



Zoey Teal &lt;viamed.zoey.teal@gmail.com&gt;

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**Fwd: O2 Analyser Question**

1 message

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**Main Account** <office@viamed.co.uk>  
To: Zoey Teal <zoey.teal@viamed.co.uk>

Thu, Dec 10, 2020 at 3:51 PM

----- Forwarded message -----

From: **Steve Hardaker** <office@viamed.co.uk>  
Date: Thu, 10 Dec 2020 at 15:51  
Subject: Fwd: O2 Analyser Question  
To: Main Account <office@viamed.co.uk>

Hi,

Please can someone send a proforma to Tony Royston as per the information below, thanks.

Order ref: L/0759

- 1x 0111230 - AX300 Oxygen analyser @ £310.00+VAT
- 1x 0120120 - Oxygen concentrator adapter @ £5.50+VAT
- Carriage @ £10.00+VAT

TOTAL £325.50+VAT

Invoice and Delivery address:

Unit 3 Firs Farm  
Stagsden  
Bedfordshire  
MK43 8TB  
UK

Regards,

Steve Hardaker  
Technical Support Manager  
Viamed Ltd.

**Please note: Viamed is now enacting a coronavirus contingency plan to allow sales and admin Staff to work from home, and I am now working remotely. Telephone calls to the main office will not be answered, but emails will. Orders may take longer to process but we aim to continue to operate and serve our customers as best we can.**

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From: **Tony Royston** <[Tony.Royston@medaid.co.uk](mailto:Tony.Royston@medaid.co.uk)>

Date: Thu, 10 Dec 2020 at 14:17

Subject: RE: O2 Analyser Question

To: [steve.hardaker@viamed.co.uk](mailto:steve.hardaker@viamed.co.uk) <[steve.hardaker@viamed.co.uk](mailto:steve.hardaker@viamed.co.uk)>

Cc: Jo <[Jo@medaid.co.uk](mailto:Jo@medaid.co.uk)>, John Stoughton <[John@medaid.co.uk](mailto:John@medaid.co.uk)>

Hi Steve,

Yes that's correct. Please use our order number L/0759 for this request.

Kind Regards,

Tony.

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**From:** Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> **On Behalf Of** Steve Hardaker

**Sent:** 10 December 2020 12:03

**To:** Tony Royston <[Tony.Royston@medaid.co.uk](mailto:Tony.Royston@medaid.co.uk)>

**Subject:** Re: O2 Analyser Question

Hi Tony,

Can I just ask you to confirm that you need the following items and the details are correct, then I will send it on to sales to ask them to generate a proforma invoice for you:

- 1x 0111230 - AX300 Oxygen analyser @ £310.00+VAT
- 1x 0120120 - Oxygen concentrator adapter @ £5.50+VAT
- Carriage @ £10.00+VAT

TOTAL £325.50+VAT

Invoice and Delivery address:

Unit 3 Firs Farm  
Stagsden  
Bedfordshire  
MK43 8TB

UK

Also, can you provide me with an order reference number for traceability? Thanks in advance.

Regards,

Steve

Steve Hardaker  
Technical Support Manager  
Viamed Ltd.

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On Thu, 10 Dec 2020 at 10:08, Tony Royston <[Tony.Royston@medaid.co.uk](mailto:Tony.Royston@medaid.co.uk)> wrote:

Hi Steve,

Thanks for the clarification; that's not a problem. We would like just one AX300 and adaptor for now; can I leave it with you, or should I order via your website?

Many thanks,

Tony.

**From:** Main Account <[viamedinbox@gmail.com](mailto:viamedinbox@gmail.com)> **On Behalf Of** Steve Hardaker  
**Sent:** 03 December 2020 16:59  
**To:** Tony Royston <[Tony.Royston@medaid.co.uk](mailto:Tony.Royston@medaid.co.uk)>  
**Subject:** Fwd: O2 Analyser Question

Hi Tony,

Further to my previous email, I should clarify that these devices only measure the oxygen concentration, they will not measure the pressure or flow: the only device we have that can do those parameters is the UltraMax O2 that you already have.

Regards,

Steve

Steve Hardaker  
Technical Support Manager  
Viamed Ltd.

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**From:** Steve Hardaker <[steve.hardaker@viamed.co.uk](mailto:steve.hardaker@viamed.co.uk)>  
**Date:** Thu, 3 Dec 2020 at 16:53  
**Subject:** Re: O2 Analyser Question  
**To:** Tony Royston <[Tony.Royston@medaid.co.uk](mailto:Tony.Royston@medaid.co.uk)>

Hi Tony,

The Maxtec series all seem to have a low operating temperature limit of 15C, so the only options would be the Teledyne AX300 oxygen analyser or the MX300 oxygen monitor, which are rated down to 0C.

The difference between the 2 devices is that the MX300 has user-adjustable high and low alarms, the AX300 just has a fixed hypoxia alarm at 18%. The devices are available as follows:

- 0111230 - AX300 oxygen analyser @ £310.00+VAT
- 0111235 - MX300 oxygen monitor @ £440.00+VAT

In order to get a reading from an oxygen concentrator, you will need the following item, which is a piece of tubing attached to a cap that screws onto the sensor. The cap has a small vent hole to allow the gas to escape and prevent a build up of back-pressure. (see attached image)

- 0120120 - Oxygen concentrator adapter @ £5.50+VAT

The devices come with an R-17MED sensor, replacements are about as cheap as sensors get at £42.00+VAT with quantity discounts available. They should last around a couple of years with steady use, but I would recommend leaving them in air when not in use; if you leave them connected to the tube filled with oxygen when not in use it will shorten the lifespan.

We have both analysers in stock but we only have the 1 Oxygen concentrator adapter, we can get more of these in around 2 weeks.

If you have any queries, please let me know.

Regards,

Steve

Steve Hardaker  
Technical Support Manager  
Viamed Ltd.

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On Thu, 3 Dec 2020 at 10:20, Tony Royston <[Tony.Royston@medaid.co.uk](mailto:Tony.Royston@medaid.co.uk)> wrote:

Hi Steve,

Hope you are doing OK. December already; where has this crazy year gone?!

Quick question; please can you recommend an O2 analyser for us to use for mass testing of concentrators. The Ultramax is great for our Developing World customers, but it doesn't like our warehouse area as it is below 15C!!!!

We would need it to work in the cold, and have the hose to attach to bedside type concentrator output. We would want the sensor to last for many 95% O2 exposures, or at least be easy and fairly cheap to replace!

When you send you recommendation, we will give you an order number for 2 or 3.

Thanks,



**Tony Royston**

(PGCert Tech Management)

Head of Biomedical Engineering

*Working Hours Mon-Fri 08:30 to 13:30 UK Local Time*



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