

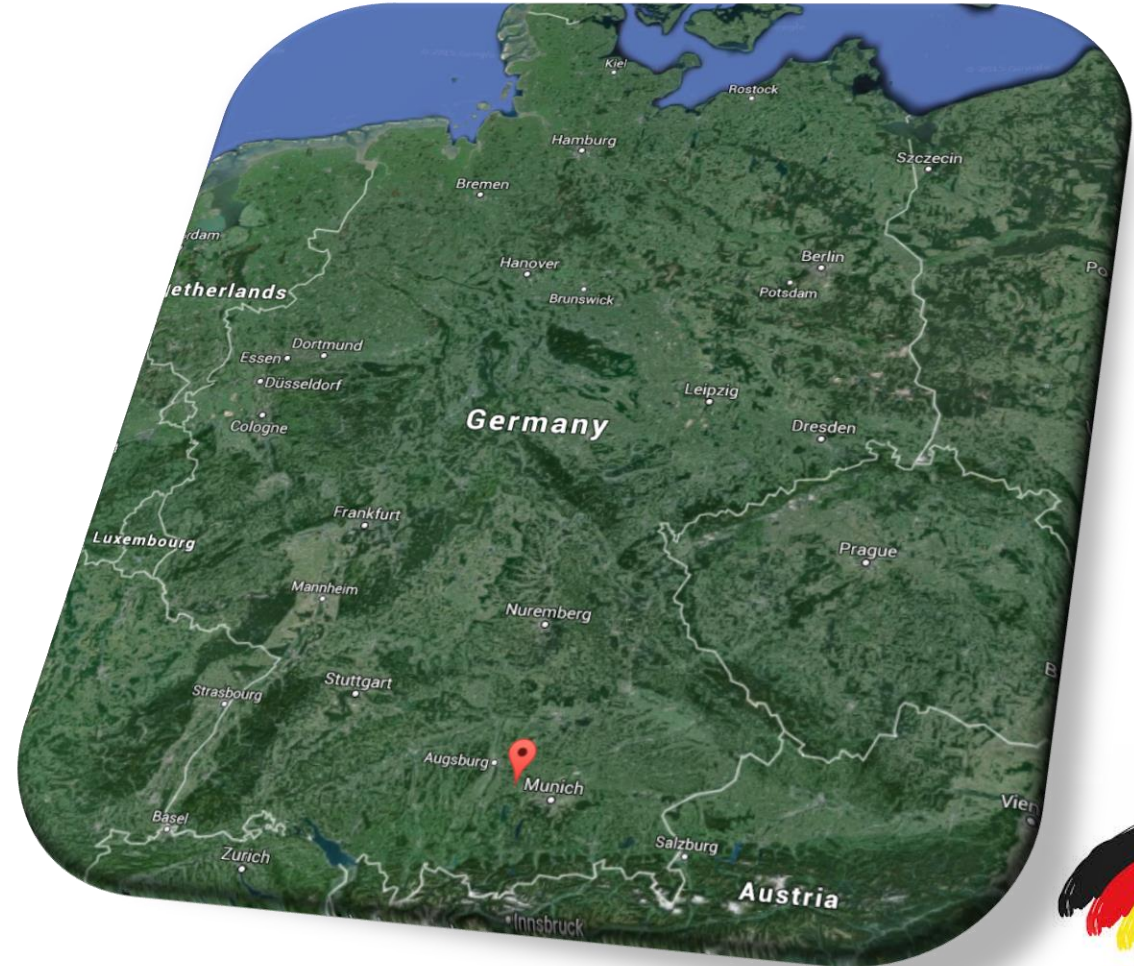
MIPM – Mammendorfer Institut für Physik und Medizin GmbH



The Company

MIPM is a privately owned company based in Mammendorf - Germany.

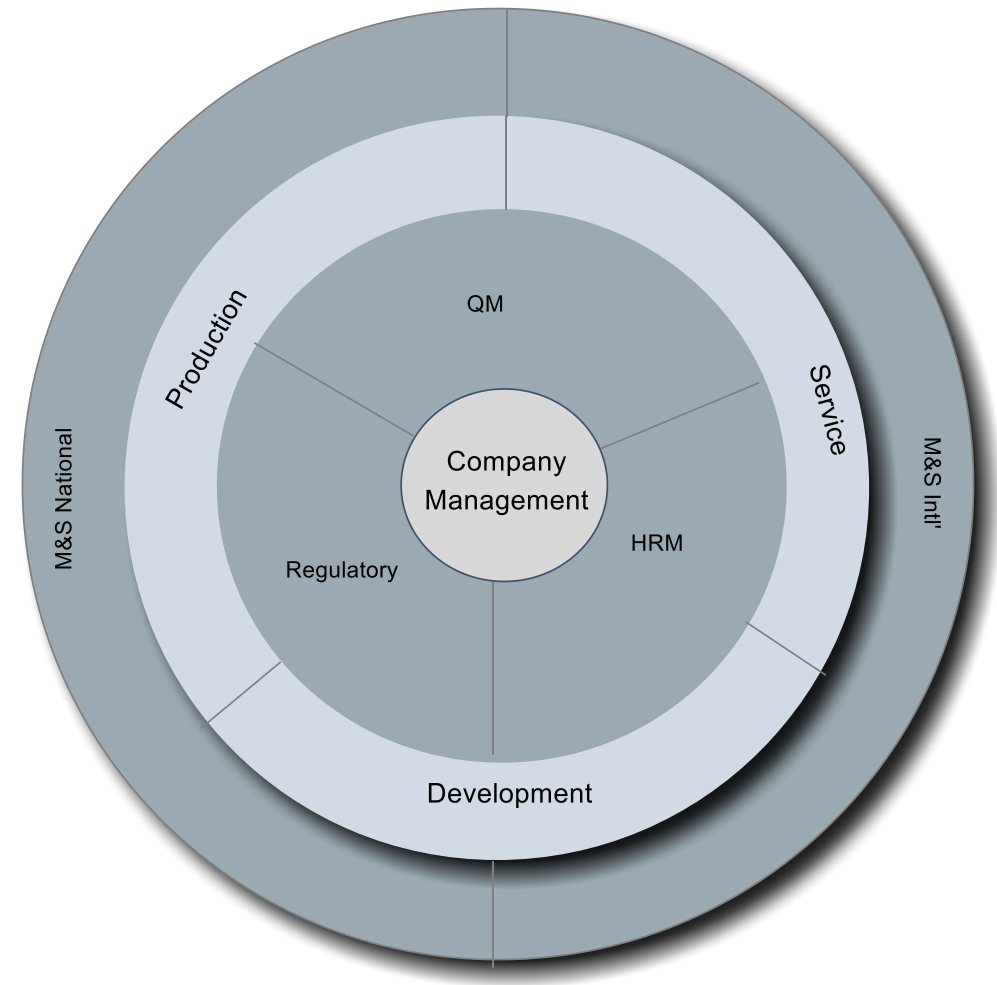
Founded in 1982, MIPM specialized in production and marketing of investment goods in niche markets of medical technology.



The Company

*The company has
approximately 60 employees.*

*Short and direct
communication supports
efficient working processes*



The Company

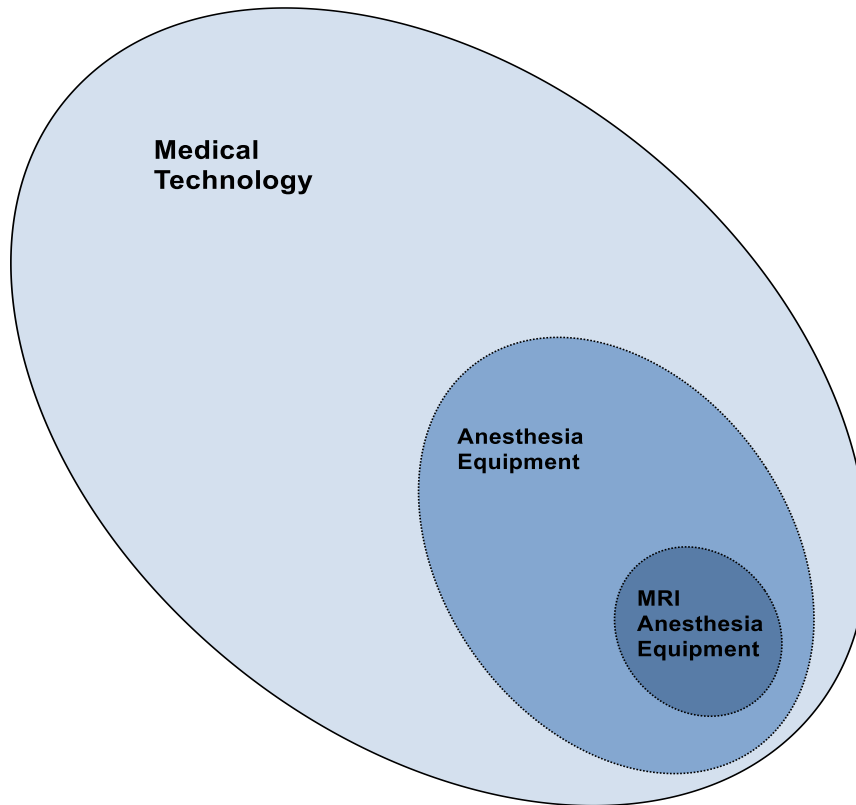
As a manufacturer of medical products MIPM is certified according to

- ✓ *ISO 13485:2002*
- ✓ *EN ISO 13485:2012*
- ✓ *Directive 93/42/EEC*



MIPM has experiences with international registrations. The MRI product line has been sold in more than 100 countries worldwide.

Market and Products



***The market for MRI
compatible anesthesia
devices is a niche market!***

Markets and Products

MIPMs main focus is the market for MRI Anesthesia devices.

MIPM has more than 20 years experience in the development, production and marketing of MRI compatible products.

Designed,
developed and
made in Germany





Technical Service

Technical Service for Electro Medical Devices belongs to the roots of the company.

For more than 30 years MIPM provided technical service for various partners.



Development and Production in Germany



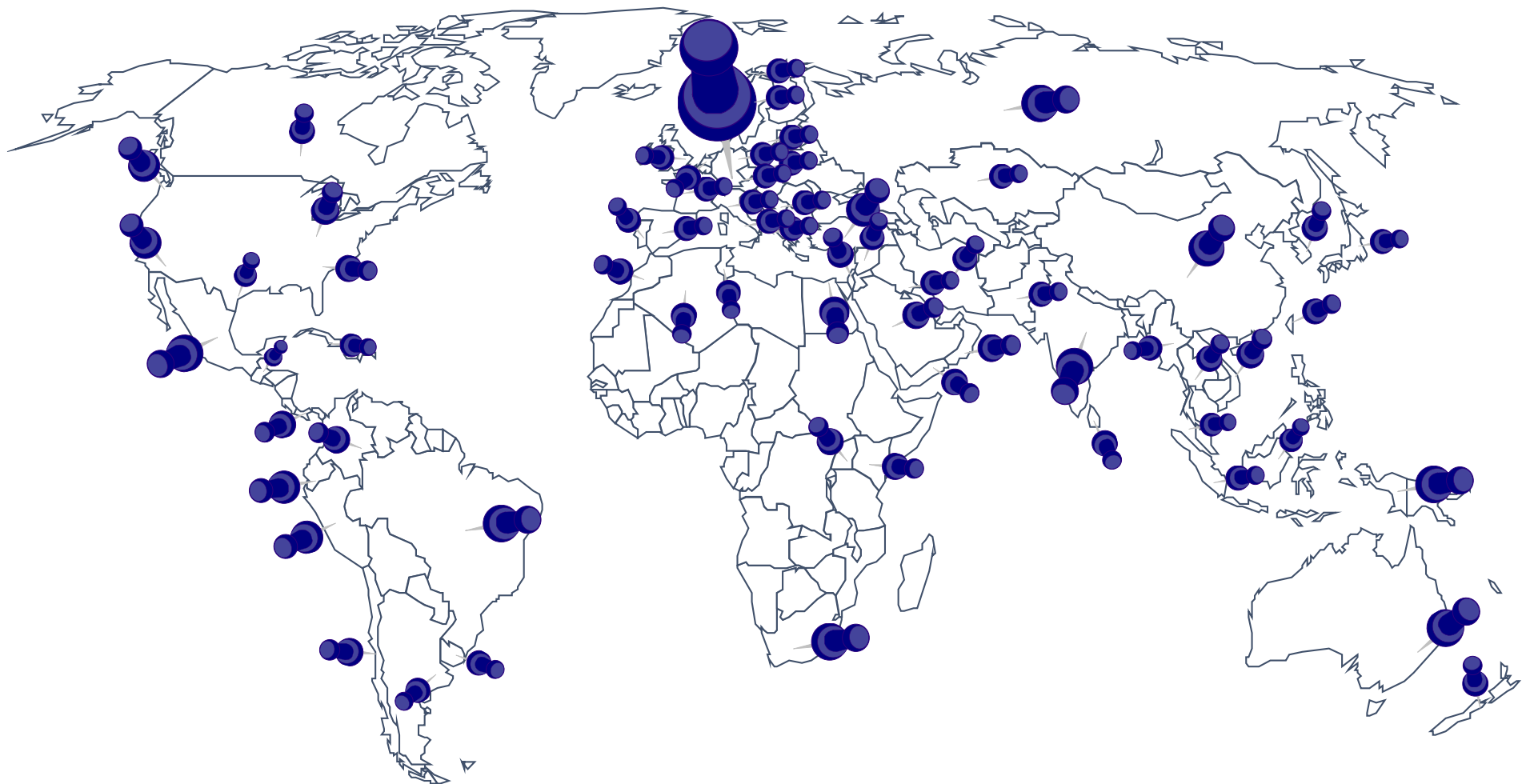
- MIPM develops MRI monitoring system and sells the products worldwide.
- Numerous development projects for external partners.
- MRI compatible infusion systems, ventilators as well as anesthesia machines.

Development services from the component level to a complete product development including prototyping as well as product certification and regulatory affairs.

Production of MRI compatible products for our OEM partners.

Sales and Distribution

MIPM has a distributor network around the globe.



Sales and Distribution

5 major sales areas

*Each area is covered
with local distributors
in the countries and
at least one service
headquarter.*



Sales and Distribution

MIPM Distributor Profile

- ✓ *Experiences in Medical equipment sales*
- ✓ *Good relations to Anesthesia, ICU, Radiology and pediatric departments.*
- ✓ *Complementary products like:*
 - ✓ *Patient monitors*
 - ✓ *Anesthesia machines / ventilators*
 - ✓ *Infusion pumps*
 - ✓ *...*
- ✓ *Direct Sales Force*
- ✓ *Capable of after sales service*



Regulatory Affairs

MIPMs Regulatory Affairs team profits from more than 10 years experience in international registration processes.

MIPM products are registered in more than 40 countries worldwide; FDA – 510(k), Russia - GOST, Brazil – Anvisa, Japan - PAL, Canada – Health Canada (MDL)...

Product registration for more High Priority Markets are pending; China – CFDA, Korea (MFDS)