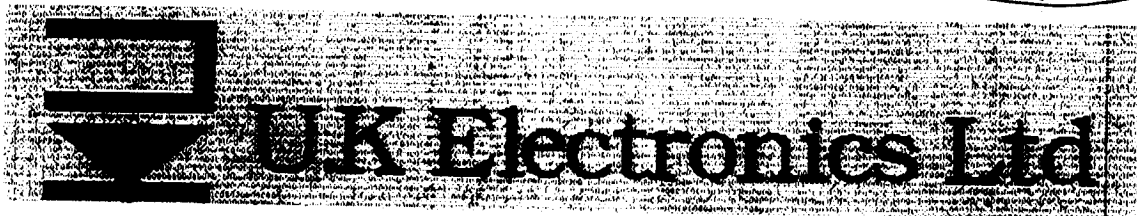


CC JU.



PARKSIDE HOUSE, EDGE LANE ST, OLDHAM, LANCS, OL2 6DS
Tel: 0161 626 4117 Fax 0161 627 4870

FAX

To:	John Lamb/ Steve Nixon	Date:	14/08/98
Company:	Vandagraph Ltd	Fax:	01535 635582
Subject:	VN 202 Quote	Pages:	1

Dear John/ Steve

With reference to your recent inquiry for quotation we are pleased to offer the following:

To manufacture your VN 202 assembly. Price to include PCB, all parts except IC1, labour costs and protective conformal coating both sides.

VN 202 batches of 100	£7.88 each
PCB Tooling charge including photo plots	£92

This quotation is valid for 30 days only

Please do not hesitate to contact me should you wish to discuss any points in further detail or require further quotations for our Design, PCB manufacture and assembly services.

Regards

Trevor Fillingham
Sales Manager

p.s. Quote for DL3000 to follow shortly



Phoenix Mecano Limited
Phoenix Mecano House
6-7 Faraday Road
Aylesbury
Buckinghamshire
HP19 3RY

Registered in England, Number 1325614

Viamed Ltd
15 Station Road,
Crosshills,
Nr Keighley
BD 20 7DT

For the Attention of : Mr D. Lamb

Quotation reference :N 200358

16 th January 1998.

Dear Mr Lamb,

Further to our recent meeting regarding supply of our ALUBOS 800 Hand Held Enclosure range complete with Battery Compartment for your Oxygen analyser project , I now have pleasure in submitting the following quotation:

PRODUCT	STOCK No.	QTY.	PRICE
Alubos Profile ABP 800 - 100 mm Long	84060100	1 off	£ 6.32 each
		10 off	£ 5.53 each
		25 off	£ 5.21 each
ABD 800 Lid with Recessed Front Surface	84062000	1 off	£ 5.64 each
		10 off	£ 4.94 each
		25 off	£ 4.65 each
ABD 800 AL BE mounting lid with 9v Battery Compartment	84082000	1 off	£ 5.64 each
		10 off	£ 4.94 each
		25 off	£ 4.65 each
DI 800-102t Yellow End Seals (10 off per pack - 2 required per Enclosure)	84200612	1 pk	£4.39
		10 pk	£3.84

Based on our discussions the oxygen analyser will be built up of 1- Profile section , 1- End cap with recessed area 1 - End cap with Battery Compartment , and 2 -Seals.

Based on order quantity quoted above , each completed unit would cost between £ 16.48 each for 1 off to £ 15.39 each for 25 off.

Delivery : 1-2 Weeks from placement of order.

This quotation is valid for 30 days following the above date of issue and is subject to our standard terms and conditions of sale.

I hope that this quotation is found acceptable , and should you require any further information or assistance please do not hesitate to contact me
I remain.

Yours faithfully
for Phoenix Mecano Ltd

Mark Swain
Area Sales Manager - North.



Tel: (01296) 39 88 55
Fax: (01296) 39 88 66



Tel: (01296) 39 88 55
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