



Zoey Teal <viamed.zoey.teal@gmail.com>

Fwd: Maxtec -MaxO2 Me (ref: R230P01)

1 message

Main Account <office@viamed.co.uk>
To: Zoey Teal <zoey.teal@viamed.co.uk>

Mon, Feb 1, 2021 at 4:10 PM

----- Forwarded message -----

From: **Steve Nixon** <office@viamed.co.uk>
Date: Mon, 1 Feb 2021 at 16:11
Subject: Fwd: Maxtec -MaxO2 Me (ref: R230P01)
To: Main Account <office@viamed.co.uk>

Please send a quote today.

Steve

----- Forwarded message -----

From: **LOTHGREN, Stefan (ROYAL UNITED HOSPITALS BATH NHS FOUNDATION TRUST)** <stefan.lothgren@nhs.net>
Date: Mon, 1 Feb 2021 at 15:17
Subject: Maxtec -MaxO2 Me (ref: R230P01)
To: Steve Nixon <steve.nixon@viamed.co.uk>
Cc: Vikash Dudhia <vdudhia@maxtec.com>, SCHOKMAN, Tanya (ROYAL UNITED HOSPITALS BATH NHS FOUNDATION TRUST) <tanya.schokman@nhs.net>

Good afternoon Steve,

I don't believe I have had a response regarding the price and was just wondering if you had an update on this at all?

Kind regards,

Stefan Lothgren

Procurement Specialist – Clinical Divisions

Procurement Department

Building E8

Royal United Hospitals Bath NHS Foundation Trust

Combe Park

Bath

BA1 3NG

Email: Stefan.Lothgren@nhs.net

Direct Line: 01225 825615

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From: LOTHGREN, Stefan (ROYAL UNITED HOSPITALS BATH NHS FOUNDATION TRUST)
Sent: 19 January 2021 13:46
To: Vikash Dudhia; Steve Nixon
Subject: RE: Maxtec -MaxO2 Me (ref: R230P01)

Hi Vikash,

Thank you for getting that sent over, Steve would be able to send over the pricing of the Maxtec R230P01 please?

Kind regards,

Stefan Lothgren

Procurement Specialist – Clinical Divisions

Procurement Department

Building E8

Royal United Hospitals Bath NHS Foundation Trust

Combe Park

Bath

BA1 3NG

Email: Stefan.Lothgren@nhs.net

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From: Vikash Dudhia [mailto:vdudhia@maxtec.com]

Sent: 14 January 2021 14:40

To: LOTHGREN, Stefan (ROYAL UNITED HOSPITALS BATH NHS FOUNDATION TRUST); Steve Nixon

Subject: Maxtec -MaxO2 Me (ref: R230P01)

Hi Stefan

Thank you for contacting Maxtec and your enquiry regarding the cost of MaxO2 Me (ref: R230P01)

Please note that we work with a local partner in the UK, their contact details are below (also in copy)

Steve Nixon

Director - Viamed Ltd.

Email: steve.nixon@viamed.co.uk

Office: +44 (0)1535 634542

Do not hesitate to let us know if you need anything else

Kind regards

Vik



Vikash Dudhia

Director of International Business Development

M: +44 777 6685 900

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How did I do today?



Maxtec is currently experiencing a lead time of approximately 4-6 weeks for our core products. At this time, all products are built-to-order on a first come first serve basis. As you may already know, Maxtec products directly take part in the battle against COVID-19. We are experiencing much higher than normal order volumes, but our team is doing a fantastic job building parts for our customers. To meet our 4-6 week lead time, we have significantly increased our manufacturing capacity by adding resources, working additional overtime shifts, and purchasing equipment to expand our manufacturing and testing capabilities to support additional production of our core products. We have also been working tirelessly with our vendors to expedite components to support the demands for our products. Maxtec understands your needs and patient needs and is doing everything possible to fill every order as quickly as we can.

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Steve

Steve Nixon
Director - Viamed Ltd.

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