

Re: Crystal Divers Mauritius - order

1 message

Tony Andrews <tony@crystaldiversmu.com>
To: ryan.swaine@vandagraph.co.uk, Emma Andrews <emma@crystaldiversmu.com>

7 October 2020 at 16:38

Hi Ryan,

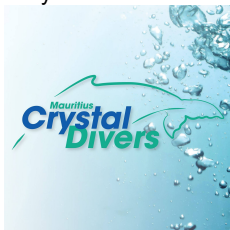
No worries mate, I am just wanting to get things sorted ASAP since the country is opening.

So what we need is an analyzer to check the tanks, and an analyzer to check the air mix coming from the compressor, plus a spare sensor.

So in theory it seems as though i need two of the VN202 plus a spare sensor since we live in the middle of nowhere lol..

Can you also confirm the pricing please.

Regards,
Tony

**Anthony Andrews**

Training Development Director
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On Wed, 7 Oct 2020 at 18:04, Ryan Swaine <office@viamed.co.uk> wrote:

Hi Tony

I apologise, the last couple of days have been crazy busy.

You have pictured a VN202 with manual switch off, please can you let me know if you need the whole device or just a sensor? If you need the whole device, please can you let me know if you would like the analyser and sensor on it's own or do you need a sampling device, such as the QuickOx?

I can't see the sensor in your picture very well, but it looks like either our R-22VAN or R-22SHO will be suitable, please can you let me know the model number from the sensor label, so I can make sure we supply the correct one?

Best regards

Ryan

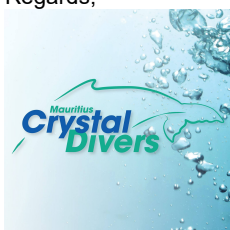
Ryan Swaine
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On Wed, 7 Oct 2020 at 14:41, Tony Andrews <tony@crystaldiversmu.com> wrote:

Dear all,

Could someone urgently assist me with me enquiry and help me place the order, only my students are flying out in a couple of days.

Regards,

**Anthony Andrews**

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On Tue, 6 Oct 2020 at 09:29, Tony Andrews <tony@crystaldiversmu.com> wrote:
Morning Ryan, any updates mate only ive got to get the products ordered asap.

Regards
Tony

On Mon, 5 Oct 2020 at 14:02, Tony Andrews <tony@crystaldiversmu.com> wrote:
Hi Ryan,

I have attached some pictures assigned to the products we need, please can you advise which would be the best solution and we can go from there.

Regards,



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On Mon, 5 Oct 2020 at 13:52, Ryan Swaine <office@viamed.co.uk> wrote:
Hi Tony

Thank you.

If it is the VN202 or TEK-Ox you are looking for, then I am pleased to say that we now have stock of both the analysers and we now have regular supply of the sensors, so orders are currently being dispatched within a week of receipt.

Best regards

Ryan

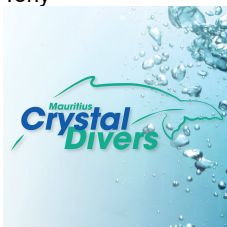
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On Mon, 5 Oct 2020 at 07:36, Tony Andrews <tony@crystaldiversmu.com> wrote:
Hi Ryan,

Reviewing what you recommended i believe at the time the part we requested was currently out of stock? Do you now have them available?

if not what do you recommend, and i can then order ASAP and have it sent to the UK address. Again the parts i need are for analyzing the tanks and the other for analysing the compressor system,

Regards,
Tony



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On Mon, 28 Sep 2020 at 14:30, Ryan Swaine <office@viamed.co.uk> wrote:
Hi Tony

I am pleased to hear that. Please just let me know what you need and where you want me to send it and we can arrange that for you.

Best regards

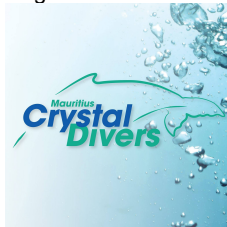
Ryan

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On Mon, 28 Sep 2020 at 04:27, Tony Andrews <tony@crystaldiversmu.com> wrote:
Good morning Ryan,

Mauritius has announced it will open the borders for international travel on the 1st October, and i have a customer already planing her departure for the 3rd, Would it be possible to resume our discussion regarding the stuff we need and look at placing orders etc.

Regards



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On Wed, 8 Jul 2020 at 17:10, Ryan Swaine <office@viamed.co.uk> wrote:
Hi Tony

No problem.

The TEK-OX is easier for testing tanks, as you can operate the device with one hand and the pillar valve with the other. If you are wanting the analyser to be part of your filling system, then the VN202 tends to be better suited, as you do not need to place the monitor where the sensor is placed, which may make it easier to read.

Best regards

Ryan

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On Tue, 7 Jul 2020 at 04:18, Tony Andrews <tony@crystaldiversmu.com> wrote:
Hi Ryan,

So sorry i have just come across your email in the spam folder, i did wonder why i had not received a reply.

ATM I am just waiting for the flights to resume here in Mauritius, and then I will place the order which will allow one of my students to bring the products.

Honestly, all I need the products for is for analyzing the Nitrox in both the Compressor and one for the tanks, so what do recommend?

Regards,

Tony Andrews
Crystal Divers Mauritius

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On Fri, 12 Jun 2020 at 17:42, Ryan Swaine <office@viamed.co.uk> wrote:

Dear Tony

Please accept my reply and my apology for the late reply.

Thank you very much for your enquiry, it is great to receive your email from a recommendation and this has always been our best form of advertising.

I am very sorry to say that we have some supply issues at the moment and we do not currently have any VN202 analysers available, as all available stock and production had been prioritised for supply to the hospitals for use on ventilators for COVID-19 patients.

We have nearly fulfilled our obligations with the hospitals and we are hoping to replenish our stock for the middle to end of July.

We can supply an alternative device, the TEK-OX. This is the same sensor and electronics as the VN202. The only difference being that the sensor is within the device, as opposed to the VN202 having an external sensor connected via a cable. I have attached a leaflet for your reference.

As you are dive centre, we would be happy to offer you our trade pricing, please find our latest pricing attached.

I will await your reply and please let me know if you have any questions. If you would like to speak to me, please call my mobile, as our office number is not currently being answered.

Best regards

Ryan

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On Thu, 11 Jun 2020 at 05:44, Tony Andrews <tony@crystaldiversmu.com> wrote:

Good morning Jean,

I have been talking to Gerard Leenen who is an old friend, who has highly recommended your products.

I have a PADI 5 Star IDC located in Mauritius, and we are just going through the process of having Nirtox installed, and would like to know the pricing and availability for the following products.

1. Part number 7910112 Product name VN202 mkII with DIN KIT Non Auto-Switch off Model Complete VN202 mkII Oxygen monitor and DIN KIT

2. Part number 7910102 Product name VN202 mkII with DIN KIT Complete VN202 mkII Oxygen monitor and DIN KIT Auto Switch-Off Battery

One of my IDC candidates heading our way at the beginning of July, if the products are available, i could have them sent to her to bring over etc.

I look forward to hearing from you soon.

Regards

Tony Andrews
Crystal Divers Mauritius

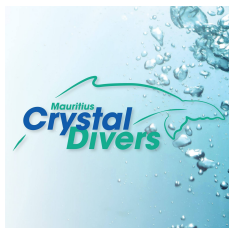
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