

Subject : Diving Quick-Ox (Initial plan)
Date : Wed, 5 Mar 2003 16:25:00 +0000
Linked to : Naseem Bari
From : "Naseem Bari" <NaseemB@trumeter.com> (By way of info@viamed.co.uk)
To : JSLAMB <GoldMine User>

Hi John,

In order to start the project from our initial quotation I will need the following:-

1. Design Specification agreed.
2. A firm order for 30% of cost breakdown below, including quantity of first prototypes based on the following:-
 The first prototypes will consist of:-
 1. Outline impression
 2. SLA of agreed design. (approx £300)
 3. Tooling for 1st prototype (£8-10K internal)
 4. Electronic PCB design
 5. Pre EMC tests

The cost breakdown quote for the work is as follows:-

A minimum order of 100 units based on £55 each = £5500
 (This would take into account of unit/PCB cost + iteration and EMC but excluding sensor as this would be a free issue part)

Tooling costs	
Tooling for the keyboard	£1500
Tooling for the LCD	£1000
Mechanical Development	£3300 (SLA included)
Mold tooling	£8000 (£10000 max)
Electronic development	£6000
Sub Total	£19800
Plus 100 units	£5,500
Total	£25,300

Further orders would be at approx £37.00 each.

Please note we have to take a minimum order as tooling is part of this design; if it was based on off the shelf parts then it would be different.

3. Production quantities of 100+ £37
 1. Design Verification tests complete
 2. Revised production design from 1st prototypes
 3. EMC compliance.

Additional requirements:-

The major not covered is the Test equipment setup to test the full assembly. This area would require your input for calibration of units and to ensure the production test is valid.

Product literature and packaging left to Viamed

Please let me know if the above is acceptable and we can arrange a kick off meeting asap to discuss the design specification.

Kind Regards

about:blank

05-03-03

Naseem

-----Original Message-----

From: John Lamb [mailto:jsl@viamed.co.uk]

Sent: 29 January 2003 11:28

To: Naseem Bari

Subject: Diving Quick-Ox (Initial plan)

Nassem,
The " Diving Quick-Ox"

I would like to get started asap as our deadline is fixed.
I need to sell by September 2003 or I will seriously miss the boat.

What do we need to do to take this forward.

You have

My prototype,

The competition

Background information.

I can supply a basic specification if you wish.

I need

Firm costings,

Time scale

Artist impression then Rapid prototype

Your possible specification

I want to run this project under CE mark conditions and construct a CE
file as we progress.

It may have an application in the medical business.

Can you always use "Diving Quick-Ox (main subject)" as the subject in
your emails so that I can quickly electronic find and log them

Kind regards

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