



Sophie Lines <viamed.sophie.lines@gmail.com>

Fwd: Viamed Pricing Update: Automotive Oxygen Sensors

1 message

Main Account <office@viamed.co.uk>
To: Sophie Lines <sophie.lines@viamed.co.uk>

Fri, Jan 8, 2021 at 9:42 AM

----- Forwarded message -----

From: **Steve Hardaker** <office@viamed.co.uk>
Date: Fri, 8 Jan 2021 at 09:37
Subject: Fwd: Viamed Pricing Update: Automotive Oxygen Sensors
To: Main Account <office@viamed.co.uk>

----- Forwarded message -----

From: **shaun gray** <smg_ge@msn.com>
Date: Thu, 7 Jan 2021 at 22:30
Subject: Re: Viamed Pricing Update: Automotive Oxygen Sensors
To: steve.hardaker@viamed.co.uk <steve.hardaker@viamed.co.uk>

Afternoon Steve

Can you forward this to the invoice order dept
Can we order x30 of the code 0110122 R22A Tariff 9027 109090 from our last order in Dec 2020
Please can you reply to this email.

Regards.
Karen.
SMG.

From: Main Account <viamedinbox@gmail.com> on behalf of Steve Hardaker <office@viamed.co.uk>
Sent: 19 November 2020 12:08
To: smg_ge@msn.com <smg_ge@msn.com>
Subject: Fwd: Viamed Pricing Update: Automotive Oxygen Sensors

Hi Shaun,

Unfortunately, the price for Teledyne sensors increased in July 2020 due to an unexpected increase in the price to us from the manufacturer, for whom Viamed acts as authorised UK distributor.

I apologise for any confusion but the price increases were notified on 22nd July 2020 as per the quoted email below. I have checked our mailing records and the mailing was definitely sent by email to smg_ge@msn.com, it might have ended up in your spam folder.

I've had a look at your account and, for the past few years, you have always ordered sensors in quantities that take advantage of the 25+ price break, but your most recent order was in the 10-24 price break, which may also explain the unexpected higher price. I have attached the price list in PDF format, and for reference, the price breaks on the Teledyne R-17A and R-22A are listed below:

0110117 - R-17A oxygen sensor

1-off: £38.50+VAT
10-24: £33.00+VAT
25-49: £30.80+VAT
50-99: £28.90+VAT
100+: £27.20+VAT

0110122 - R-22A oxygen sensor

1-off: £30.10+VAT
10-24: £25.80+VAT
25-49: £24.10+VAT
50-99: £22.60+VAT
100+: £21.20+VAT

If the higher pricing is a major concern for you, we can offer you an alternative. To help to resolve recent supply issues, we have developed our own version for these sensors, they are fully compatible but grey in colour and branded as Viamed. They are supplied in gas-tight bags and available boxed or bulk packed (see attached images).

The Viamed sensors are proving themselves to be extremely reliable, we have been releasing them on a limited basis due to availability but we now have them fully stocked. If this is of interest, they are available as follows:

0110178 - R-17AVG oxygen sensor

1-off: £27.10+VAT
10-24: £23.30+VAT
25-49: £21.90+VAT
50-99: £20.60+VAT
100+: £19.40+VAT

0110182 - R-22AVG oxygen sensor

1-off: £26.75+VAT
10-24: £23.00+VAT
25-49: £20.50+VAT
50-99: £19.25+VAT
100+: £17.75+VAT

Carriage on all sensors is £10.00+VAT by UPS.

Please note: these sensors have Viamed's contact details on the labelling; some distributors prefer to stay with the Teledyne sensors rather than point their customers to an alternative UK supplier, but if this is not a problem we are happy to supply them to you at the distributor pricing listed above. Please could let me know your thoughts on this? Thanks in advance.

Regards,
Steve

Steve Hardaker
Technical Support Manager
Viamed Ltd.

Please note: Viamed is now enacting a coronavirus contingency plan to allow sales and admin Staff to work from home, and I am now working remotely. Telephone calls to the main office will not be answered, but emails will. Orders may take longer to process but we aim to continue to operate and serve our customers as best we can.

Website: www.viamed.co.uk
email: steve.hardaker@viamed.co.uk
Tel: +44 (0)1535 634542
Fax: +44 (0)1535 635582

Sign up to our mailing list, go to www.viamed.co.uk/sign-up
Twitter: twitter.com/ViamedLtd
Facebook: facebook.com/ViamedLtdUK
Company registered in England, No. 1291765.

E-mail Disclaimer

The information in this email is confidential and may be legally privileged.

It is intended solely for the addressee. Access to this email by anyone else is unauthorized.

If you are not the intended recipient, any disclosure, copying, distribution or any action taken or omitted to be taken in reliance on it, is prohibited and may be unlawful.

If you feel you have received this email in error or would like to be removed from our mailing list, please reply with delete in the subject line or call +44 (0)1535 634542

GDPR / Privacy Policy available at www.viamed.co.uk/policy

From: shaun gray
Sent: 18 November 2020 19:08
To: accounts@viamed <accounts@viamed>
Subject: price

Afternoon Accounts

Can you let me know why the price has gone up on parts sent on invoice RVM12760-1

With no prior notice of an increase.

I am thinking of returning the parts due to the price.

Waiting for your response.

Regards.

SMG.

----- Forwarded message -----

From: **Viamed Ltd.** <marketing@viamed.co.uk>

Date: Wed, 22 Jul 2020 at 16:18

Subject: Viamed Pricing Update: Automotive Oxygen Sensors

To: <steve.hardaker@viamed.co.uk>



**Viamed Distributor Pricing Update:
Automotive Oxygen Sensors**

As part of our ISO standards review, please find below notification of the price list update to our Automotive Oxygen Sensors, which will take place with **immediate effect**.

Can you please update your systems to take effect immediately.

Should you require further information, please do not hesitate to contact a member of our team by replying to this email.

Automotive Sensors GBP Distributor Price List



Copyright © 2020 Viamed Ltd, All rights reserved.

You are receiving this email because you or one of your colleagues has purchased one of the products from attached price list. This group informs you of pricing updates for the included products. Please contact marketing directly should you have any further queries: marketing@viamed.co.uk

Our mailing address is:

Viamed Ltd
[15 Station Road](#)
[Cross Hills](#)
Keighley, West Yorkshire BD20 7DT
United Kingdom

[Add us to your address book](#)

Want to change how you receive these emails?
You can [update your preferences](#) or [unsubscribe from this list](#)

