas@idemed.pe; hector.lozano@loewensteinmedical.de; viamedinbox@gmail.com
Asunto: Re: Peru

Hi John

Thank you very much for your email, it is nice to hear from you.

I must first mention that the OxiQuant S is not CE certified as a medical device, whereas the Mysign monitor is.

Please find our EXW distributor pricing below:

OxiQuant S - part no. 0111275 = EUR €134.40 / USD \$152

MySign Kit including mains power supply - 0111277 = EUR €327.75 / USD \$340.11

MySign with standard accessories, no mains power supply - 0111276 = EUR €289 / USD \$299

We currently have a small amount of Oxiquant S analysers in stock. Unfortunately the MySign is not available until July.

We have a large range of analysers and sensors available, so please let me know if you would like to look at any other options or if you would like us to make some suggestions.

I look forward to your reply and any questions you may have.

Best regards

Ryan

Ryan Swaine
International Sales Manager
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Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Wed, 7 Apr 2021 at 18:38, John A. <john.valderrama@outlook.es> wrote:

Good day.

Dear Ryan

It is a pleasure to greet you, we are the IDEMED SAC Company, in Peru we represent the Lowenstein Medical brand, and we need you to quote us the two models of your oxygen analyzers (which we attach in this email).

We will be attentive to your kind and prompt reply.

Buen día.

Estimado Ryan

Es un gusto saludarle, nosotros somos la Empresa IDEMED SAC, en Perú representamos a la marca Lowenstein Medical, y necesitamos que nos coticen los dos modelos de sus analizadores de oxígeno (que adjuntamos en este correo).

Estaremos atentos a su amable y pronta respuesta.

Atte.

John Acuña Valderrama

EQUIPAMIENTO BIOMEDICO

MOVIST. +51 956988997 | BITEL +51 967671168

Email: john.valderrama@outlook.es

Antes de imprimir este mensaje, por favor piensa si es necesario. Una tonelada de papel implica la tala de 15 árboles adultos y el consumo de 250.000 litros de agua. Un buen Medio Ambiente es cuestión de todos.



De: paul agurto velasco <paul.020695@hotmail.com>

Enviado el: miércoles, 7 de abril de 2021 12:23

Para: John A. <john.valderrama@outlook.es>

Asunto: RV: Peru

fyi

De: Lozano, Hector <Hector.Lozano@loewensteinmedical.de>

Enviado: viernes, 26 de marzo de 2021 05:33

Para: paul.020695@hotmail.com <paul.020695@hotmail.com>; Patricia Irigoyen - Idemed SAC <administracion@idemed.pe>

Cc: ryan.swaine@viamed.co.uk <ryan.swaine@viamed.co.uk>

Asunto: FW: Peru

Paul/Patricia,

Greetings. As per my discussion with Dr. Leiva, he asked me if I would contact the company that manufactures the product on the attached brochure.

Mr. Ryan Swaine (whom I have copied on this email message) replied and indicated that he would be happy to work with you in Idemed.

Please communicate directly with Mr. Swaine.

From: Main Account [<mailto:viamedinbox@gmail.com>] **On Behalf Of** Ryan Swaine

Sent: Friday, March 26, 2021 04:31

To: Lozano, Hector <Hector.Lozano@loewensteinmedical.de>

Subject: Re: Peru

Dear Hector Lozano

Thank you very much for your email.

We would be very happy to work with your colleagues in Peru. Please feel free to pass on my contact details.

Kind regards

Ryan

Ryan Swaine
International Sales Manager
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www.viamed.co.uk
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Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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----- Forwarded message -----

From: **Lozano, Hector** <Hector.Lozano@loewensteinmedical.de>
Date: Fri, 26 Mar 2021 at 01:16
Subject: Peru
To: info@viamed.co.uk <info@viamed.co.uk>
Cc: paul.020695@hotmail.com <paul.020695@hotmail.com>, Patricia Irigoyen - Idemed SAC <administracion@idemed.pe>

Greetings,

I am inquiring, in behalf of our Peruvian distributor, the possibility of them purchasing your products for importation into Peru. Our distributor, whom I am copying, has been our distribution partner for a number of years and has successfully represented our products throughout Peru. They have a need for oxygen monitoring devices to use in conjunction with our Loewenstein Medical Technology ventilation devices, i.e. Prisma Vent devices.

Will you kindly notify us if you would be interested in working with them?

Löwenstein Medical Technology
Hector Lozano
Vice President International Americas
Hector.Lozano@loewensteinmedical.de



Cel. & WhatsApp +1-210-827-3626
Skype: HCSISAT

The Löwenstein Group
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Löwenstein Medical, Hospital / Clinic Business Segment
<https://en.hul.de/>
Dameca Anesthesia Business Segment
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