



Kate Griffiths <viamed.kate.griffiths@gmail.com>

Re: Website question

1 message

Eric BMA <eric@bmamed.com>

1 October 2020 at 09:59

To: "kate.griffiths@viamed.co.uk" <kate.griffiths@viamed.co.uk>

Dear Kate,

Thank you for your offer, we will purchase flow sensors and add some oxygen sensors to our order as well.

So please quote the following items ;

- Part number 0110024 / Product name : R-24MED Oxygen Sensor
- Part number 0110047 / Product name : R-47V Oxygen Sensor
- Part number 0110042 / Product name : R-42V Oxygen Sensor
- Part number 0110023 / Product name : R-23V Oxygen Sensor
- Part number 4420505 / Product name IRMA CO2 analyzer
- Part number 4420511 / Product name IRMA airway adapter - adult/paediatric

Further, we can promote your products and extend your market here. We have a strong network with hospitals and medical professionals in the Balkans. Please think about a distributorship, we are ready to be your distributor here in Bulgaria and for the Balkan countries as well. Please advise.

Kind Regards,

Eric

28.09.2020, 15:45, "Kate Griffiths" <office@viamed.co.uk>:

Good afternoon Eric,

Thank you for your email. The prices are for a pack of five.

Kind regards

Kate Griffiths

Please note: Viamed is now enacting a coronavirus contingency plan to allow sales and admin staff to work from home, and I am now working remotely. Telephone calls to the main office will not be answered, but emails will. Orders may take longer to process but we aim to continue to operate and serve our customers as best we can.

<http://www.viamed.co.uk>Email kate.griffiths@viamed.co.uk

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On Mon, 28 Sep 2020 at 13:15, Eric BMA <eric@bmamed.com> wrote:

Hello Kate,

Thank you for your quick reply.

The prices you mention are for a package which contains 5 pieces or just for one piece?

Thanks,

Eric

28.09.2020, 14:03, "Kate Griffiths" <office@viamed.co.uk>:

Good afternoon Eric,

Thank you for your enquiry via our website.

We are happy to quote you distributor pricing, the price breaks for item 4310001, SpiroTrue Flow Sensor A are as follows: (in US dollars, please let me know if you need euro prices instead)

1 to 24 = \$ 62.70 each EXW	25 to 99 = \$ 57.00 each EXW	100 to 249 = \$ 51.30 each EXW	250 + = \$ 45.60 each EXW
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If you require a proforma invoice, I would need your delivery and invoice addresses in order to set up a new account for you.

If you are able to give me a VAT number, I would not need to charge VAT on your order.

Please let me know if I can be of any further assistance.

Many thanks.

Kind regards

Kate Griffiths

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