



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Fwd: The quotation and invoice of VM-2160

1 message

Ryan Swaine <office@viamed.co.uk>
Reply-To: ryan.swaine@viamed.co.uk
To: Kate Griffiths <kate.griffiths@viamed.co.uk>

11 November 2020 at 11:44

Hi Kate

Please can you arrange to send this company a proforma invoice for a VM-2160 VET monitor?

Thank you

Ryan Swaine
International Sales Manager
VIAMED
www.viamed.co.uk
Email: ryan.swaine@viamed.co.uk
Office: +44 (0) 1535 634542
Mobile: +44 (0) 7803 907117

GDPR / Privacy Policy available at www.viamed.co.uk/policy

----- Forwarded message -----

From: **qic139** <qic139@163.com>
Date: Mon, 9 Nov 2020 at 04:54
Subject: Re: The quotation and invoice of VM-2160
To: ryan.swaine@viamed.co.uk <ryan.swaine@viamed.co.uk>

Dear Ryan,

Our complete delivery and invoice address are as below:

CONSIGNEE: Beijing BEONY Technology Co. Ltd
USCI : 91110114769945564R
ADD : 401#, Longguan Building, No.115 Huilongguan west Street, Changping District, Beijing, P.R.C 102208
ATTN: LiuLu
Mobile: +86-13611288697
Tel: +86-10-60728908
E-mail: qic139@163.com

Thanks

Best regards,

Luna Liu
+86-13611288697
EMAIL: qic139@163.com

On 11/6/2020 18:04 , [Ryan Swaine<office@viamed.co.uk>](mailto:office@viamed.co.uk) wrote :

Dear Luna

Please can you provide me with your complete delivery and invoice address and we will issue you with the proforma invoice.

Best regards

Ryan

Ryan Swaine

International Sales Manager

VIAMED

www.viamed.co.uk

Email: ryan.swaine@viamed.co.uk

Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Mon, 2 Nov 2020 at 07:19, qic139 <qic139@163.com> wrote:

Dear Ryan,

Would you please send me the quotation and invoice?

Looking forward to your reply.

Thank you very much.

Best regards,

Luna Liu

+86-13611288697

EMAIL: qic139@163.com

On 10/14/2020 10:56 , [qic139<qic139@163.com>](mailto:qic139@163.com) wrote :

Dear Ryan,

Company name: Beijing BEONY Technology Co. Ltd

Add: Room 401#, Beijiaonongchang Mansion, Huilongguan Town, Changping District, Beijing, P.R.C

Attn: Luna Liu

Mobile: +86-13611288697

Thanks

Best regards,

Luna Liu

+86-13611288697

EMAIL: qic139@163.com

On 9/24/2020 10:41 , [qic139<qic139@163.com>](mailto:qic139@163.com) wrote :

Dear Ryan,

Company name: Beijing BEONY Technology Co. Ltd

Add: Room 401#, Beijiaonongchang Mansion, Huilongguan Town, Changping District, Beijing, P.R.C

Attn: Luna Liu

Mobile: +86-13611288697

Thanks

Best regards,

Luna Liu

+86-13611288697

EMAIL: qic139@163.com

On 9/23/2020 18:15 , [Ryan Swaine<office@viamed.co.uk>](mailto:office@viamed.co.uk) wrote :

Hi Luna

Please provide your complete invoice and delivery address and we send you a quotation.

Best regards

Ryan

Ryan Swaine

International Sales Manager

VIAMED

www.viamed.co.uk

Email: ryan.swaine@viamed.co.uk

Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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On Fri, 18 Sep 2020 at 04:34, qic139 <qic139@163.com> wrote:

Dear Ryan,

Our company is Beijing BEONY Technology Co. Ltd, we order this product for our client, Institute of Botany, the Chinese Academy of Sciences.

They think your products are better than local products, so they ask us to order these products from your company.

Thanks

Best regards,

Luna Liu

+86-13611288697

EMAIL: qic139@163.com

On 9/17/2020 17:04 , Ryan Swaine<office@viamed.co.uk> wrote :

Dear Luna

Thank you very much for your enquiries.

We have some concerns sending our products to China, as there are many companies there that are producing similar products and we do not want them copying our designs.

Please can you tell me more about your organisation and why they would not source this product locally.

I apologise if you have a genuine interest in our product and I hope you understand our concerns.

Best regards

Ryan

Ryan Swaine

International Sales Manager

VIAMED

www.viamed.co.uk

Email: ryan.swaine@viamed.co.uk

Office: +44 (0) 1535 634542

Mobile: +44 (0) 7803 907117

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