



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Fwd: [EXTERNAL EMAIL] - Re: Vobster - 3CPAP Oxygen Sensor P.No. 110017

1 message

Ryan Swaine <office@viamed.co.uk>
Reply-To: ryan.swaine@viamed.co.uk
To: Kate Griffiths <kate.griffiths@viamed.co.uk>

24 November 2020 at 16:54

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

----- Forwarded message -----

From: **Dipti Mehta** <Dipti-Mehta@sti-limited.com>
Date: Mon, 23 Nov 2020 at 16:00
Subject: RE: [EXTERNAL EMAIL] - Re: Vobster - 3CPAP Oxygen Sensor P.No. 110017
To: Miroslaw Redlarski <miroslaw-redlarski@sti-limited.com>, ryan.swaine@viamed.co.uk <ryan.swaine@viamed.co.uk>

Hello Ryan,

Here are details of the USD account and company address and contact details.

Payments USD:

HSBC Bank

Sort Code 40-05-15

A/C No 83140476

IBAN GB62MIDL40051583140476

BIC MIDLGB22

Address:

Surface Technology International Limited Osborn Way, Hook, Hampshire, England RG27 9HX

Contact: +44 (0)1256) 768070

Email: enquire@sti-limited.com

Kind Regards,

Dipti

**Dipti Mehta****R&D Project Coordinator**

+44 1256 740891 (Ext. 1491)

 Dipti-Mehta@sti-limited.com

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**Our new website has launched**
Check it out at www.sti-limited.com**From:** Mirosław Redlarski <miroslaw-redlarski@sti-limited.com>**Sent:** 23 November 2020 15:37**To:** ryan.swaine@viamed.co.uk**Cc:** Dipti Mehta <Dipti-Mehta@sti-limited.com>**Subject:** RE: [EXTERNAL EMAIL] - Re: Vobster - 3CPAP Oxygen Sensor P.No. 110017

Hi Ryan,

Many thanks, I appreciate the prompt reply.

My colleague Dipti will provide you with the requested details.

Kind Regards

Mirek

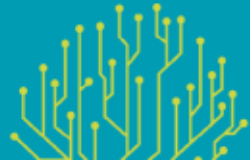
**Mirosław Redlarski****R&D Commercial Project Manager**

+44 1256 740915 (Ext. 1515)

+44 7918 758769

miroslaw-redlarski@sti-limited.com

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From: Main Account <viamedinbox@gmail.com> **On Behalf Of** Ryan Swaine
Sent: 23 November 2020 15:18
To: Mirosław Redlarski <miroslaw-redlarski@sti-limited.com>
Cc: Dipti Mehta <Dipti-Mehta@sti-limited.com>
Subject: [EXTERNAL EMAIL] - Re: Vobster - 3CPAP Oxygen Sensor P.No. 110017

***** EXTERNAL EMAIL: do not click any links or open attachments unless you trust the sender and know the content is safe. *****

Dear Mirek

Thank you very much for your email. I am replying to you from our medical company, Viamed, who are responsible for the medical accredited sensors.

The distribution price for the R-17MED (0110017) is GBP £28 each EXW, regardless of quantity.

We would be happy to supply directly to the Philippines. If you would prefer to use a different currency for this, we have EUR and USD accounts, the pricing would be as follows:

USD \$34.50 each EXW

EUR €32.00 each EXW

We are a little short on stock of the R-17MED at the moment, but we are expecting to have more available next week. If you would like to send me your invoice and delivery details, I would be happy to arrange for a proforma invoice.

I look forward to hearing from you and please let me know if you have any questions.

Best regards

Ryan

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
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On Mon, 23 Nov 2020 at 09:57, Mirosław Redlarski <miroslaw-redlarski@sti-limited.com> wrote:

Good Morning Ryan,

I trust you are well?

I am R&D Commercial Project Manager at Surface Technology International, working with Martin Stanton from Vobster on the 3CPAP project.

I believe that Martin has contacted you regarding your 110017 oxygen sensor.

Could you please provide us with the costing based on supply of 20, 100, 250, 500, 1k, 2k, 10k & 25k units?

Please note that we will require the initial 20 pcs urgently, therefore, I would appreciate if you could secure these 20 samples for us.

We are expecting to build the initial 20 units in UK, however, the volume production will most likely be carried out in our factory in Cebu, Philippines. Please advise if supplying directly to Philippines can cause you any problems.

Please do not hesitate to contact me if you have any questions.

Kind Regards

Mirek



Mirosław Redlarski

R&D Commercial Project Manager



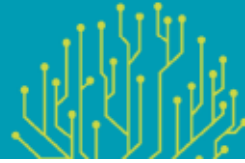
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