



**Designers and Manufacturers  
Of Electronic Products**

Wasco House · Willow Lane · Lancaster · LA1 5NA  
www.nht.co.uk

Date: 8<sup>th</sup> May 2006

Mr Peter Anderson  
Viamed Ltd  
15 Station Road  
Cross-Hills  
Keighley  
BD20 7EH

Dear Peter

**Quotation Number: 1803 / 2006**

**Re: BLU-OX V3.0 PCB Assembly**

Thank you for your enquiry, I have pleasure in submitting the following quotation for your consideration.

**1. BLU-OX V3.0** (This PCB will be stepped up to produce 35 circuits per panel)

35off Full Assemblies	£ 24.17 each
105off Full Assemblies	£ 19.96 each

PCB Artwork & Tooling  
SM Paste Foil, Setup & Programme £ 485 (one off charge)

The above is on the assumption that we will have the ability to test the assemblies before they leave our site. We would need to consult with Viamed to determine a method of testing and allow time to implement some sort of test fixture before shipping.

Some of the components identified in the BOM we are getting lead times of up to 13 weeks. Giving an exact delivery timescale at this point would therefore be difficult. At the point of order we would look at if we can source some items on the grey market to improve lead times and give a more precise delivery date.

The above quotation excludes carriage and VAT.

**THIS QUOTATION IS VALID FOR 30 DAYS.**

I trust the above meet your requirements and assure you of our best attention at all times.

Yours sincerely

*Nigel Harrison*

Nigel Harrison

Telephone: **01524 67833** · Fax 01524 67544

Directors: S Bell, J Walton, J Whitehall, G Hewitt, A Wishart BSc Hons, N Harrison BSc Hons, S Whitehall (Co. Sec.)  
Technical consultant: C Bell Bsc.

VAT Registered No. 378 5602 20

Company Registration No. 1779997

Northern Hi-Tec Ltd. Registered Office: Wasco House, Willow Lane, Lancaster LA1 5NA



BSEN ISO 9001 Certificate No. 0380



**Electronic Design and Manufacture Services  
Industrial Graphics**

Date: 9<sup>th</sup> January 2007

Mr Peter Anderson  
Viamed Ltd  
15 Station Road  
Cross-Hills  
Keighley  
BD20 7EH

Dear Peter

**Quotation Number: 1911 07 Re: BLU-OX V3 PCB & Cable Assembly**

Thank you for your enquiry , I have pleasure in submitting the following quotation for your consideration.

**BLU-OX Cable Assembly** 25, 50 or 100off Full Assemblies £ 1.95 each  
(unfortunately no price advantage here at these volumes.)

The above is based on the 9 Way IL-Z connector, with 9 separate 7/0.2 wires, each a different colour, stripped and tinned at the other end. No particular colour or position is specified, but if you want to specify then just let me know.

<b>BLU-OX V3 PCB Assembly</b>	to build onto existing PCBs	£ 20.00 each
	50off New Build inc PCB	£ 21.15 each
	100off New Build inc. PCB	£ 20.69 each

SM Paste Foil, Setup & Programme £ 350 (one off charge)

Based on a PCB delivery of 12 working days, so we should be able to achieve a delivery of 4 weeks from receipt of order, as I cannot see any problems in getting components within 3 weeks.

The above quotation excludes carriage and VAT.

**THIS QUOTATION IS VALID FOR 30 DAYS.**

I trust the above meet your requirements and assure you of our best attention at all times.

Yours sincerely

*Nigel Harrison*

Nigel Harrison

Wasco House • Willow Lane • Lancaster • LA1 5NA  
T: 01524 67833 • F: 01524 67544 • E: enquiry@nht.co.uk • www.nht.co.uk

Directors: S Bell, J Walton, J Whitehall, G Hewitt, A Wishart BSc.(hons), N Harrison BSc.(hons) Co.Sec: S Whitehall.

VAT Registered No. 378 5602 20

Company Registration No. 1779997



BSEN ISO 9001 Certificate No. 03781