



Sarah Walton &lt;viamed.sarah.walton@gmail.com&gt;

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**Re: Automotive oxygen sensors**

1 message

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**Steve Hardaker** <office@viamed.co.uk>

17 December 2020 at 15:30

Reply-To: steve.hardaker@viamed.co.uk

To: admin@hges.co.uk, Sarah Walton &lt;sarah.walton@viamed.co.uk&gt;

Hi Cathy,

The email below is from 2019, unfortunately the pricing was revised in 2020 due to unavoidable price increases by the manufacturer, I have attached a document that explains the reasons in more detail.

An email was sent out to all automotive distributors on 22nd July, including to [admin@hges.co.uk](mailto:admin@hges.co.uk) so if you did not receive this, I can only think that it ended up in a spam folder or was blocked somehow.

I have attached the latest Teledyne price list in full and apologise for any inconvenience. If the higher pricing is a major concern for you, we can offer you an alternative. To help to resolve recent supply issues, we have developed our own version for these sensors, they are fully compatible but grey in colour and branded as Viamed. They are supplied in gas-tight bags and available boxed or bulk packed (see attached images).

The Viamed sensors are proving themselves to be extremely reliable, we have been releasing them on a limited basis due to availability but we now have them fully stocked. If this is of interest, they are available as follows:

0110182 - R-22AVG oxygen sensor

1-off: £26.75+VAT

10-24: £23.00+VAT

25-49: £20.50+VAT

50-99: £19.25+VAT

100+: £17.75+VAT

Carriage on all sensors is £10.00+VAT by UPS.

Please note: these sensors have Viamed's contact details on the labelling; some distributors prefer to stay with the Teledyne sensors rather than point their customers to an alternative UK supplier, but if this is not a problem we are happy to supply them to you at the distributor pricing listed above.

Please could let me know your thoughts on this? Thanks in advance.

Regards,  
Steve

Steve Hardaker  
Technical Support Manager  
Viamed Ltd.

**Please note: Viamed is now enacting a coronavirus contingency plan to allow sales and admin Staff to work from home, and I am now working remotely. Telephone calls to the main office will not be answered, but emails will. Orders may take longer to process but we aim to continue to operate and serve our customers as best we can.**

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