



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Fwd: URGENT ORDER- Oxygen cells required for Aeonmed VG70 ventilator

1 message

Steve Hardaker <office@viamed.co.uk>
Reply-To: steve.hardaker@viamed.co.uk
To: kate.griffiths@viamed.co.uk

8 January 2021 at 14:46

Hi Kate,

She needs another quote for 10x 0110534 - KE25F3. Thanks.

Regards,

Steve Hardaker
Technical Support Manager
Viamed Ltd.

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----- Forwarded message -----

From: **DALY, Nina (UNIVERSITY COLLEGE LONDON HOSPITALS NHS FOUNDATION TRUST)** <nina.daly@nhs.net>
Date: Fri, 8 Jan 2021 at 14:44
Subject: Re: URGENT ORDER- Oxygen cells required for Aeonmed VG70 ventilator
To: steve.hardaker@viamed.co.uk <steve.hardaker@viamed.co.uk>

Ok perfect. So please do for 10x for now. For all the 3x types.

Nina Daly
Senior Technologist
Medical Physics and Biomedical Engineering
-1 LEVEL

The Royal National ENT and Eastman Dental Hospital,
47-49 Huntley Sreet, London, WC1E 6DG
Direct Dial: 020 345 68030

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From: Main Account <viamedinbox@gmail.com> on behalf of Steve Hardaker <office@viamed.co.uk>
Sent: 08 January 2021 14:39
To: DALY, Nina (UNIVERSITY COLLEGE LONDON HOSPITALS NHS FOUNDATION TRUST) <nina.daly@nhs.net>
Subject: Re: URGENT ORDER- Oxygen cells required for Aeonmed VG70 ventilator

Hi Nina,

Yes, the price breaks are 3-10 and then 11+

Regards,

Steve Hardaker
Technical Support Manager
Viamed Ltd.

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On Fri, 8 Jan 2021 at 14:38, DALY, Nina (UNIVERSITY COLLEGE LONDON HOSPITALS NHS FOUNDATION TRUST) <nina.daly@nhs.net> wrote:

Yes please Steve 10x for KE-25FE.

Is the price for 5x same as 10x?

Nina Daly
Senior Technologist

Medical Physics and Biomedical Engineering
-1 LEVEL

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47-49 Huntley Sreet, London, WC1E 6DG
Direct Dial: 020 345 68030

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From: Main Account <viamedinbox@gmail.com> on behalf of Steve Hardaker <office@viamed.co.uk>

Sent: 08 January 2021 14:20

To: DALY, Nina (UNIVERSITY COLLEGE LONDON HOSPITALS NHS FOUNDATION TRUST) <nina.daly@nhs.net>

Cc: kate.griffiths@viamed.co.uk <kate.griffiths@viamed.co.uk>

Subject: Re: URGENT ORDER- Oxygen cells required for Aeonmed VG70 ventilator

Hi Nina,

That last sensor is a Teledyne R-22MED, this is the same spec as the S+VOX and will be covered by the R-22MEDV quote that we are already preparing, so we are effectively down to just 3 compatibles.

All of these sensors are subject to price breaks, do you want a quote for 10 of each?

So far we have prepared (but not yet sent) quotes for:

10x R-17MED

10x R22MEDV (covers S+VOX and R-22MED types)

Do you want the 3rd quote for KE-25FE to also be for 10-off?

Regards,
Steve

Steve Hardaker
Technical Support Manager
Viamed Ltd.

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On Fri, 8 Jan 2021 at 13:57, DALY, Nina (UNIVERSITY COLLEGE LONDON HOSPITALS NHS FOUNDATION TRUST) <nina.daly@nhs.net> wrote:

Hi Steve,

We have now identified 4x Oxygen cells in our Aeonmed VG70 Ventilator. Please see attached pictures of all 4.

Can you please provide me with a quote for all?

Thanks,

Nina Daly

Senior Technologist

Direct Line 020 345 65163 (Medical Equipment Helpdesk 020 3447 4321)

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From: Main Account <viamedinbox@gmail.com> on behalf of Steve Hardaker <office@viamed.co.uk>

Sent: 08 January 2021 13:18

To: DALY, Nina (UNIVERSITY COLLEGE LONDON HOSPITALS NHS FOUNDATION TRUST) <nina.daly@nhs.net>

Cc: kate.griffiths@viamed.co.uk <kate.griffiths@viamed.co.uk>

Subject: Re: URGENT ORDER- Oxygen cells required for Aeonmed VG70 ventilator

Hi Nina,

This complicates things further: the S+VOX that you have pictured is now a 4th variant of sensor supplied with Aeonmed VG70, it appears that they were using whatever they could get their hands on to meet the requirement for vents.

The green sensor is an original R-17MED:

- P/n 0110017 - Oxygen sensor R-17MED

1-off: £42.00+VAT

2-off: £38.00+VAT

3-10: £36.00+VAT

11+: £34.00+VAT

Carriage: FOC.

The S+VOX compatible sensor is the R-22MEDV

- P/n 0110021 - Oxygen sensor R-22MEDV

1-off: £42.00+VAT

2-off: £38.00+VAT

3-10: £36.00+VAT

11+: £34.00+VAT

Carriage: FOC.

I have forwarded your request to our sales office and asked that they provide you with 2 quotations ASAP.

Regards,

Steve Hardaker
Technical Support Manager
Viamed Ltd.

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On Fri, 8 Jan 2021 at 12:27, DALY, Nina (UNIVERSITY COLLEGE LONDON HOSPITALS NHS FOUNDATION TRUST) <nina.daly@nhs.net> wrote:

Hi Steve,

Please see picture of the 2x types of oxygen cells we have. Please provide quote for each- need 5x oxygen cells for each type.

Thanks

Nina Daly
Senior Technologist
Medical Physics and Biomedical Engineering
-1 LEVEL
The Royal National ENT and Eastman Dental Hospital,
47-49 Huntley Sreet, London, WC1E 6DG
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From: Main Account <viamedinbox@gmail.com> on behalf of Steve Hardaker <office@viamed.co.uk>

Sent: 08 January 2021 11:40

To: DALY, Nina (UNIVERSITY COLLEGE LONDON HOSPITALS NHS FOUNDATION TRUST) <nina.daly@nhs.net>

Cc: Main Account <info@viamed.co.uk>

Subject: Re: URGENT ORDER- Oxygen cells required for Aeonmed VG70 ventilator

Hi Nina,

Your request was forwarded to me as in order to provide you with the pricing that you need, we need some additional information.

The situation is a bit complicated as the Aeonmed vents that were supplied to the UK as part of the COVID-19 response came with contradictory information regarding which sensors are compatible. So far, we have confirmed **at least 3 different sensors** in use, I have listed them below with links to our website. As these are all different specifications and connectors, we really need to know which sensors are currently installed:

- MOX-4 / compatible to **Teledyne T-7**

<https://www.viamed.co.uk/uk/?uid=&sessionid=&g=&mobile=&&page=productview&cat=625&subcat=636&productid=0110057>

- **Teledyne R-17MED**

<https://www.viamed.co.uk/uk/?uid=&sessionid=&g=&i=2&mobile=&&page=productview&cat=353&subcat=454&productid=0110017>

- **Teledyne R-49V**

<https://www.viamed.co.uk/uk/?uid=&sessionid=&g=&i=2&mobile=&&page=productview&cat=353&subcat=454&productid=0110049>

To be absolutely sure, it may require physically looking at the sensor as some customers have been told that their devices take sensor X only to find it actually has sensor Y.

For reference, the pricing for each can be found on the attached price list. If you know which sensors you require, please can you contact our sales team at info@viamed.co.uk or if you have any queries, please let me know.

Regards,

Steve Hardaker
Technical Support Manager
Viamed Ltd.

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