



Ryan Swaine <viamed.ryan.swaine@gmail.com>

## Re: Request

1 message

**thomas.hagenbuechle@vetset.ch** <thomas.hagenbuechle@vetset.ch>  
To: ryan.swaine@viamed.co.uk

24 March 2021 at 16:06

Hi Ryan  
Please the Smart sat with esr clip / lingual  
1x unit

Thomas Hagenbüchle  
VetSet GmbH  
Tel. +41787407963  
Am 24. März 2021, 15:29 +0100 schrieb Ryan Swaine <[office@viamed.co.uk](mailto:office@viamed.co.uk)>:

Hi Thomas

Have you decided which device to order?

Best regards

Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
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On Wed, 24 Mar 2021 at 12:58, <[thomas.hagenbuechle@vetset.ch](mailto:thomas.hagenbuechle@vetset.ch)> wrote:

Hi  
Here the Address:  
VetSet GmbH  
[Keltenstrasse 108](#)  
3018 Bern  
Schweiz  
Mehrwertsteuernummer: CHE-461.891.589MwSt  
Handelsregister-Nummer: CHE-461.891.589  
Internet: <http://www.vetset.ch>  
E-Mail: [info@vetset.ch](mailto:info@vetset.ch)  
Tel. +41 78 740 79 63

Thomas Hagenbüchle  
VetSet GmbH  
Tel. +41787407963  
Am 24. März 2021, 13:52 +0100 schrieb Ryan Swaine <[office@viamed.co.uk](mailto:office@viamed.co.uk)>:

Hi Thomas

Please can you provide me with your complete delivery/invoice address so I can issue you with the proforma invoice?

The VM-2160 VET does not have the SMARTsat technology, so it is not as tolerant to motion and low perfusion. However, it is supplied with either a small lingual sensor (similar to the ear sensor, but with soft studs for grip) or a Y sensor that can be adapted for different sites or species.

VM-2160 VET - 0012175 = EUR €245 EXW

Best regards

Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
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On Wed, 24 Mar 2021 at 11:50, <[thomas.hagenbuechle@vetset.ch](mailto:thomas.hagenbuechle@vetset.ch)> wrote:

Hi Ryan

Then let's make 1 unit to test. VM-2160 SMARTsat - part no. 0012165

What is the difference of the Vet version, Price, technical,,

Regards Thomas

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**Von:** Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> **Im Auftrag von** Ryan Swaine  
**Gesendet:** Dienstag, 23. März 2021 17:55  
**An:** [thomas.hagenbuechle@vetset.ch](mailto:thomas.hagenbuechle@vetset.ch)  
**Betreff:** Re: Request

Hi Thomas

We can offer you our distributor pricing:

VM-2160 SMARTsat - part no. 0012165 =

1+ = € 315.00	5+ = € 285.00	25+ = € 265.00	50+ = € 240.00
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Pricing in EUR for each device EXW

Each VM-2160 is supplied with one sensor, so please specify which sensor at the time of ordering, as the default is the adult finger sensor.

Please let me know if you have any questions or if you would like to proceed with the order.

Best regards

Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
Email: [ryan.swaine@viamed.co.uk](mailto:ryan.swaine@viamed.co.uk)  
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On Mon, 22 Mar 2021 at 17:27, <[thomas.hagenbuechle@vetset.ch](mailto:thomas.hagenbuechle@vetset.ch)> wrote:

Hi Ryan  
Thank you for the information,  
In my Case i do not have any installed base of your units, so i like to test the SmartSat with ear sensor ( clip ) .

What is my price ? I am able to order small amount , i think about 2- 5 Units.  
Regards Thomas

Thomas Hagenbüchle  
VetSet GmbH  
Tel. +41787407963

Am 22. März 2021, 12:44 +0100 schrieb Ryan Swaine <[office@viamed.co.uk](mailto:office@viamed.co.uk)>:

Dear Thomas

Thank you for your enquiry, I am sorry that I was not able to respond sooner.

The original VM-2160 used a technology called ChipOx and it proved to be very reliable. Our VET version of the VM-2160 is still using this technology.

However, we have now introduced the new SMARTsat technology into our human variant of the VM-2160. SMARTsat offers more accuracy, tolerance to motion and low perfusion.

We can of course supply the VM-2160 SMARTsat with an ear sensor, but this will not affix as well as the dedicated VET sensors. Unfortunately the VET sensors are not compatible with the new SMARTsat technology.

I would be happy to quote you for both models, but first please can you let me know if you are seeking just the one device for your research or are you looking to resell the devices to your clients?

I look forward to your reply and I welcome any questions.

Best regards

Ryan

Ryan Swaine  
International Sales Manager  
VIAMED  
[www.viamed.co.uk](http://www.viamed.co.uk)  
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On Fri, 19 Mar 2021 at 11:12, <[thomas.hagenbuechle@vetset.ch](mailto:thomas.hagenbuechle@vetset.ch)> wrote:

Thank you Sophie

Reards Thomas

Thomas Hagenbüchle  
VetSet GmbH  
Tel. +41787407963

Am 19. März 2021, 12:01 +0100 schrieb Sophie Lines <[office@viamed.co.uk](mailto:office@viamed.co.uk)>:

Dear Thomas,

Thank you for your enquiry. My colleague, Ryan Swaine, is best placed to answer your email - unfortunately he is not available today. I have forwarded your email to him for a response on Monday.

Sorry I can not be of more help today.

If you require anything further, please do not hesitate to contact me.

Kind regards

Sophie Lines

Please note: My working days are Monday, Tuesday and Friday 9.30am-3.00pm

**Please note: Viamed is now enacting a coronavirus contingency plan to allow office staff to work from home, and I am now working remotely. Telephone calls to the main office will not be answered, but emails will. Orders may take longer to process but we aim to continue to operate and serve our customers as best we can.**

<http://www.viamed.co.uk>  
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Twitter: [twitter.com/ViamedLtd](https://twitter.com/ViamedLtd)  
Facebook Page: Search for Viamed Ltd

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On Fri, Mar 19, 2021 at 7:52 AM Main Account <[office@viamed.co.uk](mailto:office@viamed.co.uk)> wrote:

----- Forwarded message -----

From: <[thomas.hagenbuechle@vetset.ch](mailto:thomas.hagenbuechle@vetset.ch)>

Date: Fri, 19 Mar 2021 at 07:50

Subject: Request

To: <[info@viamed.co.uk](mailto:info@viamed.co.uk)>

Dear Sir and Mrs.

I found your Pulsoxi VM-2160 SMARTsat at your website, I work with Animals ,  
so I search high performance unit with Ear sensor .

Can you give me a Quote for your Unit with shipping cost to Switzerland  
please.

Regards Thomas

Grüsse Thomas Hagenbüchle

**VetSet GmbH**

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3018 Bern

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